

# Athens Services

## Solid Waste Handling Services Agreement Proposed Second Amendment

Public Works Department  
May 20, 2025



# Current Agreement

Annual contract value: \$15.6M - includes ~\$5.25M City pass through

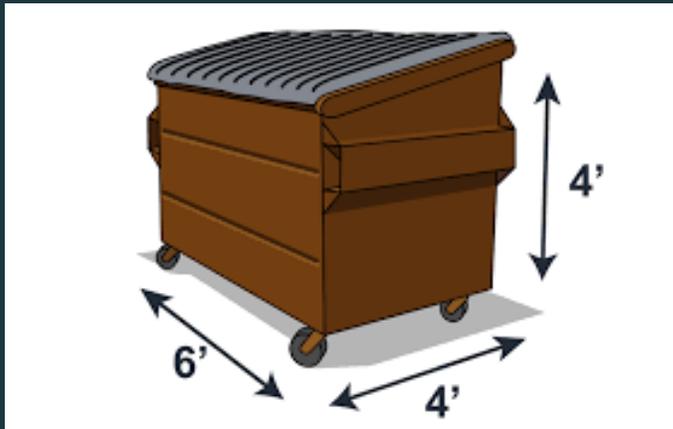
Contract duration:



2025: We are here, completing year 6 of 9

# Current Rates are Competitive

Residential FY24-25 Rates	
City	Rate
Inglewood	\$25.12
Gardena	\$26.22
Carson	\$27.88
Manhattan Beach	\$28.35
<b>Redondo Beach</b>	<b>\$29.78</b>
Hermosa Beach	\$31.03
Hawthorne	\$36.71
Lawndale	\$37.70
Torrance*	\$44.41
Rancho Palos Verdes*	\$46.06
Long Beach	\$50.00
(Price comparison of 96gallon carts)	
* No commercial exclusive franchise agreement	



Commercial FY24-25 Rates	
City	Rate
Hawthorne	\$227.93
Manhattan Beach	\$231.04
Carson	\$233.77
Gardena	\$238.17
<b>Redondo Beach</b>	<b>\$253.44</b>
Inglewood	\$253.83
Lawndale	\$261.25
Long Beach	\$268.74
Hermosa Beach	\$312.14
(Price Comparison for 3-Yard Bin x1 Weekly)	

# Included Services & Community Benefits

- Street sweeping
- Road impact fees
- Staff reimbursement
- Unlimited City and RBUSD collection
- City C&D and hazardous waste
- Procurement targets
- Compost and shred events
- Christmas tree removal
- Community education and outreach
- Bulky item pick up

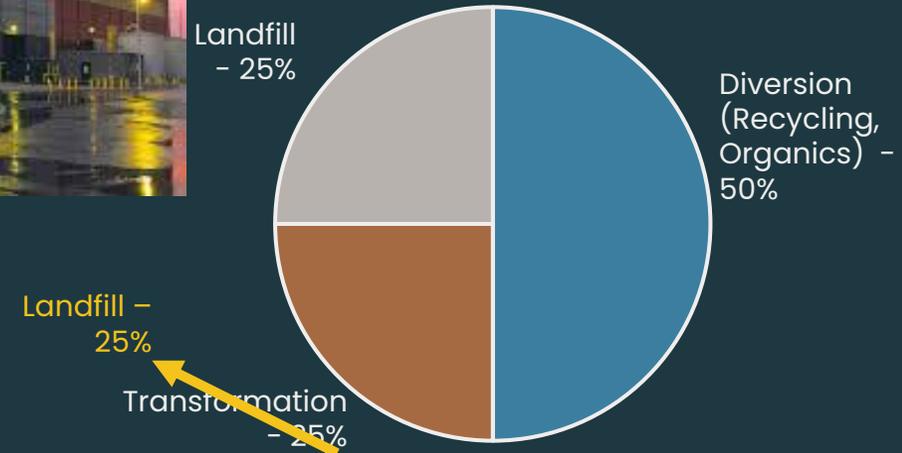


# Industry Changes & State Mandates

- Secondary market impacts
- SERRF closure / diversion reduction
- Three-stream requirement



Current Diversion Targets



# Key Proposed Amendments

- Rate structure adjustment
  - MFR & Commercial bundling
  - MFR (5+) to Commercial schedule
- Optional scout service
- SB 1383 program changes
- Exclusive Roll-Off service

No adjustment



SFR & MFR up to 4 Units

Proposed adjustment



MFR w 5+ Units

Commercial



# Key Proposed Amendments

## Term Extension



\* This is City's option to extend

# Prop 218 Requirements

- Required for changes to rate methodology (& every 5 years)
- Required for MFR and Commercial accounts in this case
- Mail in Ballot
- Majority Protest Hearing for adoption by Council
- New rates allowed only upon adoption
- Estimate 3 months to complete Prop 218 process
- Requires proposed new rate schedule to begin Prop 218

# Recommendation

Discuss and provide direction on:

- Proposed amendment topics
- Additional information to be requested
- Process and next steps



# PROPOSED TERMS: KEY ELEMENTS

- ❑ **Diversion Requirement:** Reduce from current 75%
- ❑ **Customer Billing:** Multi-family units (5+) considered Commercial
- ❑ **Classifications:** Bundled Service and right-sizing
- ❑ **Approved Rate Scheduling:** Adjustments to rates schedule for multi-family units and commercial customers
- ❑ **Scout Service Rates:** Introduce Scout Fees \$35 per month per trash bin bundle
- ❑ **Term of Agreement:** Proposal to Extend Agreement to June 30, 2035 with option to extend for two five year periods

# PROPOSED TERMS: KEY ELEMENTS

- ❑ **Roll-Off Service:** Include roll-off services in exclusive franchise agreement after 5 years noticing period
- ❑ **South Bay Galleria:** Include Galleria property in the exclusive franchise agreement
- ❑ **Overweight/Overflow Containers:** Changes process to fine and adjust service for overflowing containers
- ❑ **SB1383 Program:** Eliminate two-stream service. Adjust contamination fee to include all commodities and remove requirement to divert 8.5% of solid waste collected from residential refuse carts
- ❑ **Other changes** (Appendix 1)