

OLATHE FORD
 SANDRA GONZALEZ
 GOVERNMENT SALES MANAGER
 DIRECT - 505-850-5504

Date	5/24/26
Valid Until	6/24/26
Contract	SOURCEWELL - 081325-OLA
PO	
Lead Time	IN STOCK

Customer Information:
REDONDO BEACH

Description	Line Total				
EXPLORER TGB64153 2026 EXPLORER ST-LINE 4WD EXTERIOR 119" WHEELBASE CARBONIZED GRAY METALLIC 2.3L ECOBOOST I-4 ENGINE INTERIOR 10-SPEED AUTO TRANSMISSION ONYX UNIQUE CLOTH INSERTS	\$51,450.00				
<table border="0" style="width: 100%;"> <tr> <td style="width: 25%;"> EXTERIOR <input type="checkbox"/> 'EXPLORER' HOOD BADGING <input type="checkbox"/> CLASS III TRAILER TOW PKG <input type="checkbox"/> EASY FUEL® CAPLESS FILLER <input type="checkbox"/> GRILLE - BLACK MESH INSERT <input type="checkbox"/> HEADLAMPS - AUTO LED <input type="checkbox"/> POWER LIFTGATE <input type="checkbox"/> PRIVACY GLASS - REAR DOORS <input type="checkbox"/> ROOF-RACK SIDE RAILS-BLACK <input type="checkbox"/> TAILLAMPS/FOG LAMPS - LED <input type="checkbox"/> TRAILER SWAY CONTROL <input type="checkbox"/> UNIQUE ST-LINE BADGING <input type="checkbox"/> VARIABLE INTERVAL WIPERS </td> <td style="width: 25%;"> INTERIOR <input type="checkbox"/> 12.3" LCD DIGITAL CLUSTER <input type="checkbox"/> 1TOUCH UP/DOWN DR/PASS WIN <input type="checkbox"/> FRONT ROW HEATED SEATS <input type="checkbox"/> POWER DRIVER'S SEAT <input type="checkbox"/> POWER PASS SEAT <input type="checkbox"/> POWERPOINTS - 12V <input type="checkbox"/> RED STITCH ACCENTS <input type="checkbox"/> ROTARY GEAR SHIFT DIAL <input type="checkbox"/> STEERING WHEEL - PREMIUM LEATHER-WRAPPED HEATED <input type="checkbox"/> UNIVSL GARAGE DOOR OPENER <input type="checkbox"/> USB-C - ALL ROWS </td> <td style="width: 25%;"> FUNCTIONAL <input type="checkbox"/> 13.2" LCD TOUCHSCREEN <input type="checkbox"/> 360-DEGREE CAMERA <input type="checkbox"/> 4-DR INTELL ACCESS LOCK/ UNLOCK W/PUSH-BUTTON START <input type="checkbox"/> 5G MODEM <input type="checkbox"/> B&O SOUND SYSTEM, 10 SPKR <input type="checkbox"/> FORD DIGITAL EXPERIENCE <input type="checkbox"/> W/GOOGLE MAPS & PLAY STORE <input type="checkbox"/> REMOTE START SYSTEM <input type="checkbox"/> SELECTABLE DRIVE MODES <input type="checkbox"/> SIRIUSXM® W/360L- NAAK&HI <input type="checkbox"/> WI-FI HOTSPOT <input type="checkbox"/> WIRELESS APPLE CARPLAY® AND ANDROID AUTO™ </td> <td style="width: 25%;"> SAFETY/SECURITY <input type="checkbox"/> ADVANCETRAC™ WITH RSC® <input type="checkbox"/> AIRBAG - DRIVER KNEE <input type="checkbox"/> AIRBAGS - DUAL STAGE FRONT <input type="checkbox"/> AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT <input type="checkbox"/> AIRBAGS - 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EQUIPMENT GROUP 300A OPTIONAL EQUIPMENT/OTHER 2ND ROW CAPTAIN'S CHAIRS NO CHARGE MOONROOF W/FIXED GL & PWR SHAD 1,695.00 SECOND ROW HEATED SEATS PREMIUM PACKAGE 1,360.00 .AMBIENT LIGHTING .AUTO-DIMMING REARVIEW MIRROR .110V/150W AC POWER OUTLET ST-LINE STREET PACK 1,450.00 .P275/45R21 A/S BSW TIRES .PERFORMANCE BRAKES .21" ALUMINUM WHEELS 18" SPARE WHL AND JACK KIT 400.00 FORD CONNECTIVITY -1YR TRIAL NO CHARGE FRONT LICENSE PLATE BRACKET NO CHARGE					
MSRP \$53,454.55 DISCOUNT 3.75%					
Subtotal	\$51,450.00				

Terms and Instructions
PAYMENTS FOR VEHICLES MUST BE MADE WITHIN 30 DAYS OF INVOICE OR OLATHE FORD RESERVES THE RIGHT TO CHARGE FLOORPLAN INTEREST FOR EACH DAY INVOICE IS OVERDUE

Sales Tax	9.75%	\$5,016.38
Tire Tax		\$0.00
Extended Warranty and Maintenance Plan		\$0.00
Flooring		\$0.00
Delivery		\$1,500.00
Registration		\$595.00
Total Per Unit less Trade-In		\$58,561.38
Quantity of Units		1
Sale Total		\$58,561.38

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO.

Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Sandra Gonzalez

Thank you for your business!