

## Section 1: Qualifications of the Applicant's Owners and Managers - Potential Scoring Criteria

120 TOTAL

## Scoreable Criteria

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
1	Applicant must demonstrate cannabis retailer operations and ownership in California, with taxable gross sales of \$3,000,000/year generated by at least one retail, storefront location.	20	<p><b>0:</b> No evidence provided of cannabis retailer operations with taxable gross sales of at least \$3,000,000/year.</p> <p><b>20:</b> Evidence of cannabis retailer operations with taxable gross sales of at least \$3,000,000/year.</p>	OK, 3-1-1
2	Applicant must provide a record of compliance with local, state, and federal regulations, including any disciplinary actions or violations. For any violations or disciplinary actions describe the corrective actions and evidence of their effectiveness. Demonstrate how applicant will avoid these issues in this application.	20	<p><b>0:</b> No compliance record provided or insufficient information to assess compliance.</p> <p><b>4:</b> Compliance record provided, but contains significant issues such as repeated or severe violations. The response lacks clarity on corrective actions taken.</p> <p><b>8:</b> Compliance record provided, but includes several minor violations or past disciplinary actions, with some explanation of corrective measures. The response suggests improvement but does not fully reassure regulatory adherence. Lack of clarity on how applicant would prevent reoccurrence in a Redondo location.</p> <p><b>12:</b> Compliance record with isolated minor violations, all of which have been resolved appropriately. The response demonstrates a willingness to correct issues and improve practices. Application clearly demonstrates safeguards from reoccurrence in Redondo location.</p> <p><b>16:</b> Strong compliance record with very few minor infractions, all of which have been swiftly and appropriately addressed. The response demonstrates a strong commitment to adhering to regulations. Application clearly demonstrates safeguards from infractions occurring in Redondo location.</p> <p><b>20:</b> Exemplary compliance record with no violations or disciplinary actions. The response provides a thorough and transparent history, demonstrating a consistent and proactive approach to regulatory adherence. Application clearly demonstrates controls to ensure exemplary performance in Redondo location.</p>	OK, 4-0-1, ensure, somewhere in our criteria, that we reference visibility into their inventory using track and trace
3	Applicant must provide a detailed description of owners' and managers' qualifications, including experience in cannabis operations or relevant professional fields. Applicant must include Letter of Commitment from proposed shop manager to remain in the management role at the proposed location for at least one year.	20	<p><b>0:</b> No qualifications provided. No letter of commitment for manager included.</p> <p><b>4:</b> Minimal experience or qualifications in related fields, lacking detail and depth. The response does not demonstrate an understanding of the cannabis industry or relevant operations.</p> <p><b>8:</b> Some relevant experience noted, but the response lacks specific examples or clarity regarding roles and achievements. The qualifications do not provide a clear picture of capability in managing cannabis operations.</p> <p><b>12:</b> Adequate qualifications provided, covering most relevant areas. The response includes some specifics about experience but may lack depth in certain critical areas, making it difficult to fully assess readiness for managing operations.</p> <p><b>16:</b> Strong qualifications presented, showcasing significant experience in cannabis or related fields. Only minor details may be missing, but overall, the response effectively conveys capability and preparedness for leadership roles.</p> <p><b>20:</b> Exceptional qualifications demonstrating extensive relevant experience in cannabis operations or related professional fields. The response is comprehensive, providing in-depth insights into past roles, achievements, and how these experiences will contribute to operational success.</p>	OK, 4-0-1
4	Applicant must provide the total taxable gross sales for their highest-grossing retail location in California. Scale of taxable gross sales for this single location will be scored progressively (\$3,000,000 and above), with additional points awarded for every \$1 million demonstrated, up to a maximum of 20 points.	20	<p><b>0:</b> No gross sales provided.</p> <p><b>1:</b> \$3,000,000 gross sales.</p> <p><b>2:</b> \$4,000,000 gross sales.</p> <p><b>3:</b> \$5,000,000 gross sales.</p> <p><b>4:</b> \$6,000,000 gross sales.</p> <p>...</p> <p><b>20:</b> \$22,000,000 gross sales or above.</p>	OK 3-1-1

## Scoreable Criteria (cont'd)

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
5	Applicant must provide a description of their local experience and community involvement, highlighting their connections to the local community and any prior civic engagement. This shall include evidence of how the applicant has fulfilled the commitments outlined in Community Benefit Plans submitted to other cities.	20	<p><b>0:</b> No information provided regarding local experience or community involvement. Insufficient evidence of compliance with Community Benefit Plans in other operating locations. Evidence supplied demonstrates lack of compliance with Community Benefits Plans in other operation locations. Independently obtained information by City of Redondo on Community Benefit Plan compliance in other operating locations demonstrates lack of compliance.</p> <p><b>4:</b> Minimal ties to the community; lacks evidence of fulfilling commitments made in other cities. The response does not convey a genuine connection or contribution to the local area. Evidence of compliance with Community Benefits Plans in other operating locations is unverifiable.</p> <p><b>8:</b> Some community engagement noted, but the response lacks specific examples or evidence of fulfilling prior commitments. The qualifications presented do not adequately demonstrate the applicant's dedication to community involvement.</p> <p><b>12:</b> Moderate community involvement demonstrated, with some evidence of fulfillment of commitments made in other cities. The response covers relevant experiences but lacks detail in terms of specific contributions or impacts on the community.</p> <p><b>16:</b> Strong community ties established, with clear evidence of fulfilling all commitments from previous Community Benefit Plans. The response provides substantial insights into community engagement and demonstrates a proactive approach to local involvement.</p> <p><b>20:</b> Comprehensive description of local experience and community involvement, showcasing extensive connections and significant contributions to the local community. The response provides detailed examples of civic engagement and a proven track record of fulfilling commitments from previous Community Benefit Plans.</p>	OK 4-0-1
6	Applicant shall provide the total taxable gross sales and net profit for their first three years of operation at their highest revenue location.	20	<p><b>0:</b> Gross revenue and gross profit not supplied in sufficient detail to analyze. Operating losses for first three years and/or in Year 3.</p> <p><b>5:</b> Submission is detailed enough to analyze. Show net positive profit in Year 2.</p> <p><b>7:</b> Submission demonstrates net operating profit in Year 1.</p> <p><b>10:</b> Submission is a balance sheet from an independent auditor demonstrating net profits in years 2 and 3.</p> <p><b>15:</b> Submission is a balance sheet from an independent auditor demonstrating net profits in years 1, 2 and 3.</p> <p><b>17:</b> Submission is a balance sheet from an independent auditor demonstrating net profits in years 1, 2 and 3 with average profit between 3% and 5%..</p> <p><b>20:</b> Submission is a balance sheet from an independent auditor demonstrating net profits in years 1, 2 and 3 with average profit greater than 5%.</p>	OK 4-0-1
7	<del>Dun and Bradstreet rating. Applicant shall supply DUNS number in application.</del>	<del>10</del>	<p><del><b>0:</b> No current D&amp;B rating or DUNS Number. D&amp;B Financial Strength Rating of less than 2A. Risk rating of less than 2.</del></p> <p><del><b>5:</b> D&amp;B Financial Strength of 2A or more. Risk rating of 2.</del></p> <p><del><b>10:</b> D&amp;B Financial Strength of 3A or more. Risk rating of 1.</del></p>	Eliminate

**Section 2: Plans, Renderings, and Overall Location - Potential Scoring Criteria**

**70 TOTAL POINTS**

**Pass/Fail Criteria**

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
1	Applicant must provide a premises diagram in accordance with Section 5006 of Division 42 of Title 16 of	10	0: No premises diagram submitted. 10: Diagram provided in compliance with regulations.	4-0-1, change from Pass/Fail to 0 or 10

Scoreable Criteria				
Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
2	Applicant must provide a detailed site development plan that includes exterior photographs of existing structures, existing parking areas, landscaping, trash enclosures, signage, and adjacent properties for context.	10	<p><b>0:</b> No site development plan provided.</p> <p><b>2:</b> Basic site information provided, but the plan lacks detail and clarity. Photos may be minimal or poorly presented, and key features such as landscaping or adjacent properties may not be fully considered.</p> <p><b>4:</b> General overview provided, but missing several key photographs and contextual details, leading to gaps in understanding how the site fits within its surroundings.</p> <p><b>6:</b> Adequate information provided, covering most elements. However, some details such as comprehensive landscaping or parking solutions are missing or unclear, and the quality of the photos or visual presentation may be subpar.</p> <p><b>8:</b> Detailed site development plan provided, with clear photos and well-documented elements. Minor clarifications may be needed in areas such as trash enclosures or adjacent property context. Overall quality is strong, but a few areas could be improved for thoroughness.</p> <p><b>10:</b> Comprehensive and high-quality site development plan that is visually well-presented. All elements, including clear and context-rich photographs, parking areas, landscaping, and adjacent properties, are articulated thoroughly. The plan shows a deep understanding of site integration, spatial planning, and overall project vision. <b>Fully complies with Chapter XX of Redondo Beach Municipal Code.</b></p>	4-0-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column.
3	Applicant must provide a well-designed floor plan that maximizes the usability of the space and incorporates creative, efficient layouts.	10	<p><b>0:</b> No floor plan provided.</p> <p><b>2:</b> Basic layout provided, but it lacks functionality, is unclear, or does not make effective use of the space. There may be significant inefficiencies in flow or design.</p> <p><b>4:</b> General layout provided, but it is inefficient, with poor use of available space. Key areas are not optimized, and the plan lacks creative solutions for maximizing usability.</p> <p><b>6:</b> Adequate layout with most key features included, but minor details are missing or certain areas feel underutilized. The design is functional but lacks innovative or creative elements.</p> <p><b>8:</b> Well-designed floor plan that effectively meets usability requirements, showing strong consideration of space and flow. Minor improvements in efficiency or creative design elements may be possible, but the overall layout is effective.</p> <p><b>10:</b> Exceptional floor plan that maximizes the usability of every area, incorporating creativity and efficiency. The design reflects innovative use of space, promotes smooth operational flow, and enhances both functionality and aesthetics. No significant improvements are needed. <b>Fully complies with Chapter XX of Redondo Beach Municipal Code.</b></p>	4-0-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column.
4	Applicant must provide quality building elevations that demonstrate aesthetic improvements, including high-quality materials and finishes both inside and outside the building.	10	<p><b>0:</b> No elevations provided.</p> <p><b>2:</b> Basic elevations provided with little detail. The proposed improvements lack clarity, depth, and attention to the quality of materials or finishes.</p> <p><b>4:</b> General overview of proposed improvements provided, but missing several key elements such as detailed materials, finishes, or architectural enhancements. The design lacks aesthetic depth and visual appeal.</p> <p><b>6:</b> Adequate elevations with most features covered. The design demonstrates some attention to materials and finishes, though there are gaps in detail or quality. The aesthetic appeal is present but lacks sophistication.</p> <p><b>8:</b> Detailed elevations provided with clear attention to materials, finishes, and overall design. Some minor clarifications may be needed, but the plan presents a strong visual and functional improvement. The aesthetic choices enhance the building significantly.</p> <p><b>10:</b> Comprehensive elevations showcasing all proposed improvements, with a focus on high-quality materials and finishes. The design reflects a well-considered aesthetic vision and demonstrates a clear commitment to architectural excellence both inside and outside the building. The improvements are visually striking and well-integrated. <b>Fully complies with Chapter XX of Redondo Beach Municipal Code.</b></p>	4-0-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column.
5	Applicant must provide a conceptual landscape plan, including the percentage of landscaping in the parking lot, setback areas, and details on tree size and species.	10	<p><b>0:</b> Conceptual landscape plan not provided.</p> <p><b>3:</b> Plan provided with necessary details. Does not comply with City landscaping requirements</p> <p><b>5:</b> Plan provided with necessary details. Fully complies with City landscaping requirements.</p> <p><b>7:</b> Plan provided with necessary details. Fully complies with City landscaping requirements. Landscaping avoids creating security issues.</p> <p><b>10:</b> Plan provided with necessary details. Fully complies with City landscaping requirements. Landscaping avoids creating security issues. Landscaping significantly contributes to overall attractiveness of premises. Fully complies with Chapter XX of Redondo Beach Municipal Code. If landscape plan is unfeasible due to property limitations, applicant will automatically receive a score of 10.</p>	<p>4-0-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column.</p> <p>Applicants with properties without landscape options or ability will be given a score of 10.</p>

### Scoreable Criteria (cont'd)

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
6	Applicant must provide colored interior and exterior renderings, including existing and/or proposed improvements.	10	<p><b>0:</b> Renderings not provided.</p> <p><b>2:</b> Basic renderings provided with little detail. The proposed improvements lack clarity, depth, and attention to the quality of materials or finishes.</p> <p><b>4:</b> General renderings provided, but missing several key elements such as detailed materials, finishes, or architectural enhancements. The design lacks aesthetic depth and visual appeal.</p> <p><b>6:</b> Adequate renderings with most features covered. The design demonstrates some attention to materials and finishes, though there are gaps in detail or quality. The aesthetic appeal is present but lacks sophistication.</p> <p><b>8:</b> Detailed renderings provided with clear attention to materials, finishes, and overall design. Some minor clarifications may be needed, but the plan presents a strong visual and functional improvement. The aesthetic choices enhance the building significantly.</p> <p><b>10:</b> Comprehensive renderings showcasing all proposed improvements, with a focus on high-quality materials and finishes. The design reflects a well-considered aesthetic vision and demonstrates a clear commitment to architectural excellence. The improvements are visually striking and well-integrated. <b>Fully complies with Chapter XX of Redondo Beach Municipal Code.</b></p>	4-0-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column.
7	Applicant must provide a traffic/transportation analysis that addresses ingress, egress, and delivery of products to the store. Applicant must provide a detailed description of transportation, loading and unloading, distribution, and delivery procedures. This should include plans to ensure that delivery operations do not disrupt traffic flow, align with the neighborhood compatibility plan, and do not obstruct fire lanes.	10	<p><b>0:</b> Traffic/transportation analysis not provided. No transportation procedures provided.</p> <p><b>2:</b> Traffic analysis lacks sufficient information to assess traffic impacts, capacity, safety, and delivery. Basic transportation information provided, lacking detail on logistics and compliance with local regulations.</p> <p><b>4:</b> Traffic analysis fails to accommodate/address capacity, mitigate safety and traffic impacts, and/or delivery impacts on traffic and surrounding properties. General overview provided but missing key procedures related to delivery scheduling and route planning to minimize disruption.</p> <p><b>6:</b> Traffic analysis is complete and demonstrates attempts to address capacity, traffic flow, safety, traffic impacts due to volume and vehicular ingress/egress, and details delivery to minimize traffic and noise impacts on surrounding properties. Adequate procedures with most key elements covered; however, minor details missing on potential disruptions and mitigation strategies.</p> <p><b>8:</b> Traffic analysis is complete, accommodates volume, includes safe vehicular ingress and egress, includes a solid delivery solution that minimizes traffic and noise impacts on surrounding properties, and mitigates traffic impacts to the extent practical for the site as determined by assigned Public Works evaluators. Detailed procedures provided but minor clarification needed on compliance with neighborhood compatibility and fire lane regulations.</p> <p><b>10:</b> Traffic analysis is complete, accommodates peak volume, includes safe vehicular ingress and egress, includes a solid delivery solution that minimizes traffic and noise impacts on surrounding properties, and mitigates all traffic impacts. Comprehensive transportation procedures with all elements clearly articulated; ensures minimal disruption to traffic flow and alignment with community standards, showing foresight in operational planning. Fully complies with Chapter XX of Redondo Beach Municipal Code.</p>	3-1-1, move "complies with Chapter XX of RBMC" to highest score, remove it from Criteria column. Fold in transportation criteria from Section 3.

## Section 3: Business and Operations Plan - Potential Scoring Criteria

## 100 TOTAL POINTS

Pass/Fail Criteria

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
1	Applicant must provide audited financial statements for at least three (3) years of operation.	10	0: No financial statements provided. 10: Financial statements provided.	3-1-1, change from Pass/Fail to 0 or 10
2	Applicant must provide a description of the type of products to be sold and the estimated quantity and value of product(s) to be sold.	5	0: No product description provided. 5: Product description provided.	3-1-1, change from Pass/Fail to 0 or 5
3	Applicant must provide financial projections, including costs of products and operations, other business expenses, expected profits and projected city revenues based on the description of type and quantity of products to be sold.	10	0: Information not provided. 10: Information provided.	4-0-1, change from Pass/Fail to 0 or 10

<b>Scoreable Criteria</b>				
<b>Criteria #</b>	<b>Criteria</b>	<b>Maximum Points</b>	<b>Scoring Method</b>	<b>Notes from 10/8 Meeting</b>
4	Applicant must provide a written description of the total square footage of the facility with estimated square footage of proposed uses.	5	<p><b>0:</b> No description provided.</p> <p><b>1:</b> Basic information provided but lacks detail about total square footage and specific proposed uses, making it difficult to gauge feasibility.</p> <p><b>2:</b> General description with limited estimates and some proposed uses mentioned but insufficient for understanding overall functionality.</p> <p><b>3:</b> Adequate description with most estimates provided; some detail on proposed uses but lacks clarity on space utilization for operations.</p> <p><b>4:</b> Detailed description with all estimates provided; clearly articulates proposed uses and demonstrates understanding of spatial needs, though may require minor clarifications.</p> <p><b>5:</b> Comprehensive description with all details and estimates clearly articulated; demonstrates a thorough understanding of how each area contributes to overall operations and efficiency, including potential future needs.</p>	OK, 4-0-1
5	Applicant must provide a budget for construction, operation, maintenance, compensation of employees, equipment costs, utility costs, and other operating costs.	10	<p><b>0:</b> No budget provided.</p> <p><b>1:</b> Budget provided but lacks detail; essential categories missing and unclear assumptions limit viability assessment.</p> <p><b>2:</b> Basic budget outline present but several key categories are absent; vague assumptions affect overall reliability.</p> <p><b>3:</b> Adequate budget that covers most categories; minor details missing; demonstrates awareness of costs but lacks thorough justification for estimates.</p> <p><b>4:</b> Detailed budget covering all major categories; shows solid understanding of financial requirements but may need minor clarifications.</p> <p><b>5:</b> Comprehensive budget with detailed costs for all operational aspects; provides clear justifications for each cost and showcases robust financial planning and understanding of sustainable business operations.</p>	OK, 4-0-1, increase to 10 points
6	Applicant must provide a description of the sources(s) of capital and use(s) of capital.	5	<p><b>0:</b> No description provided.</p> <p><b>1:</b> Basic information on sources provided but lacks detail on uses, making it hard to evaluate feasibility.</p> <p><b>2:</b> General description provided but missing key details on sources or uses; lack of clarity undermines confidence in financial planning.</p> <p><b>3:</b> Adequate description with most sources and uses covered; some details missing; demonstrates understanding of capital flow but may require additional justification.</p> <p><b>4:</b> Detailed description with clear sources and uses articulated; shows good understanding but minor clarification needed.</p> <p><b>5:</b> Comprehensive description detailing both sources and uses of capital; demonstrates sound financial planning and clarity on fund allocation and strategic alignment with business objectives; provides evidence of commitment from funding sources.</p>	OK, 4-0-1, highest scoring applicants would include evidence of commitment.
7	Applicant must provide a description of inventory control procedures, including identification of point-of-sale systems and track and trace software.	5	<p><b>0:</b> No inventory control procedures provided.</p> <p><b>1:</b> Basic procedures provided but lacking critical details on systems, processes, and how they will be implemented, making it difficult to assess the effectiveness of inventory control.</p> <p><b>2:</b> General overview provided, but significant elements are missing (e.g. point-of-sale systems). Limited description of inventory management practices or compliance procedures is provided, affecting overall understanding.</p> <p><b>3:</b> Adequate procedures with most key elements covered, including some identification of systems. However, there are missing details, such as how inventory is received, stored, or audited, and lack of clarity on loss prevention measures or compliance with regulations.</p> <p><b>4:</b> Detailed procedures provided, including most required elements such as the type of POS and track and trace systems. However, minor clarifications are needed regarding integration, user training, or specific practices for inventory management and compliance.</p> <p><b>5:</b> Comprehensive inventory control procedures with all systems and software clearly identified. The description includes specific types of point-of-sale and track and trace software, how they integrate, training provided for users, and thorough inventory management practices. Details on receiving procedures, storage methods, inventory audits, loss prevention measures, compliance with regulations, documentation processes, and feedback mechanisms are all articulated.</p>	OK, 4-0-1, split this into two Criteria: proposed inventory control procedures (5 points) and evidence of prior, successful inventory control procedures (10 points)

### Scoreable Criteria (cont'd)

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
8	Applicant must provide a description of previous experience and effectiveness in using inventory control procedures, including the identification of point-of-sale systems, track and trace software, and other relevant systems. The description should demonstrate successful past outcomes, compliance with regulations, and loss prevention measures.	10	<p><b>0:</b> No prior experience with inventory control procedures is provided.</p> <p><b>1:</b> Minimal prior experience with inventory control, lacking a clear description of the applicant's role and effectiveness in using relevant systems.</p> <p><b>2:</b> General overview provided, but significant elements are missing (e.g. point-of-sale systems). Limited description of inventory management practices or compliance procedures is provided, affecting overall understanding.</p> <p><b>3:</b> General overview of prior experience, but key details on systems used and outcomes, such as compliance and loss prevention, are missing or unclear.</p> <p><b>4:</b> Detailed description of prior experience with strong evidence of success using inventory control systems, including compliance with regulations and minimizing losses. Minor clarifications needed regarding the extent of the applicant's direct involvement.</p> <p><b>5:</b> Comprehensive and detailed description of significant prior experience with inventory control systems. Demonstrates a proven track record of effectively managing inventory, maintaining compliance with regulations, preventing losses, and achieving strong audit results. Clear evidence of consistent and impactful outcomes is provided.</p>	This is the recommended additional criteria, evidence of prior, successful inventory control procedures (10 points)
9	Applicant must provide a description of marketing procedures and tactics, with a focus on ensuring responsible marketing that avoids targeting minors. The description should demonstrate clear strategies for compliance with regulations and responsible audience engagement.	5	<p><b>0:</b> No marketing procedures provided.</p> <p><b>1:</b> Basic marketing information provided, but lacks detail on target audience, channels, and clear tactics. No indication of how minors will be excluded from marketing efforts.</p> <p><b>2:</b> General overview provided but missing key tactics for engagement and outreach effectiveness, including insufficient consideration of measures to avoid marketing to minors.</p> <p><b>3:</b> Adequate procedures with most key elements covered; however, minor details missing regarding implementation, measurement, and adaptability of strategies. Some details missing regarding how marketing avoids minors or lacks clarity on implementation.</p> <p><b>4:</b> Detailed marketing procedures provided, including responsible audience targeting and a clear commitment to avoiding marketing to minors. Some slight clarifications needed on the effectiveness of certain strategies or channels.</p> <p><b>5:</b> Comprehensive marketing procedures with all elements clearly articulated. Demonstrates a strategic and responsible approach to outreach, clearly outlining measures to prevent marketing to minors, alongside strong engagement, compliance with regulations, and plans for assessment and adjustment.</p>	OK, 4-0-1, update criteria to ensure no marketing to minors.
10	Applicant must provide a description of the City tax payment management plan/procedures, ensuring no cash is managed by the City.	10	<p><b>0:</b> No tax payment management plan provided.</p> <p><b>1:</b> Basic information provided, lacking detail on processes, accountability, and tracking mechanisms.</p> <p><b>2:</b> General overview provided but missing key procedures for compliance and clarity on financial management.</p> <p><b>3:</b> Adequate plan with most elements covered; minor details missing on reporting, payment and transparency measures.</p> <p><b>4:</b> Detailed plan provided but minor clarification needed on implementation and compliance monitoring.</p> <p><b>5:</b> Comprehensive tax payment management plan with all details clearly articulated; ensures compliance with City regulations and demonstrates transparency and accountability in financial management.</p>	OK, 5-0, ensure this is memorialized in permit.
11	Applicant must demonstrate a plan for maintaining ongoing compliance with all applicable cannabis laws, including licensing requirements and reporting obligations.	5	<p><b>0:</b> No compliance plan provided.</p> <p><b>1:</b> Basic compliance information provided, lacking detail on processes, monitoring, and accountability.</p> <p><b>2:</b> General overview provided but missing specific compliance elements, timelines, and reporting obligations.</p> <p><b>3:</b> Adequate plan with most elements covered; however, minor details missing on updates, audits, and compliance checks.</p> <p><b>4:</b> Detailed plan provided but minor clarification needed on implementation strategies and compliance monitoring.</p> <p><b>5:</b> Comprehensive compliance plan with all details clearly articulated; ensures adherence to all applicable laws and regulations, demonstrating a proactive approach to compliance and risk management.</p>	OK, 5-0
12	Applicant must provide a schedule for beginning operations, including a timeline for construction completion.	5	<p><b>0:</b> No schedule provided.</p> <p><b>1:</b> Schedule lacks sufficient detail to evaluate or is clearly unrealistic based on other submittals; or is unreasonably long time to occupancy and operations based on other submittals.</p> <p><b>3:</b> Schedule has some detail but not in all areas. Creates question as to whether the schedule is realistic and reasonable based on other submittals.</p> <p><b>5:</b> Schedule is detailed, realistic, and demonstrates occupancy and operations in a reasonable period of time based on amount of work to be done.</p>	OK, 5-0



### Scoreable Criteria (cont'd)

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
13	Applicant must provide a description of hours of operation and opening procedures.	5	<p><b>0:</b> No description of hours and procedures provided.</p> <p><b>1:</b> Hours of operation provided, opening procedures too vague to evaluate.</p> <p><b>2:</b> Hours of operation not respectful of adjacent properties, and/or opening procedures pose security or operational risks.</p> <p><b>3:</b> Hours of operation respectful of adjacent uses; opening procedures lack detail or include fixable exposure to security and operational risks.</p> <p><b>5:</b> Hours of operation respectful of adjacent uses; and opening procedures address and demonstrate clear understanding of security and operational risks.</p>	OK, 5-0
14	Applicant must provide a description of cash handling procedures.	5	<p><b>0:</b> No cash handling procedures provided.</p> <p><b>1:</b> Basic information provided but in insufficient detail to fully evaluate.</p> <p><b>2:</b> Sufficient information provided for evaluation however procedures do not instill confidence that cash is properly recorded, any discrepancies are always detected and traceable or that cash is handled securely.</p> <p><b>3:</b> Procedures are in adequate detail and generally instill confidence that cash will be properly reported, that discrepancies are detected, and that cash is handled securely. Any procedural gaps are minor and easily fixable.</p> <p><b>5:</b> Detailed procedures provided and procedures instill confidence that cash will be properly reported, discrepancies are always detected and traceable, and that cash will be handled securely.</p>	OK, 5-0
15	Applicant must provide a description of day-to-day operations that acknowledges both state and local laws and is consistent with industry best practices.	5	<p><b>0:</b> No description of operations provided.</p> <p><b>1:</b> Basic information provided but lacks detail to assess compliance with state and local laws and/or that the operations are consistent with industry best practices.</p> <p><b>3:</b> Operations description generally demonstrates compliance with state and local laws and with industry best practices. Any gaps are fixable.</p> <p><b>5:</b> Operations description is in sufficient detail that clearly demonstrates compliance with state and local laws and that the operations are consistent with industry best practices.</p>	OK, 4-0-1

## Section 4: Security Plan - Current Scoring Criteria

		150 TOTAL
Criteria #	Item	Points
1	The security plan shall be prepared by a professional security consultant.	Up to 30
2	A premises security diagram.	Up to 20
3	A description of access control, inventory control, cash handling, and other security procedures and security equipment demonstrating compliance with the security requirements under this Chapter 6xxx.	Up to 50
4	A description of the intrusion alarm and monitoring system including the name and contact information for the monitoring company.	Up to 25
5	A description of the services of on-site security guards to include the (1) number of security guards; (2) the hours security guards will be on-site; (3) locations where security will be positioned; and (4) security guard responsibilities.	Up to 25

## Section 4: Security Plan - Potential Scoring Criteria

95 TOTAL			
Pass/Fail Criteria			
Criteria #	Criteria	Maximum Points	Scoring Method
1	Applicant must provide a Security Plan prepared by a professional security consultant.	5	<p><b>0:</b> Applicant did not provide a Security Plan or Security Plan was not prepared by a professional security consultant.</p> <p><b>5:</b> Applicant provided a Security Plan prepared by a professional security consultant.</p>
2	Applicant must provide a description of the Panic Button installation, showing where the panic buttons are located in the facility.	5	<p><b>0:</b> Security plan did not provide a description of the panic button installation, locations are inadequate for security.</p> <p><b>5:</b> Security plan provided a description of the panic button installation, locations are adequate for security purposes..</p>
3	Applicant must provide evidence of Sensor installation to detect entry and exit from all secure areas of the premises.	5	<p><b>0:</b> Security plan did not provide evidence of sensor installation or locations are insufficient to detect entry and exit from all secure areas.</p> <p><b>5:</b> Security plan provided evidence of sensor installation, locations sufficient to detect entry and exit from all secure areas.</p>
4	Applicant must describe how the business remains secure during a Power Outage, ensuring access doors are not solely controlled by electronic access panels.	5	<p><b>0:</b> Security Plan did not describe how the business remains secure during a power outage.</p> <p><b>5:</b> Security Plan described how the business remains secure during a power outage.</p>
5	Applicant must provide proof of General Liability Coverage with a minimum coverage of \$2,000,000 and Workers' Compensation Insurance with a minimum coverage of \$1,000,000.	5	<p><b>0:</b> Security Plan did not provide proof of insurance coverage.</p> <p><b>5:</b> Security Plan provided proof of compliant insurance coverage.</p>
6	Applicant must provide a description of the Security Camera System, including camera placement and 24/7 monitoring capabilities.	5	<p><b>0:</b> Security Plan did not provide a description of the security camera system or system does not meet requirements.</p> <p><b>5:</b> Security Plan provided a description of a security camera system that meets requirements.</p>
7	Applicant must describe the Battery Backup system for surveillance equipment, ensuring a minimum of four hours of backup recording in the event of a power outage.	5	<p><b>0:</b> Security Plan did not describe the battery backup system, or back up system insufficient.</p> <p><b>5:</b> Security Plan described a battery backup system that meets requirements.</p>
8	Applicant must provide proof that the Surveillance System has a failure notification system that alerts the permittee and Police Department of any system interruptions.	5	<p><b>0:</b> Security Plan did not provide proof of a surveillance system failure notification system.</p> <p><b>5:</b> Security Plan provided proof of a surveillance system failure notification system.</p>
9	Applicant must describe the procedure for storing and retaining Surveillance Recordings for a minimum of 90 days, in a format that ensures no alteration of the recorded image.	5	<p><b>0:</b> Security Plan did not describe an adequate procedure for storing and retaining surveillance recordings.</p> <p><b>5:</b> Security Plan described an adequate procedure for storing and retaining surveillance recordings.</p>
10	Applicant must provide a description of the Alarm System, including monitoring company and schematic of security zones.	5	<p><b>0:</b> Security Plan did not provide a description of an adequate alarm system.</p> <p><b>5:</b> Security Plan provided a description of an adequate alarm system.</p>
11	Applicant must demonstrate that at least one licensed Security Guard is present at all times the premises is open to the public or employees.	5	<p><b>0:</b> Security Plan did not provide proof of coverage by a licensed security guard.</p> <p><b>5:</b> Security Plan provided proof of coverage by a licensed security guard.</p>
12	Applicant must describe the record-keeping process for maintaining records related to surveillance, alarm systems, and track-and-trace systems for inspection by law enforcement.	5	<p><b>0:</b> Security Plan did not describe an adequate record-keeping process for maintaining security-related records.</p> <p><b>5:</b> Security Plan described an adequate record-keeping process for maintaining security-related records.</p>

## Scoreable Criteria

Criteria #	Criteria	Maximum Points	Scoring Method
13	Applicant must provide a detailed description of the consultant's or architect's qualifications and the methodologies used in preparing the Security Plan.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Information provided, but lacks detail or clear connection to cannabis industry standards. Consultant appears inexperienced, with no mention of prior relevant projects.</p> <p><b>2:</b> Basic qualifications and methodology provided, but lacks depth or evidence of having worked in high-risk industries. The plan uses generic approaches to security that could apply to any business.</p> <p><b>3:</b> Qualifications and methodology are clear, with some experience relevant to high-risk industries. However, the plan lacks tailored features that specifically address the unique needs of cannabis retailers.</p> <p><b>4:</b> Solid experience with high-risk industries, and methodologies that show thoughtful planning for cannabis retail operations, though lacking in some innovative features or specific best practices.</p> <p><b>5:</b> Extensive experience in cannabis or other high-risk industries. Methodology is detailed, innovative, and incorporates best practices from similar operations. Demonstrates a proactive approach to challenges unique to cannabis retail (e.g., theft, compliance).</p>
14	Security Plan must provide a description of the Security System Design, demonstrating how the system prevents unauthorized individuals from remaining on the premises and establishes limited access areas for authorized personnel only.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> The description lacks reasoning, or no specific measures are provided for preventing unauthorized access. Controls appear generic or minimal.</p> <p><b>2:</b> Basic system described with limited access areas, but the design lacks layers of protection or advanced features.</p> <p><b>3:</b> A functional system is described, with appropriate access controls and limited access areas, though there are gaps in covering all potential vulnerabilities.</p> <p><b>4:</b> Strong system with multi-layer controls, clear access zones for personnel, and a reasonable approach to securing high-risk areas (e.g., vaults or product areas). Some consideration given to employee movement and customer flow.</p> <p><b>5:</b> Comprehensive system with automated controls, multi-layered protection, and proactive measures to address potential vulnerabilities. The system integrates employee monitoring, customer access, and emergency protocols seamlessly.</p>
15	Security Plan must provide a description of the Surveillance System, including camera coverage, operational hours, and how the system meets 24/7 monitoring requirements. High-definition (HD) is defined as a minimum resolution of 720p or higher, with clear image quality in varying lighting conditions.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Limited detail on the surveillance system, unclear coverage, or insufficient monitoring hours (less than 24/7). No mention of fps or low frame rate below 24 fps.</p> <p><b>2:</b> Basic camera coverage with gaps, standard HD quality (720p), but frame rate is below 24 fps. Limited effectiveness in capturing clear footage in all conditions.</p> <p><b>3:</b> Functional system with HD coverage (720p) at 24 fps in most areas, but there are blind spots or frame rate limitations in high-risk zones.</p> <p><b>4:</b> Extensive HD coverage (1080p) with 24 fps or higher, minimal gaps, providing clear image quality in all monitored areas.</p> <p><b>5:</b> Advanced system with full HD coverage (1080p or higher), at least 24 fps or higher with no blind spots. Ultra-HD (4K) available in key areas, with smart features like motion tracking, remote monitoring, and optimized performance in low-light conditions.</p>

## Scoreable Criteria (cont'd)

16	Applicant must provide details on Surveillance Footage Compatibility, including how the footage is accessible to law enforcement and compatible with City systems.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> The system is incompatible or requires extensive manual effort to extract footage for law enforcement use.</p> <p><b>2:</b> Limited compatibility, requiring manual extraction and some workarounds to provide footage to law enforcement.</p> <p><b>3:</b> Mostly compatible, but requires effort in sharing or integrating with City systems, including manual file transfers or significant delay in sharing.</p> <p><b>4:</b> Fully compatible with City systems, with streamlined sharing processes for law enforcement that allow easy access to footage as needed.</p> <p><b>5:</b> Real-time remote access for law enforcement, offering seamless integration with City systems and advanced features like automated alerts for incidents. The system is designed to be both easy to use and highly responsive to law enforcement needs.</p>
17	Applicant must describe the Surveillance Equipment Maintenance Plan, including records of maintenance activity, service logs, and procedures for ensuring the system's operational reliability.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Little to no information provided about the maintenance plan, with vague references to system upkeep.</p> <p><b>2:</b> Basic description of a maintenance plan, but no evidence of a structured process or regular logs for servicing the equipment.</p> <p><b>3:</b> A functional maintenance plan with regular upkeep and basic records provided, though the depth of record-keeping may be minimal.</p> <p><b>4:</b> Well-documented maintenance plan with regular servicing schedules and detailed logs. The plan includes preventive measures to avoid downtime or security risks.</p> <p><b>5:</b> Comprehensive preventive maintenance plan with detailed logs of all service activities, including advanced monitoring systems that notify administrators when maintenance is required. The plan ensures maximum operational reliability with minimal downtime.</p>
18	Applicant must provide a description of the Alarm System, including alarm system type and alarm monitoring methods.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Minimal information on the alarm system, with no clear monitoring strategy or backup plans in place.</p> <p><b>2:</b> Basic system described, covering primary entry points but leaving some vulnerabilities, with no advanced features like motion detection or zoning.</p> <p><b>3:</b> Good alarm system covering all critical access points, reliable but without advanced integration with other security systems.</p> <p><b>4:</b> High-quality alarm system with zoning for different areas of the business. Comprehensive monitoring and reliable response protocols in place.</p> <p><b>5:</b> Top-tier alarm system with advanced sensors, full integration with surveillance and security systems, and automatic notifications to law enforcement or monitoring services.</p>
19	Applicant must provide description of Security Guard Training and Experience, including guard licensing, industry-specific training, and qualifications relevant to cannabis business security.	5	<p><b>0:</b> No information provided or guards don't meet minimum qualifications.</p> <p><b>1:</b> Guards have minimal training and licensing, with no evidence of cannabis-specific experience or experience in high-risk industries.</p> <p><b>2:</b> Basic guard training and licensing provided, but no specialized training relevant to cannabis businesses or high-risk industries.</p> <p><b>3:</b> Guards are well-trained with some relevant experience, though their qualifications may be more general rather than cannabis-focused.</p> <p><b>4:</b> Guards have extensive experience in high-risk industries and relevant training specific to the cannabis industry, demonstrating an ability to handle cannabis-specific risks.</p> <p><b>5:</b> Guards are highly trained specialists in cannabis security, with continuous education and advanced qualifications that include scenario-based training and proactive response protocols tailored to the unique risks of cannabis businesses.</p>

**Section 5: Safety Plan - Current Scoring Criteria**

		<b>100 TOTAL</b>
<b>Criteria #</b>	<b>Item</b>	<b>Points</b>
1	The safety plan shall be prepared by a professional fire prevention and suppression consultant.	Up to 20
2	A premises safety diagram to include (1) a description/illustration of evacuation routes and (2) location of fire extinguishers and other fire suppression equipment.	Up to 10
3	A description of safety procedures, training for emergency situations, and safety equipment demonstrating compliance with the safety requirements under this Chapter 6xxx.	Up to 50
4	Identify all gases, pesticides, and chemicals to be used and their storage locations.	Up to 10
5	A description of the firm alarm and monitoring system including the name and contact information for the monitoring company.	Up to 10

## Section 5: Safety Plan - Potential Scoring Criteria

**35 TOTAL**

### **Pass/Fail Criteria**

<b>Criteria #</b>	<b>Criteria</b>	<b>Maximum Points</b>	<b>Scoring Method</b>
1	Applicant must provide a description of Access/Egress into the facility that meets building and fire code requirements.	5	<p><b>0:</b> Applicant did not provide a description of access/egress that meets code requirements.</p> <p><b>5:</b> Applicant provided a complete description of access/egress that meets building and fire code requirements.</p>
2	Applicant must provide a premises safety diagram that includes evacuation routes and locations of fire extinguishers and other fire suppression equipment.	5	<p><b>0:</b> Applicant did not provide a premises safety diagram.</p> <p><b>5:</b> Applicant provided a complete premises safety diagram with required elements.</p>
3	Applicant must identify all gases, pesticides, and chemicals to be used, along with their storage locations.	5	<p><b>0:</b> Applicant did not identify gases, pesticides, or chemicals and their storage locations.</p> <p><b>5:</b> Applicant provided a complete identification of all gases, pesticides, and chemicals, including their storage locations.</p>
4	Applicant must provide a description of the fire alarm and monitoring system, including the name and contact information for the monitoring company.	5	<p><b>0:</b> Applicant did not provide a description of the fire alarm and monitoring system.</p> <p><b>5:</b> Applicant provided a complete description of the fire alarm and monitoring system with contact information.</p>

## Scoreable Criteria

Criteria #	Criteria	Maximum Points	Scoring Method
5	Applicant must provide a description of safety procedures, employee training for emergency situations, and safety equipment demonstrating compliance with safety requirements, including, but not limited to, Chapter 4 of the California Fire Code (CFC), Section 406, regarding Employee Training and Response Procedures.	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Information provided but lacks detail on either safety procedures or training. The applicant includes some mention of safety procedures or training, but the submission is vague and lacks substance. No direct reference is made to specific safety standards or codes like the CFC, Section 406. The response may only provide high-level concepts with no actionable plans or procedures.</p> <p><b>2:</b> Basic information provided, including safety procedures or training, but not both. The applicant addresses either safety procedures or employee training but fails to address both areas sufficiently. There may be limited reference to safety requirements but with no concrete detail about implementation or compliance with the CFC. Missing key elements such as detailed descriptions of emergency responses or protocols for hazardous situations.</p> <p><b>3:</b> General overview provided of safety procedures and training, but lacks specific compliance details, including reference to Chapter 4 of the CFC. The applicant outlines both safety procedures and employee training but offers only a high-level view. Some elements of safety compliance are mentioned but lack specific references to Chapter 4 of the CFC or detailed safety requirements. Emergency response procedures may be described in broad terms without specific steps or training schedules.</p> <p><b>4:</b> Detailed information provided on procedures and training, referencing Chapter 4 of the CFC, but missing minor elements of compliance. The applicant provides detailed safety procedures and employee training protocols, making specific reference to Chapter 4 of the California Fire Code (CFC), Section 406. The information is mostly complete, covering essential elements of emergency procedures and safety compliance. Minor areas may be incomplete or lack depth, such as missing updates on safety equipment or partial training timelines, but overall compliance is largely demonstrated.</p> <p><b>5:</b> Comprehensive information provided, including thorough details on safety procedures, training, compliance with Chapter 4 of the CFC, and response procedures in emergency situations. The applicant submits a fully developed and thorough plan addressing all aspects of safety, including, but not limited to 1) Clear, step-by-step safety procedures for various scenarios, 2) Complete employee training programs, 3) Explicit reference to compliance with Chapter 4 of the CFC, Section 406, and other relevant safety codes, 4) Demonstrated use of required safety equipment and technologies that comply with state requirements, 5) Detailed emergency response procedures tailored to potential risks at the dispensary, and 6) Continuous improvement processes to ensure ongoing compliance and readiness.</p>



### Scoreable Criteria (cont'd)

6	<p>Applicant must provide a detailed description of the processes, procedures, and practices included in the Safety Plan. The comprehensive Safety Plan will include, but is not limited to, the following:</p> <ol style="list-style-type: none"> <li>1) A systematic assessment of risks associated with the specific cannabis retail environment and processes and procedures to mitigate those risks.</li> <li>2) Integration of relevant regulations and standards, including local, state, and federal guidelines as well as industry best practices.</li> <li>3) Development of clear procedures for emergency response and safety training.</li> <li>4) Continuous improvement processes that would update the Safety Plan based on new information or incidents.</li> </ol>	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Minimal details that make it difficult to assess confidence in the safe day-to-day operations of the business.</p> <p><b>2:</b> Processes and procedures are mentioned but lack depth making it difficult to assess confidence in safe day-to-day operations of the business.</p> <p><b>3:</b> Adequate qualifications and methodologies described, but lacking specific examples or context, including educational background or certifications.</p> <p><b>4:</b> Detailed and effective processes and procedures provided; clear application of industry best practices evidenced; some minor elements could be improved or clarified. Overall, leads to confidence in the safe day-to-day operation of the business.</p> <p><b>5:</b> Comprehensive and detailed processes and procedures clearly described with clearly defined roles and responsibilities of onsite staff. Clearly integrates specific industry experience and best practices. Leads to high confidence in the safe day-to-day operation of the business.</p>
7	<p>Credentials of Safety Plan author: professional fire prevention and suppression consultant or architect required.</p>	5	<p><b>0:</b> No information provided.</p> <p><b>1:</b> Author's qualifications submitted, but it is unclear if author meets requirements</p> <p><b>3:</b> Author is clearly qualified, but no apparent experience with cannabis dispensaries.</p> <p><b>5:</b> Author is clearly qualified and has demonstrated experience with cannabis dispensaries, operations, and unique safety risks and concerns.</p>

## Section 6: Neighborhood Compatibility Plan - Current Scoring

		150 TOTAL
Criteria #	Item	Points
1	A "Good Neighbor Policy" that (1) includes policies and measures in place to protect adjacent uses from any potential impacts (e.g., noise, light, odor, traffic, etc.) related to the proposed cannabis retailer, including addressing parking and traffic impacts and (2) describes how the cannabis retailer and its operating characteristics will be proactively managed so the business is not detrimental to the public health, safety, convenience, or welfare of persons residing, working, visiting, or recreating in the surrounding area and will not result in the creation of a nuisance.	Up to 75
2	A description of odor mitigation practices to include: (1) identifying potential sources of odor; (2) a description of odor control devices and techniques employed to ensure that odors from cannabis are not detectable beyond the permitted premises; and (3) all proposed staff odor training and system maintenance.	Up to 25
3	A description of a waste management plan that includes waste disposal locations within the proposed premises and the applicant's security measures and methods of rendering waste unusable and unrecognizable.	Up to 25
4	A description of efforts at sustainability/environmental impact mitigation.	Up to 25

## Section 6: Neighborhood Compatibility Plan - Potential Scoring Criteria

45 TOTAL

### Pass/Fail Criteria

Criteria #	Criteria	Maximum Points	Scoring Method
1	Applicant must provide a description of odor mitigation practices, including identifying potential sources of	5	0: The applicant did not provide an odor mitigation description. 5: The applicant provided a description of odor mitigation practices.
2	Applicant must provide a waste management plan, detailing waste disposal locations and methods to	5	0: The applicant did not provide a waste management plan. 5: The applicant provided a waste management plan.
3	Applicant must describe efforts at sustainability/environmental impact mitigation.	5	0: The applicant did not provide a description of sustainability efforts. 5: The applicant provided a description of sustainability efforts.

## Scoreable Criteria

Criteria #	Criteria	Maximum Points	Scoring Method
4	Applicant must provide a comprehensive description of their Community Engagement strategies, including how they plan to engage with the community and respond to concerns.	10	<p><b>0:</b> No information provided on Community Engagement.</p> <p><b>2:</b> Basic information provided, with minimal engagement strategies mentioned, lacking clarity and depth.</p> <p><b>4:</b> General description of Community Engagement, mentioning some strategies but lacking specific details on execution and impact.</p> <p><b>6:</b> Adequate information on Community Engagement strategies, demonstrating some understanding of community needs, but missing details on responsiveness and follow-up actions.</p> <p><b>8:</b> Detailed information on Community Engagement strategies, including multiple methods of engagement, response plans to community concerns, and a commitment to regular updates, but missing some minor elements or specifics.</p> <p><b>10:</b> Comprehensive information provided, demonstrating a proactive approach to community engagement with clear, actionable plans, detailed methods of engagement, and a well-defined feedback loop to ensure responsiveness to community concerns.</p>
5	Applicant must provide a detailed description of their Traffic Management plan, addressing customer flow, parking solutions, and congestion reduction.	10	<p><b>0:</b> No information provided on Traffic Management.</p> <p><b>2:</b> Basic information provided, with vague references to traffic management, lacking any specific strategies.</p> <p><b>4:</b> General description of Traffic Management, including some strategies for customer flow and parking, but missing comprehensive measures for congestion reduction and specifics on implementation.</p> <p><b>6:</b> Adequate information on Traffic Management, presenting a coherent plan for customer flow and parking solutions, but lacking details on effectiveness, congestion mitigation strategies, and potential impacts on the surrounding area.</p> <p><b>8:</b> Detailed information on Traffic Management, outlining clear strategies for customer flow, parking solutions, and congestion reduction, with some evidence of potential effectiveness but missing minor elements or full evaluation criteria.</p> <p><b>10:</b> Comprehensive information provided, including a thorough Traffic Management plan developed by a qualified traffic engineer, with specific, evidence-based strategies for optimizing customer flow, innovative parking solutions, and effective congestion reduction measures, along with metrics for evaluating success and community impact.</p>
6	Applicant must provide a "Good Neighbor Policy" that includes measures to protect adjacent uses from potential impacts related to the cannabis retailer, including but not limited to: facility, parking lot and landscaping cleanliness and upkeep; controlling noise exterior to the facility; ensuring no loitering or on site product use; practices to ensure minors are not attracted or served including by a surrogate; and ensuring the exterior building is not gaudy and blends in surrounding community and is free from product advertisements.	10	<p><b>0:</b> The applicant did not provide a Good Neighbor Policy that clearly addresses all requirements.</p> <p><b>1:</b> Good Neighbor Policy includes all required items, but includes significant gaps that lead to questions on whether business will generate substantive complaints from surrounding businesses and residential neighborhood.</p> <p><b>5:</b> Good Neighbor Policy is complete and thorough and leads to high confidence that the business will be maintained to minimize substantive concerns of abutting businesses and nearby residential neighborhood.</p> <p><b>10:</b> Good Neighbor Policy exceeds minimum requirements and leads to high confidence that the business will be maintained to minimize substantive concerns of abutting businesses and nearby residential neighborhood.</p>

## Section 7: Labor and Employment Plan - Scoring Criteria

20 TOTAL

Scorable Criteria

Criteria #	Criteria	Maximum Points	Scoring Method	Notes from 10/8 Meeting
1	Applicant must provide an organizational chart showing owners, managers, and employees, including operational daily/shift organization.	5	<p><b>0:</b> No organizational chart provided.</p> <p><b>1:</b> Overall organizational chart clearly meets requirement. Operational Daily/shift organization missing or unclear.</p> <p><b>3:</b> All organizational charts complete. Shows clear chain of command during daily and shift operations.</p> <p><b>5:</b> All organizational charts complete. Shows robust control of staff and operations throughout operating hours.</p>	OK, 4-0-1
2	Applicant must provide a description of the owner's and manager's roles in day-to-day operations and decisions.	5	<p><b>0:</b> No description of roles provided.</p> <p><b>2:</b> Description addresses required items. Allocation of roles and responsibilities between owner and manager unclear, overlap heavily, and/or includes obvious gaps.</p> <p><b>5:</b> Clear and thorough description differentiates operational roles and authorities without significant gaps or overlaps.</p>	OK, 4-0-1
3	Applicant must provide a description of the number of employees, title/position, and their respective responsibilities.	5	<p><b>0:</b> No description provided or description does not clearly address all requirements.</p> <p><b>1:</b> Description addresses all required items but lacks detail or is unclear in one or more of the required areas.</p> <p><b>3:</b> Description clearly covers all requirements but responses indicate correctable issues such as understaffing on a shift, too junior a staffing mix, unclear or inadequate description of roles, responsibilities and authorities.</p> <p><b>5:</b> Description clearly addresses all requirements and leads to high confidence in daily operations and compliance with all permit requirements and local and state laws.</p>	OK, 4-0-1
4	Applicant must provide a description of hiring and employment practices included any local hire policy and practices, background checks (if any), other processes of vetting potential employees.	5	<p><b>0:</b> No description provided.</p> <p><b>1:</b> Description addresses all required items.</p> <p><b>3:</b> Description clearly describes how the applicant will prioritize local hires and/or that the applicant utilizes and independent service for background checks.</p> <p><b>5:</b> Description clearly outlines robust processes that ensure attraction and prioritization of local hires, independent background checks and criteria for avoiding candidates with a history of drug or legal problems; and ensuring that employees remain free of illicit drug and criminal activities.</p>	OK to keep, split on points allotted