| Customer Name: | | Redondo Beach Fire Department | Sales Order # | 78L2 |
|-------------------------|-------------------------|--|--|------------------------|
| City & State: | | Redondo Beach, CA | Quantity: | |
| R | epresentative Agency: | Derotic LLC | Date Entered: | 11/13/20 |
| | Salesman: | Jim Demattei/Clinton Norton | | |
| Inte | ernal Sales Consultant: | Paul Writt | | |
| Change: | | E | | |
| Reason: | | Customer Request | | |
| Date: | | 8/7/2023 | | |
| Revision: | | | | |
| Prepared By: | | B. Romberg | | |
| PE Update Needed: | | Х | | |
| PE Updated Not Needed: | | | | |
| Delivery Delay In Days: | | | (Due to below changes and modi delivery date will be adjust | |
| | , | | delivery date will be adjust | |
| Quote Writer Option | Add/Delete /Clarify | DESCRIPTION | CONTRACT CHANGE | SEAGRAVE NET CHANGE |
| | Add | Upon approval of this sales update, One (1) additional sales order number shall be assigned based on the original released to engineering (SO 78L29), and sales order changes (A through D) One (1) duplicate order shall be entered in the system. Completion Days – 360 Calendar Days from acceptance of this sales change | \$1,044,067.00 | \$1,044,067 |
| 1 | | All future changes shall be applied to all orders. **Order is inclusive of DFI Communications Equipment California Tax Rate at 9.5% of the Contract Total. | | |
| 2 | Add | Should the Tax Rate change, anything over the 9.5% will be the responsibility of Redondo Beach, CA | \$99,187.00 | \$99,187 |
| 3 | | The above is valid until September 25th, 2023, a signed copy must be received at the Seagrave Factory by close of business that day. | \$0.00 | \$0 |
| 4 | | Chassis | | |
| 5 | | Cab | | |
| 7 | | Cab | | |
| 8 | | Electrical | | |
| 10 | | Operator Stand | | |
| 11 | | · | | |
| 12 | | Body | | |
| 14 | | A/C Electrical & Scene lighting | | |
| 15 | | | | |
| 16 17 | | Paint & Striping | | |
| - | | PER APPARATUS TOTAL: | \$1,143,254.00 | \$1,143,254. |
| | | PER ORDER TOTAL: | \$1,143,254.00 | \$1,143,254. |
| | Signature: | | Date: | |
| Customer Approval | Title: | Mayor | | |
| | Signature: | mayor | Date: | |
| Representative Approval | Title: | | | |

| ATTEST: | | APPROVED AS TO FORM: |
|-----------------------------|--------|--------------------------------|
| Eleanor Manzano, City Clerk | Page 1 | Michael W. Webb, City Attorney |