



Administrative Report

H.6., File # 26-0479

Meeting Date: 8/4/2026

To: MAYOR AND CITY COUNCIL
From: ANDREW WINJE, PUBLIC WORKS DIRECTOR

TITLE

APPROVE A PROJECT SERVICES AGREEMENT WITH 72 HOUR LLC, DBA WATSONVILLE FLEET GROUP TO PURCHASE AND UPFIT TWO 2027 RAM 4500 MEDIUM DUTY COMMERCIAL TRUCKS CONFIGURED AS PARAMEDIC SQUADS, FOR USE BY THE FIRE DEPARTMENT FOR AN AMOUNT NOT TO EXCEED \$571,365.44

EXECUTIVE SUMMARY

Staff recommends the approval of a project services agreement to purchase and upfit two Fire Paramedic Squad trucks (2027 Ram 4500 Chassis Cab Big Horn 4x2 Crew Cab) for use by the Fire Department, replacing Units 135 and 136, which have reached the end of their scheduled life cycle. These replacements were authorized as part of the FY 2026-27 budget adoption. Competitive pricing for the vehicles was obtained through a Request for Proposal process.

BACKGROUND

In June 2026, the City Council approved FY 2026-27 Decision Package #13 Scheduled Vehicle Replacement, which included funding for the purchase of two Fire Department Paramedic Squad units (Units 135 and 136) that have reached the end of their scheduled life cycle. Staff recommends the purchase of two Paramedic Squad units (2027 Ram 4500 Chassis Cab Big Horn 4x2 Crew Cab) at a quoted cost of \$571,365.44. The vehicles will be upfit as Fire Paramedic Squad trucks and will meet the operational needs of the Fire Department. If approved, delivery of the vehicles is anticipated to be in the next nine to ten months.

Staff issued a Request for Proposal (RFP 2526-006) and received five submissions. The five proposals were evaluated for responsiveness, qualifications, and cost. 72 Hour LLC, dba Watsonville Fleet Group, submitted the proposal with the best combination of price and qualifications.

The table below shows all vehicles authorized for replacement in the FY 2026-27 Budget, including the two units recommended for purchase. Pre-order authorization was granted by the City Council in the prior fiscal year to initiate the vehicle procurement process.

Vehicle Replacement Schedule - FY2026-27 Decision Package #13					
Unit	Year	Description	Assigned	Dept	Total Funding Per Unit
611	2021	DODGE DURANGO	INVESTIGATIONS-SIU	P	\$ 60,007
637	2013	CHEVROLET CAPRICE	INVESTIGATIONS-SIU PD	P	\$ 53,259
682	2021	HONDA ODYSSEY VAN	INVESTIGATIONS-SIU	P	\$ 53,344
683	2021	FORD EDGE	INVESTIGATIONS-SIU PD	P	\$ 50,956
685	2021	FORD EXPLORER	INVESTIGATIONS-SIU	P	\$ 54,538
135	2018	DODGE RAM 4500 P/U (R61)	OPS-SPEC-SRVS	F	\$ 297,285
136	2018	DODGE RAM 4500 P/U (R62)	OPS-SPEC-SRVS	F	\$ 297,285
250	2013	FORD F-150 P/U	PARKS	PW	\$ 48,079
647	2023	DODGE DURANGO	PATROL	P	\$ 83,536
649	2023	DODGE DURANGO	PATROL	P	\$ 83,536
665	2023	DODGE DURANGO	PATROL	P	\$ 83,536
671	2023	DODGE DURANGO	PATROL	P	\$ 83,536
674	2021	DODGE CHARGER	PATROL	P	\$ 83,178
382-1	2013	SOLAR GUARD LITE 50	STREETS-GAS TAX	PW	\$ 5,445
800	2014	TAYLOR-DUNN ELECTRIC TRUCK	TIDELANDS MAINT	PW	\$ 31,257
855	2017	TAYLOR-DUNN ELECT CART	UPLANDS MAINT	PW	\$ 18,890
12	2013	FORD F-150	SOLID WASTE	PW	\$ 29,557
204	2012	FORD F-350 1-TON PICKUP-EQ	PARKS-SOLID WASTE	PW	\$ 50,325
14-13	2013	FORD TRANSIT CONNECT	BUILDING OCCUPANCY	PW	\$ 35,505
677	2021	FORD UTILITY	PD - WATCH COMMANDER	P	\$ 94,257
					\$ 1,597,314
Advance Replacement (1 year advance)					
344	2014	FORD F250	STREETS-GAS TAX	PW	\$ 57,251
803	2019	POWERBOSS NAUTILUS SCRUBBER	TIDELANDS MAINT	PW	\$ 85,000
					\$ 1,739,565

COORDINATION

The Public Works Department coordinated the purchase with the Financial Services and Fire Departments. The City Attorney's Office reviewed and approved the Agreement as to form.

FISCAL IMPACT

Funding for the purchase of the vehicles, at a total cost of \$571,365,44 is available in the Public Works Department's Fleet Operating Budget. No additional appropriation is required to complete the purchase.

APPROVED BY:

Mike Witzansky, City Manager

ATTACHMENTS

- Agmt - 72 Hour LLC DBA Watsonville Fleet Group
- Insurance - 72 Hour LLC DBA Watsonville Fleet Group