

# Beach Cities Transit Contract Award

For BCT Fixed-Route & WAVE Dial-A-Ride Transit Services

Community Services  
Transportation Division  
June 03, 2025



# Overview

1. Beach Cities Transit Background
2. Request for Proposal Evaluation Process
3. Cost Analysis
4. Recommendation

# BCT– Fixed Route

- Fixed Routes – Lines 109 and 102
  - 15 Fixed Route Compressed Natural Gas(CNG) Vehicles



# BCT– WAVE Dial-A-Ride

## WAVE Dial-A-Ride



# BCT Transit Operations



- Dispatch and Scheduling
- Vehicle Maintenance
- Management, Oversight, and Reporting
- Maintain Bus Stops

# BCT – RFP Process

**Oct. 15, 2024**

Council approved RFP for Transit Operations and Maintenance

**Oct. 17, 2024**

- RFP #2425-003 was released

**Oct. 31, 2024**

- Pre-proposal Conference

**Nov. 22, 2024**

Deadline for proposals

- Submitted (5)
- Disqualified (1)

**Nov '24 – Feb' 25**

Evaluation Period

**Feb. 28, 2025**

Bidders Interviewed at City Hall

**Mar. 2025**

Bring Evaluation to a close

**June 3, 2025**

Staff provide recommendation for award contract

## Final Bidders

Keolis Transit Services  
MV Transportation  
Transdev Services Inc  
Transportation Concepts



**REDONDO  
BEACH**

# Evaluation of Submittals

- Evaluators
- Criteria
- Scoring

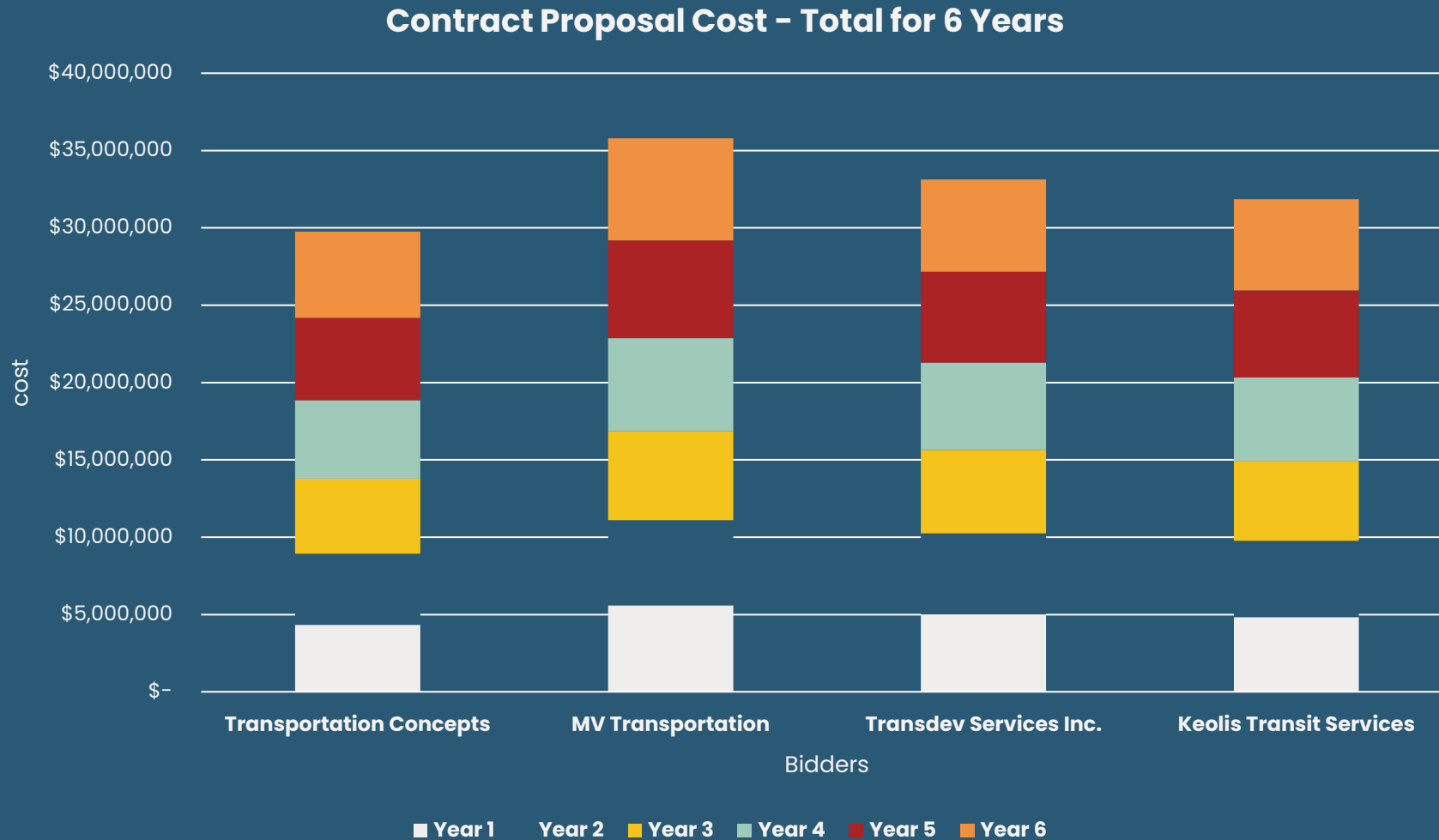
# RFP2425-003 Score Card Results

## Evaluation Scoring Card for RFP 2425-003

Evaluation Criteria	Possible Points	Keolis	MV Transportation	Transportation Concepts	Transdev
Experience/Technical Competence	60	52	49	57	50
Qualifications of Key Personnel/Personal Managements	100	85	80	93	70
Personnel Management Program	80	67	69	75	64
Vehicle Maintenance Program	60	55	57	57	53
Cost Effectiveness	60	53	42	58	48
Financial Viability	40	37	35	35.5	37
<b>Total</b>	<b>400</b>	<b>349</b>	<b>332</b>	<b>375.5</b>	<b>322</b>

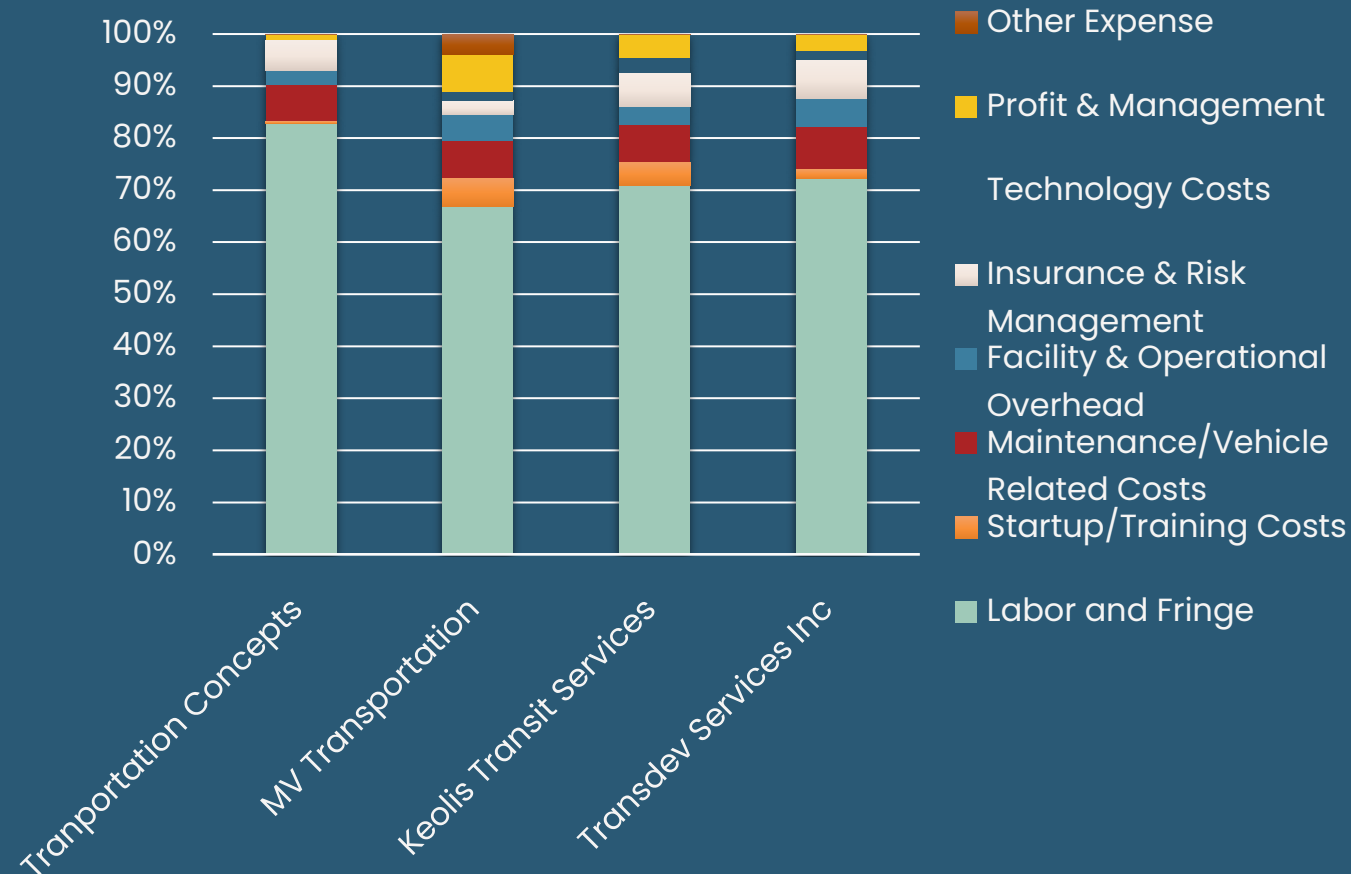


# Cost Comparison – 6 Years



# Cost Comparison – Year 1

## Transit Bidders Comparison by Expense



# Transportation Concepts

- Ranked #1 on combined evaluations
- Ranked #1 by each evaluator

# Current Financial Climate

- Unpredictable
- Contract provisions to ensure fiscal flexibility
- Any changes above 25% to service hours, City and Contractor may renegotiate service rate

# Recommendation

Award the contract for BCT Fixed-Route &  
WAVE Dial-A-Ride Transit Services to  
**Transportation Concepts**

6 Years – \$29,754,503