# PEPPM 2023 Product Line Bid - California # 535122

# AWARDED VENDOR AGREEMENT

#### BETWEEN

#### Kern County Superintendent of Schools ("Agency")

AND

# Advanced Security Technologies LLC

(Bidder's legal name referred to throughout this agreement as "Awarded Vendor")

For Bid Product Line:

Mifram security - Modular Vehicle Barriers and other branded products

(Product Line Name within PEPPM 2023 Product Line Bid - California # 535122)

This Agreement is made and entered into as of the date this Agreement is fully executed by the Kern County Superintendent of Schools (Agency) after an initial signature from the Awarded Vendor. This date of final execution shall be known as the "Effective Date."

Whereas, Agency issued a Request for Bids for PEPPM 2023 Product Line Bid - California ("RFB");

Whereas, that RFB is incorporated into this Agreement by reference and made a part hereof;

Whereas, the Awarded Vendor submitted a Bid in response to the Agency's RFB for the Product Line referenced above;

Whereas, the Agency determined that Awarded Vendor was the lowest responsive and responsible bidder for the Product Line referenced above; and

Whereas, Awarded Vendor signs and executes this Awarded Vendor Agreement to indicate its acceptance of the terms and conditions of the Contract as defined below;

Now, therefore in consideration of the mutual covenants contained herein and other good and valuable consideration, the sufficiency of which is expressly acknowledged by both parties, and intending to be legally bound hereby, the parties mutually agree as follows:

- 1. This Agreement is a Contract and Contract Documents consist of the Request for Bids, bid Terms and Conditions, any applicable state-specific terms and conditions, all information incorporated into the electronic bid form by Agency or Bidder, the Bidder's responses to Questions, the Bidder's PEPPM Bid Quote Sheet(s), the Bidder's pricing spreadsheet, the Bidder's PEPPM State Selection Form, the Bidder's Ancillary Services Form, this Agreement, all other attachments and exhibits to the request for bids, all addenda to the request for bids issued prior to the Bid Opening Date, and all subsequent written amendments to the Agreement (e.g. adding state-specific terms and conditions). The Contract Documents form the "Contract" between Agency for the Contract term, and during any authorized extensions.
- 2. Awarded Vendor agrees to furnish products and services related to the RFB in accordance with the RFB Terms and Conditions and Contract.

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- The Contract shall commence on January 1, 2023 and end on December 31, 2025. Agency and Awarded Vendor may elect to extend the term of the Contract as set forth in the Terms and Conditions.
- 4. Awarded Vendor agrees to honor submitted bid prices and pricing formulas according to all terms and conditions of the Contract Documents to all eligible buying organizations in California as authorized to purchase the products included in the Awarded Vendor's bid.
- 5. Where Awarded Vendor agreed to extend its quoted price formulas and effective prices to eligible LEAs in states and territories outside of California, Awarded Vendor agrees to extend those quoted bid prices and formulas according to all terms and conditions of the Contract Documents to those other LEAs and eligible agencies.
- Awarded Vendor agrees to remit the Transaction Fee in accordance with the terms and conditions set forth in the Contract.
- 7. This Agreement shall be governed by and construed under the laws of the state of California, any disputes shall be determined in the court of general jurisdiction in the County of Kern.

IN WITNESS WHEREOF, the parties, intending to be legally bound, have caused their hands to be affixed.

Vendor Signature Principal & Co-Founder Signatory Title Yaron Getter Vendor Name 47 Trautwein crescent Address Closter, NJ 07624 City, State, Zip 10/14/22 Date **KCSOS Signature** For Mary C. Barlow, Kern County Superintendent of Schools Signatory Title Assistant Superintendent of Finance Agency Name Kern County Superintendent of Schools Address 1300 17th Street City, State, Zip Bakersfield, CA 93301 2022 Date

Kern County Superintendent of Schools

# Documentation for

# PEPPM 2023 PRODUCT LINE BID – CALIFORNIA # 535122

Contract Start Date January 1, 2023

Awarded by the Kern County Superintendent of Schools

# Award Resolution Kern County Superintendent of Schools Request for Bids #535122

WHEREAS, on August 26, 2022, the Office of the Kern County Superintendent of Schools (KCSOS) requested sealed bids, under Request for Bids #535122, "PEPPM 2023 Product Line Bid–California;" and

WHEREAS, the request for bids was properly advertised for two consecutive weeks in a newspaper of general circulation in Kern County; and

WHEREAS, bids were received by KCSOS and evaluated in cooperation with the national PEPPM Technology Bidding Program; and

WHEREAS, all bidding documents were issued, advertised, and accepted in accordance with the provisions of the California Public Contract Code, the California Government Code, and the Education Code; and

WHEREAS, KCSOS 0reviewed bid tabulations and evaluation results; and

WHEREAS, the request for bids was issued by KCSOS with the intent of the resulting contracts being legally used by all California school districts, county offices of education, community colleges, charter schools, and other government agencies throughout California and the United States as allowed by law; and

WHEREAS, KCSOS waives the right to any payment from any agency using the contracts, and, if any agency uses the contracts, that agency will pay vendors directly; and

WHEREAS, those responsive and responsible vendors with the lowest product prices have been identified to the satisfaction of staff and agents of the KCSOS;

**NOW THEREFORE BE IT RESOLVED** that I, Mary C. Barlow, being the elected Kern County Superintendent of Schools and having the legal authority to make bid awards and enter into contracts, do hereby award successful bids with contracts as per terms and conditions established in the bidding process for the attached bids listed in Exhibit A for the period January 1, 2023, to December 31, 2025, (and any allowable extensions) and make them available, not only to the school districts of Kern County, but to any eligible California public agency or other jurisdiction in the United States as allowed by law.

Priscilla Quinn l Assistant Superintendent of Finance Kern County Superintendent of Schools

3/2022

	Exhibit A					
	Korn County Superintendent of Schools					
	Kern County Superintendent of Schools					
	Contract Awards Related to Request for Bids #5351	22				
PEPPM 2023 Product Line Bid - California						
Product Line	Description	Awarded Vendor				
3Doodler	3D pen that extrudes heated plastic to create 3D structures	Tequipment, Inc.				
52000101	Endpoint security and management solutions software for					
Absolute Software	computers, laptops and devices	Trafera, LLC				
ActiveFloor	Interactive learning games including hardware and software	Tequipment, Inc.				
Adobe Systems	Multimedia, creativity and Internet application software	Emergent 360				
Adtran	Networking and unified communications/VOIP solutions	Unistar-Sparco Computers, Inc.				
Advanced Network Devices	IP paging, intercom, and mass notification systems	App-Techs Corporation				
Aiphone	Intercom and video phones	App-Techs Corporation				
Alcatel-Lucent	Communications and networking solutions	Alcatel-Lucent Enterprise				
Allied Plastics Co.	Educational and office furniture	Allied Plastics Co., Inc.				
Allied Telesis	Networking products	SYNNEX Corporation				
Alumni Educational Solutions	Educational furniture	Alumni Educational Solutions				
Amazon Web Services	Cloud computing services	DLT Solutions				
Anchor Audio	Portable sound/microphone systems	EHP Solutions				
AngelTrax	Mobile digital video recording surveillance solutions (DVR and NVR),	AngelTrax				
-	wireless solutions, driver behavior and fleet management	5				
APC App-Techs Corporation	Power protection products	ePlus Technology, Inc.				
	Network video and digital video recorders School marketing and communications software and mobile apps	App-Techs Corporation Apptegy, Inc.				
Apptegy Arecont Vision	Video surveillance cameras and equipment	Applegy, Inc. App-Techs Corporation				
Arista Networks	Networking products	Connection				
Atlas IED	Audio solution products	Global CTI				
Audio Enhancement	Audio amplification products	Audio Enhancement				
Avaya	Unified communications and collaboration	Avaya, Inc.				
· · · · · · · · · · · · · · · · · · ·	Classroom presentation solutions, document cameras and PC2TV	· · · · · · · · · · · · · · · · · · ·				
Aver Information Services Inc	conversion	Trafera, LLC				
AVerMedia	Classroom presentation solutions, including audio products	EHP Solutions				
Avid	Audio headsets, ear pieces, and accessories	SupplyMaster, Inc.				
Axiom	Memory, storage, network hardware, flash and battery products	SYNNEX Corporation				
Barracuda	Network security, web security, application delivery, email security	SYNNEX Corporation				
Ballacuua	and storage	STRIKEX COLDOLATION				
Belden	Cabling products	Global CTI				
Belkin	Networking, connectivity products and accessories	En-Net Services, LLC				
BirdBrain	Robotics products including Hummingbird robotics kit and Finch	Tequipment, Inc.				
	codable robot	·				
Black Box	Charging carts, collaboration solutions, digital signage,	Unistar-Sparco Computers, Inc.				
	communications, and infrastructure solutions					
Blocksi	Cloud content filtering and classroom management system	BorderLAN, Inc.				
Bloxels	Video game builder utilizing board/blocks and software	Tequipment, Inc.				
Bosch Security Systems Boxlight Corporation	Security, safety and sound solutions Presentation systems	App-Techs Corporation Boxlight, Inc.				
Bump Armor	Protective cases	Boxinght, Inc. Bump Armor				
ByteSpeed Computers	Hardware, software, related services and other branded products	ByteSpeed, LLC				
Cables2Go	Cables and connectors	ePlus Technology, Inc.				
Cambium Networks	Wireless broadband solutions	App-Techs Corporation				
	Copiers, fax, multi-function printers, micrographic products and					
Canon USA - Copiers	collaboration solutions	Canon U.S.A., Inc.				
Checkpoint	Firewall and security products	SYNNEX Corporation				
Chief Manufacturing	Ceiling mounts and CoPilot classroom multimedia systems	Tequipment, Inc.				
Ciena	Packet networking, optical transport and converged packet optical	SYNNEX Corporation				
Ciena	products					
Cisco	Networking, security and telecommunication products	SYNNEX Corporation				
ClassLink	Personal cloud desktop, student administration and curriculum	ClassLink, LLC				
	management system					
Clear Touch Interactive	Interactive panel and displays solutions	Clear Touch Interactive				
Cloudflare	Delivery network services, DDoS mitigation, internet security, and	Cloudflare, Inc.				
	distributed domain name server services	-				
Commscope	High performance data cables, CATV, MATV, and fiber optic cables	CommScope Technologies, LLC				
Conen Mounts	Height adjustable solutions for flat panel displays and interactive whiteboards	Tequipment, Inc.				

ContentKeeper	Internet and network security products	ContentKeeper Technologies, LLC	
Copernicus Educational Products	Furniture, library book storage, mobile carts, easels and other classroom products	Copernicus Educational Products	
CrowdStrike	Cybersecurity services including managed endpoint detection,	DLT Solutions	
СТГ	advanced threat detection, and next-gen antivirus Chromebooks, carts, accessories, licenses, imaging, consoles and	CTL Corporation	
	tagging		
Custom Educational Furniture	Technology furniture	CEF	
Da-Lite	Presentation products	Unistar-Sparco Computers, Inc.	
DMSI	Fiber cable and connectors	En-Net Services, LLC	
Eaton	Power distribution, protection, and infrastructure products	En-Net Services, LLC	
EHP Solutions	Interactive and commercial-grade displays, monitors, and mobile stands	EHP Solutions	
Epson America	Printers, projectors, scanners and accessories	Epson America, Inc.	
Ergotron	Mounting and mobility products for monitors, laptops, tablets, flat panels and TVs	SYNNEX Corporation	
FamCara		FomCoro	
FomCore	Foam-core furniture and custom shapes	FomCore	
Forest Scientific Corporation	CNC routers, plasma cutters, mill and lathe machines and control upgrades	Forest Scientific Corporation	
Fork Farms	Hydroponics growing unit	Tequipment, Inc.	
Formlabs	3D printers	Tequipment, Inc.	
Fortinet	Cyber security solutions and services	Fortinet, Inc.	
FrontRow	Classroom amplification systems	FrontRow	
Fujitsu - Scanners/Drives	Scanners, hard drives and optical drives	Fujitsu PFU America, Inc	
Full Spectrum Laser	Laser cutter and printer	Tequipment, Inc.	
Gaggle	Student safety management	Gaggle.Net, Inc.	
Genetec	Access control products and video surveillance hardware and software	Genetec, Inc.	
GoGuardian		Go Guardian	
	Chromebook management and content filtering solutions		
Greene Manufacturing	School, computer and laboratory furniture	Greene Manufacturing, Inc.	
Hann Manufacturing	Computer and lab furniture	Hann	
Hatch	Computer learning center solutions and other early childhood education products		
Hewlett Packard Enterprise (HPE)	Servers, storage systems, backup, networking, security, telecommunication products, software and related services	SYNNEX Corporation	
HP - Computers	Desktops, laptops, tablets, software and related services	SYNNEX Corporation	
HP - Printers/Imaging	Printers, scanners, multifunction devices, and supplies	SYNNEX Corporation	
3-Technologies	Interactive flat panel displays, collaborative video conferencing	i3-Technologies	
	products, educational technology	10 1 201110108.00	
iBenzer	Protective cases and accessories	iBenzer, Inc.	
iBoss Web Filters	Internet content security appliances	iBoss	
ICON Cloud Solutions	Hosted voice and notification services	Icon Cloud Solutions, LLC	
Interior Concepts	Computer and classroom furniture	Interior Concepts	
Intrado	Notification, collaboration, and life safety communication solutions	Global CTI	
IPEVO	Document cameras and interactive whiteboards	IPEVO, Inc.	
i-PRO Americas	Sensing solutions for security surveillance, public safety, and	i-PRO Americas Inc.	
In the second	industrial/medical vision	las accessed	
Ironwood Manufacturing	Technology furniture	Ironwood	
sonas	Panel-less IP access control	App-Techs Corporation	
IXL Learning JACS Solutions	Educational software Mobility solutions including end devices, WiFi and LTE connectivity,	IXL Learning, Inc. SYNNEX Corporation	
JLab	and charging carts Headphones	Tequipment, Inc.	
Kai's Clan	Codable robot	Tequipment, Inc.	
Kajeet	Off campus education broadband solution for home	Kajeet	
	Coding blocks robot and accessories		
(IBO		Tequipment, Inc.	
CinectIQ         Wireless presentation systems           CnowBe4         Integrated security awareness training and simulated phish		EHP Solutions Global CTI	
	platform		
Kodak	Digital cameras, scanners and digitizing equipment	SYNNEX Corporation	
Korg	Electronic musical instruments and recording equipment	Korg USA, Inc.	
KUBO	Coding fundamentals robot using puzzle pieces	Tequipment, Inc.	
Labdisc	Data logging device	Tequipment, Inc.	
LastPass	Password management and security solutions	Unistar-Sparco Computers, Inc.	
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Lenovo US	End-user devices including hardware, software, peripherals and	Trafera, LLC	

LENS	Automated lockdown and emergency notification system	Eastern DataComm, LLC	
LG Electronics	TV/audio/video products, monitors, projectors, notebooks and	SVNNEX Corporation	
LG Electronics	optical media products	SYNNEX Corporation	
htspeed Technologies Classroom amplification systems		Lightspeed Technologies, Inc.	
Linewize	Networking security and internet filtering products	BorderLAN, Inc.	
lackasharga	Charging and transport solutions for storing laptop, tablet,	Trafera, LLC Trafera, LLC	
lockncharge	Chromebook, iPad and other mobile devices		
Logitech	Computer, tablet and video collaboration products and accessories		
LTS Security	Video recorders, IP cameras and accessories	App-Techs Corporation	
	Audio video and motion detection system designed for active	To aviant of the	
Lu Interactive	environments	Tequipment, Inc.	
MAD-learn	Mobile App Development software program for education	Tequipment, Inc.	
MakerBot	Desktop 3D printer	Tequipment, Inc.	
Makey Makey	Invention kit to learn coding and physical computing	Teguipment, Inc.	
Matter and Form	3D scanning devices	Tequipment, Inc.	
Mayku	Desktop vacuum former that makes 3D molds in seconds	Tequipment, Inc.	
Merge Labs	Augmented and virtual reality products	Tequipment, Inc.	
MiEN Company	Technology and classroom furniture	MiEN Company	
Mifram Security	Modular vehicle barrier systems and other branded products	Advanced Security Technologies, LLC	
Milestone Systems	IP video management software	Advanced Security Technologies, LLC App-Techs Corporation	
Mitel	Video conferencing, telephony and communication equipment	Mitel Business Systems, Inc.	
Mobotix		App-Techs Corporation	
	Video surveillance cameras		
Modular Robotics	Robot blocks	Tequipment, Inc.	
National Public Seating	Educational, science, performing arts, office, cafeteria and	National Public Seating	
-	presentation furniture		
Newline Interactive	Interactive flat panel displays and video conferencing products	Newline Interactive	
Nile Global	Wired and wireless networking as-a-service	Nile Global Inc.	
NOVA Solutions	Lecterns, computer and classroom furniture, collaboration and	Nova Solutions, Inc.	
	multi-purpose tables		
NutKase Accessories USA	Protective cases and accessories for Chromebooks, iPads, and	NutKase Accessories USA LLC	
Nutraise Accessones OSA	mobile devices		
Oklahoma Sound	Technology, presentation and storage furniture	National Public Seating	
OneScreen	Collaboration and video conferencing solutions	Clary Icon	
Oracle America	Relational database management systems, servers and storage	Mythics, Inc.	
Ofacle Afferica	products	wythics, me.	
Osmo	AR tablet education games that merges physical play pieces with	Toquinment Inc	
Osilio	the digital real-time feedback	Tequipment, Inc.	
Owl Labs	Smart video conferencing cameras	SYNNEX Corporation	
Ozobot	Coding blocks robot and accessories	Tequipment, Inc.	
Palo Alto	Next-generation firewalls and security software	SYNNEX Corporation	
Panasonic Corporation	Hardware, software, related services and other branded products	SYNNEX Corporation	
Paragon Furniture	Technology furniture	Paragon Furniture, Inc.	
	Cameras, transparent writing glass, software and accessories		
Pathway Innovation and Technologies			
Pathway innovation and Technologies		Pathway Innovations Inc.	
	including eGlass and Hovercam		
PCS Revenue Control Systems	including eGlass and Hovercam Food service management solutions	PCS Revenue Control Systems, Inc.	
PCS Revenue Control Systems	including eGlass and Hovercam Food service management solutions Electronic kit to complete physical computing projects	•	
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PCS Revenue Control Systems Piper pi-top Poly PowerSchool ProLift Promethean QOMO HiteVision Radio Engineering Industries Rauland-Borg Red Hat Regout Balance Systems RingCentral Robotis Roland DGA	including eGlass and Hovercam Food service management solutions Electronic kit to complete physical computing projects Build-it-yourself laptops, computers, software, and management systems Headsets, telephony devices and video conferencing equipment Student information systems, learning management and administrative software Motorized height adjustable cart, wall mount, and floor stands Interactive whiteboards and classroom technology solutions Document cameras, monitors, digital signage, interactive boards, media carts, etc. Mobile video surveillance solution Communication systems Open source enterprise operating system software Non-motorized (BalanceBox) and motorized (eBox) height adjustable cart and wall mounts Cloud communications and collaboration solutions Educational robots and kits Scanners, thermal and wide format printers, vinyl cutters, small desktop CNC mills and engravers	PCS Revenue Control Systems, Inc.         Tequipment, Inc.         Tequipment, Inc.         SYNNEX Corporation         PowerSchool Group LLC         EHP Solutions         Promethean, Inc.         Qomo HiteVision, LLC         Radio Engineering Industries, Inc.         Rauland-Borg Corporation         Emergent 360         EHP Solutions         RingCentral         Tequipment, Inc.         Roland DGA	
Pathway Innovation and Technologies PCS Revenue Control Systems Piper pi-top Poly PowerSchool ProLift Promethean QOMO HiteVision Radio Engineering Industries Rauland-Borg Red Hat Regout Balance Systems RingCentral Robotis Roland DGA Ruckus Wireless	including eGlass and HovercamFood service management solutionsElectronic kit to complete physical computing projectsBuild-it-yourself laptops, computers, software, and managementsystemsHeadsets, telephony devices and video conferencing equipmentStudent information systems, learning management andadministrative softwareMotorized height adjustable cart, wall mount, and floor standsInteractive whiteboards and classroom technology solutionsDocument cameras, monitors, digital signage, interactive boards,media carts, etc.Mobile video surveillance solutionCommunication systemsOpen source enterprise operating system softwareNon-motorized (BalanceBox) and motorized (eBox) heightadjustable cart and wall mountsCloud communications and collaboration solutionsEducational robots and kitsScanners, thermal and wide format printers, vinyl cutters, small	PCS Revenue Control Systems, Inc.         Tequipment, Inc.         Tequipment, Inc.         SYNNEX Corporation         PowerSchool Group LLC         EHP Solutions         Promethean, Inc.         Qomo HiteVision, LLC         Radio Engineering Industries, Inc.         Rauland-Borg Corporation         Emergent 360         EHP Solutions         RingCentral         Tequipment, Inc.	

SAFARI Montage	Multimedia distribution systems	SAFARI Montage
SAM Labs	Programmed building blocks to create and code robots	Tequipment, Inc.
Samsara	Wireless sensor solutions for energy monitoring and fleet management	Emergent 360
Samsung - Consumer Products	Consumer grade digital cameras, camcorders, TVs, Blu-Ray/DVD players, theatre/audio, wearable technology and LED lighting	Unistar-Sparco Computers, Inc.
Samsung - Enterprise Products	Displays, large format displays, notebooks, tablets, chromebooks, memory and storage	Unistar-Sparco Computers, Inc.
Samsung - Telecommunications	Business telephones and data networking	Unistar-Sparco Computers, Inc.
Sapling Company	Wireless and synchronized clock systems	Sapling Company
Sharp - Copiers	Copiers, fax, multi-function printers and micrographic products	Sharp Electronics Corporation
Sharp - Professional Displays/Monitors	Professional displays/monitors	Sharp Electronics Corporation
Shuttle Furniture	Computer and classroom furniture	ShuttleSystem
Sielox	Crisis lockdown alert status systems	Sielox, LLC
SMART Technologies	Interactive whiteboards and classroom technology solutions	SMART Technologies Corporation
SMARTdesks	Classroom and technology furniture	Smartdesks
SoftBank Robotics	Workplace health and safety robotic solutions	Canon U.S.A., Inc.
SonicWall	Network security products	Sonicwall, Inc.
Squishy Circuits	Basic electrical circuits kits using conductive and insulating play dough	Tequipment, Inc.
STEM Fuse	STEM curricula	Tequipment, Inc.
Strategic Solutions	Records management software and services	SC Strategic Solutions
TabletKiosk	Windows and Linux compatible tablet PCs	TabletKiosk
Targus Group International	Computer carrying cases and accessories	Unistar-Sparco Computers, Inc.
TCP Software	Automated time and attendance, and scheduling/substitute management including TimeClock Plus	Data Management, Inc.
TeachLogic	Wireless microphones and audio systems	TeachLogic LLC
Telecor	Intercom, public address, and master clock systems	Telecor, Inc.
Teq iBlocks	STEAM project based curriculum	Tequipment, Inc.
Teq Online PD	Online professional development for technology instruction integration	Tequipment, Inc.
ThreeSixty	Intercom, paging, mass notification and IP telephone systems	ThreeSixty, Inc.
TouchView Interactive	Interactive displays	TouchView Interactive
Tripp Lite	Power protection products	En-Net Services, LLC
Ubiquiti	Wireless network solutions	Connection
UBTECH	Enterprise service robots, disinfection robotic systems and STEM skill-building robots	Tequipment, Inc.
Ultimaker	3D printers	Tequipment, Inc.
Universal Laser Systems	Laser engraver/cutters	Forest Scientific Corporation
Universal Seating	Food court furniture and digital signage	Universal Seating Company
UZBL	Protective cases and accessories for portable devices	Trafera, LLC
Veative	Virtual Reality headset with educational interactive lesson content	Tequipment, Inc.
Verkada	Cloud-based video surveillance systems	Verkada, Inc.
Vertiv	Power, thermal, and infrastructure management solutions	ePlus Technology, Inc.
Vicon Industries	Video surveillance equipment and software	Vicon Industries, Inc.
ViewSonic	Displays, projectors, handhelds and presentation accessories	ViewSonic Corporation
Visioneer	Scanners	Unistar-Sparco Computers, Inc.
Visiplex	Wireless voice paging and data messaging systems for emergency communication, mass notification, public address and intercom	Eastern DataComm, LLC
Vivacity Tech	Mobile device deployment and storage solutions	Vivacity Tech PBC
Vivitek	Projectors, interactive displays, wireless presentation products, and digital signage	EHP Solutions
WatchGuard	Web security products	SYNNEX Corporation
WilsonPro	Cell phone signal boosters and accessories	Eastern DataComm, LLC
Wisconsin Bench	Computer and classroom furniture	WB Manufacturing LLC
WiseJet	Wireless extenders	EHP Solutions
Wonder Workshop	K-8 educational robots and coding	Tequipment, Inc.
Xerox Corporation - Copiers	Copiers, multifunction devices, production systems and software	Xerox Corporation
Yealink	Video and voice conferencing systems and hardware	Global CTI
Zebra Technologies	Barcode printing and RTLS technology products	En-Net Services, LLC
Zonar Systems	Electronic fleet management hardware and software	Zonar Systems, Inc.
zSpace	Desktop virtual reality software products	zSpace, Inc.
Zultys	Phone systems and unified communication products	Zultys, inc.

# **Proof of Publication**

THE BAKERSFIELD CALIFORNIAN 3700 PEGASUS DR STE 100 BAKERSFIELD, CA 93308

EPYLON CORPORATION 630 SAN RAMON VALLEY BLVD SUIT DANVILLE CA 94526 US

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STATE OF CALIFORNIA COUNTY OF KERN

I AM A CITIZEN OF THE UNITED STATES AND A RESIDENT OF THE COUNTY AFORESAID: I AM OVER THE AGE OF EIGHTEEN YEARS, AND NOT A PARTY OR INTERESTED IN THE ABOVE ENTITLED MATTER. I AM THE ASSISTANT PRINCIPAL CLERK OF THE PRINTER OF THE BAKERSFIELD CALIFORNIAN, A NEWSPAPER OF GENERAL CIRCULATION, PRINTED AND PUBLISHED DAILY IN THE CITY OF BAKERSFIELD COUNTY OF KERN,

AND WHICH NEWSPAPER HAS BEEN ADJUDGED A NEWSPAPER OF GENERAL CIRCULATION BY THE SUPERIOR COURT OF THE COUNTY OF KERN, STATE OF CALIFORNIA, UNDER DATE OF FEBRUARY 5, 1952, CASE NUMBER 57610; THAT THE NOTICE, OF WHICH THE ANNEXED IS A PRINTED COPY, HAS BEEN PUBLISHED IN EACH REGULAR AND ENTIRE ISSUE OF SAID NEWSPAPER AND NOT IN ANY SUPPLEMENT THEREOF ON THE FOLLOWING DATES, TO WIT:

09/01/2022 09/08/2022

ALL IN YEAR 2022

I CERTIFY (OR DECLARE) UNDER PENALTY OF PERJURY THAT THE FOREGOING IS TRUE AND CORRECT.

9.8.2022

DATED AT BAKERSFIELD CALIFORNIA

Solicitor I.D.: 0

First Text KERN COUNTY SUPERINTENDEN

Ad Number 96887

Kern County Superintendent of Schools

Request for Bids # 535122 for Technology Equipment, Software, Furniture, Accessories, and Supplies

Notice is hereby given that the Kern County Superintendent of Schools (KCSOS) will receive up to, but no later than 3 p.m., Tuesday, October 18, 2022, sealed bids for the award of contracts for use by KCSOS and other education and government agencies.

Request for Bid #535122 titled "PEPPM 2023 Product Line Bid - California," seeks specific branded product lines, or their equivalent, in the areas of technology equipment, software, furniture, accessories, and supplies.

KCSOS is cooperating with the national PEPPM program, a purchasing cooperative, and intends that purchases under this bid be piggybackable by other agencies throughout California and the United States as allowed by law and that items under contract be part of a Standard School Supply and Equipment List as described in bid documents. Awards will be made independently by KCSOS.

Bids will be submitted electronically. Interested suppliers must register at www.epylon.com, if not already a member of the Epylon supplier network, to obtain bid documents and submit bids. There is no fee to register or to bid using the Epylon bid system. Each bid must conform and be responsive to the bid documents.

Sealed electronic bids shall be opened publicly and read aloud at 3 p.m. on Tuesday, October 18, 2022 at 630 San Ramon Valley Blvd. Suite 210, Danville, California 94526. Bid opening and reading will consist of opening an electronic bid form on a computer.

KCSOS reserves the right to reject all bids, and/or to waive any informality or irregularity in a bid. No bidder may withdraw his bid for a period of one hundred, twenty days (120) days after the date set for opening of bids.

September 1, 8, 2022 96887



# **Kern County Superintendent of Schools**

# **Request for Bids**

PEPPM 2023 Product Line Bid – California

# Electronic Bid # 535122

Bid Due Date: Tuesday, October 18, 2022, 3:00 p.m. Pacific Time

Kern County Superintendent of Schools, in cooperation with the PEPPM cooperative purchasing program, seeks sealed, competitive bids for technology products, including equipment, software, services, supplies, and other items.

# I Introduction and Overview

# I.1 Bid Title

PEPPM 2023 Product Line Bid - California

# I.2 Electronic Bid Number

The applicable electronic bid form is numbered 535122.

# I.3 Organization of Terms and Conditions

- I Introduction and Overview
- II Bid Document Definitions and Interpretations
- III Legal Authority and Eligible Buying Agencies
- IV PEPPM Fees
- V <u>Bidder Qualifications</u>
- VI <u>Product Specifications</u>
- VII Ordering Procedures and Requirements
- VIII Pricing Specifications
- IX Bid Procedures and Directions
- X Bid Evaluation and Award Process
- XI <u>Uniform Guidance Requirements</u>
- XII Post-Award Requirements
- XIII Other Terms and Conditions

# I.4 Bid Scope

This is a Request for Bids (RFB) for lines of branded technology products and services. Such branded lines of technology products and services are referred to herein, each as a "Product" and collectively, as "Products." Products include, but are not limited to, computers, tablets, networking and telecommunications equipment, cloud services, printers, peripherals, cameras, software, televisions, storage products, student management systems, audio-visual equipment, furniture, copiers, multifunction copy/print devices, and other electronics, services, items, goods, equipment, and supplies, whether tangible or intangible, for which bids are requested.

# I.5 Bidding Agency

Kern County Superintendent of Schools (KCSOS) 1300 17<sup>th</sup> Street Bakersfield, California 93301

#### I.6 The Cooperative

PEPPM has a proven record of serving school districts and other public agencies across all the United States with cooperative purchasing Contracts competitively bid under the high standards expected for public-sector procurement. The PEPPM cooperative purchasing program helps schools and other public agencies drive down the cost of acquisition and derive the best value for their technology investments.

# I.7 Bid Due Date

All bids must be received electronically by 3:00 p.m. PT, Tuesday, October 18, 2022 PT, (the "Bid Due Date").

The Agency may extend the Bid Due Date and time at any time in advance of the Bid Due Date by issuing an addendum to this Request for Bids.

# I.8 Bid Opening

Bids will be opened and publicly read at 3 p.m. PT, Tuesday, October 18, 2022, (the "Bid Opening Date"), at 630 San Ramon Valley Boulevard, Suite 210, Danville, California 94526.

#### I.9 Prebid Meetings

No Prebid meeting will be held for this RFB.

#### I.10 Other Important Dates

- Consideration of Exceptions Due Date
- Submission of Questions Due Date
- Tentative Agency Contract Signing
- Contract Start Date

# I.11 Advertising and Legal Notice of the Request for Bids

The Agency's minimum legal advertising requirements are met with legal notices in the Bakersfield Californian, a newspaper of general circulation in the county where the Agency is located.

September 2, 2022 September 30, 2022 November 18, 2022 January 1, 2023

# I.12 Contract Term

The initial term of the awarded Contracts shall begin on January 1, 2023, following the signing of an award resolution by KCSOS. The Contract shall continue through December 31, 2025, unless terminated, canceled, or extended.

# II Bid Document Definitions and Interpretations (Return to Top)

# II.1 Captions

The captions appearing at the beginning of each section or subsection of the Contract Documents are for reference and convenience only and shall be disregarded whenever an interpretation of the Contract Documents is required.

# II.2 Capitalized Terms

Unless the context otherwise requires, capitalized terms used but not otherwise defined in the Contract Documents shall have the respective meanings specified in these Terms and Conditions.

#### II.3 Use of Pronouns

For the Contract Documents, one gender shall include any other gender, and the singular shall include the plural, and all rights granted and received shall be joint and several, as the case may be.

# II.4 Provisions Required by Law

Each provision of law and any clause required by any federal, state, or local law to be in the Contract or Purchase Order will be read and enforced as though it were included herein. If through mistake or otherwise any such provision is not inserted or is not correctly inserted, then upon application of either party the Contract or Purchase Order will immediately be physically amended to make such insertion or correction.

#### II.5 Christian Doctrine

Any clause required by rule or regulation not included in this Request for Bids, the Contract or Purchase Order will be read as if in this Request for Bids, the Contract, or Purchase Order, as applicable, whether or not physically included.

# II.6 Non-Exclusive Contract

Any Contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the Agency and Eligible Entities. Agency and Eligible Entities reserve the right to obtain equal or similar Products from another source.

# II.7 Definition of "Agency"

"Agency" shall mean the Kern County Superintendent of Schools (KCSOS).

# II.8 Definition of "Agreement"

"Agreement" shall mean the Awarded Vendor Agreement between Agency and the Awarded Vendor.

#### II.9 Definition of "Authorized Reseller"

The term "Authorized Reseller" shall mean a firm, company, individual, business, partnership, or joint venture, such as dealers, distributors, value-added resellers, etc. that have been designated by the Awarded Vendor to help fulfill the Contract for one or more specific PEPPM awards held by the Awarded Vendor. Authorized Reseller responsibilities may include, but are not limited to, marketing activities, providing ancillary services, sales, receipt of orders, fulfillment of orders, invoicing, receipt of payment

and paying PEPPM Transaction Fees as determined by the Awarded Vendor. By way of clarification, an Authorized Reseller as used in this RFB is intended to mean such entity, as described above, who is named in writing as an Authorized Reseller by the Awarded Vendor for purposes of assisting such Awarded Vendor with sales under the contact between the Agency and the Awarded Vendor, and is not intended to mean an Awarded Vendor's authorized reseller that was awarded the product line and accepts orders for itself as an Awarded Vendor resulting from bidding this RFB.

# II.10 Definition of "Awarded Vendor"

"Awarded Vendor" is the Bidder declared by the Agency to be the lowest, responsive, responsible Bidder to whom the KCSOS has awarded a Contract.

# II.11 Definition of "Bidder"

"Bidder" is any firm, company, individual, business, partnership, joint venture, or other entity which has completed and submitted a response to this Request for Bids.

#### II.12 Definition of "Clarification"

"Clarification" means communication with a Bidder for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the Bidder's bid. It is achieved by explanation or substantiation, either in response to an inquiry by the Agency or as initiated by the Bidder. Clarification does not allow the Bidder to revise or modify its bid, except if correction of the minor irregularity, informality, or apparent clerical mistakes results in a revision.

# II.13 Definitions of "Contract Documents," "Contract," and "Purchase Order"

<u>Contract Documents Between Agency and Awarded Vendor</u>. As between the Agency and Awarded Vendor, the "Contract Documents" consist of this Request for Bids, its Terms and Conditions, any applicable state-specific terms and conditions, all information incorporated into the electronic bid form by Agency or Bidder, the Bidder's responses to Questions, the Bidder's PEPPM Bid Quote Sheet, the Bidder's pricing spreadsheet, the Bidder's PEPPM State Selection Form, the Bidder's Ancillary Services Form, the Agreement, all other attachments and exhibits to the Request for Bids, all addenda to the Request for Bids issued before the Bid Opening Date, and all subsequent written amendments to the Agreement (*e.g.,* adding state-specific terms and conditions). The Contract Documents form the "Contract" between Agency and the Awarded Vendor during the Contract term and any authorized extensions.

Contract Documents Between Awarded Vendor and Eligible Entity. As between an Eligible Entity and an Awarded Vendor, the "Contract Documents" shall include, in addition to the Contract Documents listed above between Agency and Awarded Vendor, the Purchase Order or any PEPPM Mini-Bid Contract issued by the Eligible Entity (including any order-level terms specific to options selected by the Eligible Entity, but excluding any pre-printed terms and conditions on such Purchase Order in conflict with the Contract Documents), the Awarded Vendor's performance, payment and maintenance bonds (if applicable), lease financing documents (if applicable), maintenance service agreement (if applicable), end-user license agreements (if applicable), third party service order forms (if applicable), service level agreements (if applicable), Cloud computing and storage services order form and service level agreement with the Cloud services provider (if applicable), the Prevailing Wage rate determination (if applicable), and any state-specific terms and conditions that are part of the Contract Documents, and all subsequent written amendments to the Purchase Order or PEPPM Mini-Bid Contract, and shall form the "Contract" between the LEA and Awarded Vendor, which Contract is referred to in these Terms and Conditions as the "Purchase Order." "Purchase Order" may also include a mutually agreeable Statement of Work executed between the Eligible Entity and an Awarded Vendor, and a mutually agreeable data protection agreement.

# II.14 Definition of "Cooperative Procurement Code"

The term "Cooperative Procurement Code" shall have the meaning outlined in Section III.2 of these Terms and Conditions.

## II.15 Definition of "Effective Date"

The "Effective Date" of a Purchase Order is the date on which the Awarded Vendor receives a Purchase Order that has been executed by the Eligible Entity and has all approvals required by the Eligible Entity. For the avoidance of doubt, the Effective Date of a Purchase Order for purchases under the E-rate Program is the date on which the Awarded Vendor receives a PEPPM Mini-Bid Contract that has been executed by the Eligible Entity and has all approvals required by the Eligible Entity.

#### II.16 Definition of "Eligible Entity"

"Eligible Entity" means an LEA or other Eligible Organizations that qualify to be buyers. Several sections provide a detailed description of "Eligible Entities" <u>starting here</u>. Notwithstanding the foregoing, "Eligible Entity" means any "public procurement unit" or "external procurement activity" as those terms are defined in the Cooperative Procurement Code.

#### II.17 Definition of "eCommerce Consultant"

The "eCommerce Consultant" is a private purchasing services company engaged by Agency to help facilitate the bid process and provide a multitude of services including bid document development, consulting, eCommerce, marketing, order management, and accounting services. The eCommerce Consultant may change during the Contract.

#### II.18 Definition of "eCommerce Merchant Agreement"

The term "eCommerce Merchant Agreement" is the document attached to the electronic bid form governing the eCommerce Consultant's services and software integral to the PEPPM program.

#### II.19 Definition of "Epylon"

"Epylon" shall mean Epylon Corporation, the current eCommerce Consultant with an address of 630 San Ramon Valley Boulevard, Suite 210, Danville, California, 94526.

#### II.20 Definition of "LEA"

The term "Local Educational Agency" or "<u>LEA</u>" is defined <u>elsewhere</u> in the Terms and Conditions.

#### II.21 Definition of "Non-Responsive"

Any bid that does not reasonably and substantially conform to the mandatory or essential terms, conditions or specified requirements for this solicitation shall be considered non-responsive. Bids determined to be non-responsive will not be considered for an award.

## II.22 Definition of "PEPPM"

PEPPM (pronounced *PEP-um*) is a national cooperative purchasing program specializing in technologyrelated Products administered by the Central Susquehanna Intermediate Unit.

#### II.23 Definition of "Product" or "Products"

The terms "Product" and "Products," means any items, goods, supplies, equipment, or ancillary services thereto.

# II.24 Definition of "Responsible Bidder"

A responsible Bidder is a vendor that has submitted a responsive bid and one that possesses the capability and qualifications to perform the Contract requirements fully, plus the financial strength, integrity, and reliability to assure good-faith performance. Agency must determine a Bidder to be responsible before awarding a Contract to Bidder.

# II.25 Definition of "Responsive Bid"

A responsive bid is a bid, which reasonably and substantially conforms to the mandatory or essential terms, conditions, and specified requirements for this solicitation. Bids must be responsive to receive award consideration.

#### II.26 Definition of "Punchout"

The term "Punchout" is a website technology term for the functionality that allows one website to pass credentials to another site, enabling a user to access uniquely scoped or protected content and interactive functions.

#### II.27 Definition of "Transaction Fee"

"Transaction Fee" is that fee paid, in USD, by an Awarded Vendor on the net dollar amount of invoiced Products and ancillary services sold under a PEPPM contract. "Transaction Fee" is more fully defined <u>elsewhere</u> in the Terms and Conditions.

#### II.28 Definition of "Sales Reconciliation Report"

"Sales Reconciliation Report" is that report submitted twice yearly by Awarded Vendors and Awarded Resellers to the Agency on the official PEPPM template provided.

# III Legal Authority and Eligible Buying Agencies (Return to Top)

#### III.1 Agency Role in California

Agency is an elected county superintendent of schools, an office established by Article IX of the California Constitution. The current office holder is Mary C. Barlow, empowered with authority to award and enter into contracts.

#### III.2 Authority for Bidding and Contracting

The PEPPM cooperative purchasing program was originally established in 1982. It is a national cooperative purchasing program administered by the Central Susquehanna Intermediate Unit, a political subdivision of Pennsylvania, which is cooperating with the Kern County Superintendent of Schools.

Exercising powers under Article IX of the California Constitution, the Kern County Superintendent of Schools solicits bids for LEAs under Constitutional authority and California statutes.

Agency also claims bidding authority for bidding and use of its cooperative purchasing Contracts under the California Public Contract Code, the Education Code, and the Government Code.

All public agencies are authorized by law to purchase off a contract awarded by an agency that has itself gone to bid, including all K-12 schools districts, community college districts, special districts and JPAs serving education, pursuant to California Public Contract Code Sections 20118 and 20652. Using these statutes, the Kern County Superintendent of Schools hereby declares its intent and authorization to make all Contracts awarded under this RFB "piggybackable" by other LEAs.

The Agency waives any right to receive payment from other Eligible Entities agencies making purchases off the awarded Contracts and those agencies will make payment directly to the vendors. A partial, but not exclusive, list of eligible LEAs is listed as a PDF attachment to the Terms and Conditions Section and is titled "Partial List of Eligible Agencies."

Any legislative changes to Public Contract Codes 20118 and 20652 during the term of the contract(s) with Award Vendor(s) shall apply to the Contract(s) immediately when such changes become law.

The Kern County Superintendent of Schools also claims its authority to bid under the Education Code for the creation of a Standard School Supply and Equipment List.

KCSOS declares that items under Contract as a result of this Request for Bids will qualify as items to be included within its Standard School Supply and Equipment List. Because many county offices of education have banded together to create programs for the purpose of collectively creating a Standard School Supply & Equipment List and cooperative Contracts, the items solicited and awarded through this bid may also constitute a portion of an official Standard School Supply and Equipment List for other participating county offices of education and county superintendents of schools. Purchases by other county offices of education and school districts may be made, not only in accordance with Public Contracts Code 20118 and 20652, but also in accordance with Education Code 38110 and 38112 dealing with cooperatives and Standard School Supplies & Equipment.

Further Agency extends its Agreement for other public agencies to use Contracts arising out of this RFB under the authority of Government Code 6502 by mutually exercising powers common to the parties, whether in California or outside the state.

# III.3 Local Educational Agencies (LEAs)

"Local Educational Agencies (LEAs)" means the following tax-exempt, nonprofit institutions and organizations (each an "LEA" and collectively "LEAs"):

- Public school districts
- Area Vocational Technical Schools (AVTS units)
- Intermediate units, county offices of education, and county superintendents
- BOCES
- State-approved private schools
- Public libraries
- Nonpublic schools
- State-approved charter schools
- Community colleges
- Other organizations defined as "LEAs" under applicable law.

At a minimum, an Awarded Vendor must serve LEAs in California. At its option as designated on its State Selection Form, an Awarded Vendor may choose to serve LEAs in other states.

#### III.4 Other Eligible Organizations

"Eligible Organizations" means the following institutions and organizations whether residing inside or outside of the state of California, *subject to the Awarded Vendor's approval*:

• Tax-exempt, nonprofit colleges, and universities, other than community colleges which fall within the definition of LEAs

- Other tax-exempt, nonprofit educational institutions or organizations which do not fall within the definition of LEAs
- County governments, local municipalities, county/municipal/public authorities, and special districts
- State agencies
- Other political subdivisions
- Other tax-exempt, nonprofit public health institutions or organizations
- Other tax-exempt, nonprofit fire companies, rescue companies, or ambulance companies
- Other entities, including a council of governments or an area government, which expends public funds for the procurement of supplies, services, or construction
- Other organizations, institutions or entities permitted under applicable law to avail themselves of Agency Contracts

# III.5 Eligible Entities

The LEAs and other Eligible Organizations are sometimes collectively referred to in this Request for Bids as, each an "Eligible Entity" and collectively the "Eligible Entities." Unless approved by the Awarded Vendor, Eligible Entities do not include U.S. federal governmental entities.

#### III.6 Extending Contract Awards to Other States

Although this Request for Bids is tailored for all LEAs in California, the Agency intends to allow for "piggybacking" on Agency Contracts by Eligible Entities residing inside or outside of the state of California that wish to participate.

The Agency intends that the Contracts awarded under this Request for Bids be made available for use by LEAs and other Eligible Organizations in all 50 U.S. states, Washington D.C., and Puerto Rico, to the fullest extent permitted by law, as the same may be amended from time to time.

In addition to California LEAs, the Agency will make its contracts available to other Eligible Entities residing inside or outside of the state of California if they meet the following conditions:

- The Agency Contract meets the Eligible Entity's bidding requirements and is judged to be a good value
- The Awarded Vendor is willing to extend its PEPPM bid prices and Contract terms to the Eligible Entity
- The order is processed according to PEPPM ordering procedures

# III.7 Extending Contract Award to LEAs in States Other Than California

Bidders must define their intention whether to sell to LEAs in states other than California, and whether to sell to other Eligible Organizations in California and other states by following PEPPM's <u>bid submission</u> <u>instructions</u>. and submission of a State Selection Form. Awarded Vendors may amend their intentions from time to time during the term of their Contract by mutual agreement with the Agency.

#### III.8 Intergovernmental Agreement

By purchasing Products under a PEPPM-affiliated Contract or entering into a Purchase Order with an Awarded Vendor under a PEPPM-affiliated Contract, the Eligible Entity attests, affirms, acknowledges and agrees that:

- It is an organization eligible to participate in the PEPPM-affiliated Contract under the Cooperative Procurement Code
- It is bound by all the Terms and Conditions of the Contract applicable to the Eligible Entity including, without limitation, these Terms and Conditions, state-specific terms and conditions, and applicable law
- Under no circumstances shall any other Eligible Entity or the Agency be responsible for payments on account of said Eligible Entity's purchases, it being the intent that any such purchases shall constitute the separate agreement of Eligible Entity with the particular Awarded Vendor
- Agency may disclose non-specific aggregate Eligible Entity information (such as the geographic spread of participants and number and types of participants) to third parties

The Agency and Eligible Entity intend that Eligible Entity's purchase of Products under a Contract or entry into a Purchase Order with an Awarded Vendor, hereby bound by these Terms and Conditions, constitutes the necessary intergovernmental agreement between the Eligible Entity and Agency to satisfy the Cooperative Procurement Code requirements and any requirements for an interlocal agreement under the applicable procurement code of the Eligible Entity's state. No additional agreement is required. If, however, the Eligible Entity requests that the Agency execute a separate interlocal agreement, Agency will do so, provided such interlocal agreement is in form and substance acceptable to Agency.

# III.9 Compliance with Laws and Specific Terms and Conditions

Awarded Vendor shall comply with any and all laws, whether local, state, federal or otherwise, applicable to it in its provision of any of the Products or ancillary services to be provided under the Contract. It shall be the Awarded Vendor's responsibility to determine the applicability and requirements of any such laws and abide by them.

Eligible Entities in states outside of California may have further requirements or conditions listed with this bid that clarifies the ability of LEAs or other Eligible Entities to piggyback other state or cooperative procurement contracts like those under the PEPPM program. State-specific terms and conditions may be listed in an addendum to this Request for Bids and pertain only to the individual states listed. The inclusion or absence of any state-specific terms and conditions should not be construed as tacit approval by the state for purchases through the PEPPM cooperative purchasing program. Adherence to the state-specific terms and conditions listed only applies if a Bidder has agreed to extend its PEPPM-affiliated Contract to LEAs (and other Eligible Entities, if applicable) in that specific state. Only Contracts held by Awarded Vendors willing to adhere to these additional state-specific terms and conditions will be listed as available in that state.

Other state-specific terms and conditions may be determined after the bid is awarded and added to the Contract via an amendment to the Awarded Vendor Agreement agreed upon by the Awarded Vendor and Agency, or added to an LEA's or other Eligible Entity's Purchase Order via an amendment agreed upon by the Awarded Vendor and LEA. The Awarded Vendor's Agreement to either of the foregoing amendments shall not be unreasonably withheld, conditioned, or delayed.

#### III.10 eCommerce Merchant Agreement

Awarded Vendors and Authorized Resellers will be bound to the eCommerce Merchant Agreement, which is attached to the electronic bid form.

# III.11 Agency's Interest in a Contract Resulting from This RFB

NOTWITHSTANDING ITS OWN CONSUMPTION, TO THE EXTENT AGENCY ISSUES THIS REQUEST FOR BIDS AND ANY RESULTING CONTRACTS FOR THE USE OF ELIGIBLE ENTITIES, AGENCY'S INTERESTS AND LIABILITY FOR SAID USE OF THE CONTRACTS BY ELIGIBLE ENTITIES SHALL BE LIMITED TO THE COMPETITIVE BIDDING PROCESS PERFORMED RELATING TO SAID CONTRACT AND SHALL NOT EXTEND TO THE PRODUCTS, ANCILLARY SERVICES, OR WARRANTIES OF THE AWARDED VENDOR OR THE INTENDED OR UNINTENDED EFFECTS OF THE PRODUCTS AND ANCILLARY SERVICES PROCURED FROM IT.

IN NO EVENT SHALL AGENCY BE LIABLE TO ANY AWARDED VENDOR OR ELIGIBLE ENTITY FOR ANY SPECIAL, INDIRECT, INCIDENTAL, EXEMPLARY, RELIANCE, CONSEQUENTIAL, OR PUNITIVE DAMAGES, LOST PROFITS, OR OTHER BUSINESS INTERRUPTION DAMAGES WHETHER BASED ON BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCT LIABILITY OR OTHERWISE. ANY LIABILITY OF AGENCY SHALL BE LIMITED TO DIRECT, ACTUAL DAMAGES ONLY, AND IN NO EVENT SHALL THE AGENCY BE LIABLE FOR DAMAGES IN EXCESS OF THE TRANSACTION FEE IT RECEIVES ON THE APPLICABLE TRANSACTION. ELIGIBLE ENTITIES AND AWARDED VENDORS ACKNOWLEDGE THAT THE LIMITATIONS SET FORTH ABOVE ARE FUNDAMENTAL ELEMENTS OF THE PEPPM PROGRAM AND RESULTING AGREEMENTS AND THE AGENCY WOULD NOT PROVIDE THE PEPPM PROGRAM OR ENTER INTO THE AGREEMENTS ABSENT SUCH LIMITATIONS.

# III.12 New Laws; Change to Existing Laws

If a new law, rule, or regulation comes into effect; or there is a change in any existing law, rule or regulation; or there is a change in the interpretation of any applicable law, rule or regulation by any court of law or regulatory body; and such event makes performance by Agency or an Eligible Entity under the Contract or a Purchase Order illegal, impracticable, or impossible, the Agency or such Eligible Entity may at its option suspend performance under, or terminate, the Contract or such Purchase Order without further obligation to the Awarded Vendor or Authorized Reseller other than to pay any amounts owed through the date of suspension or termination for Products ordered and received, if any.

# III.13 Applicability of E-Rate Provisions

Provisions related to E-rate in these Terms and Conditions are not applicable to an Awarded Vendor if no E-rate Form 470 has been filed in conjunction with the publication of the RFB.

For this RFB, no form 470 has been filed.

# IV PEPPM Fees (Return to Top)

#### IV.1 PEPPM Bid Evaluation Fee

There are no bid evaluation fees for a Bidder submitting a bid to KCSOS in California.

#### IV.2 PEPPM Bid Award Fee

Successful Bidders will NOT be charged any award or set-up fees in connection with an award in California.

#### IV.3 No Bid Registration Fees

No registration fee will be collected for a Bidder to register or read Terms and Conditions.

# IV.4 Transaction Fees

Awarded Vendors shall be required to pay a cooperative program Transaction Fee for all purchases by Eligible Entities made through the awarded Contracts. The Transaction Fee shall be 1.75 percent of "Net Sales," which means gross sales of Products and ancillary services less returns and canceled orders within thirty (30) days, shipping, and other taxes (excluding taxes based on net income). This applies to all orders, regardless of the method used to submit the order, the quantity of Products or ancillary services, or the dollar amount of the order.

The eCommerce Consultant will collect the cooperative program Transaction Fee on behalf of Agency.

The Transaction Fee described here is the same as the agreed-upon eCommerce Consultant Marketing Fee contemplated by Section 7 of the Epylon eCommerce Merchant Agreement. The Agency Transaction Fee replaces and supersedes any requirement for higher fees in the eCommerce Merchant Agreement.

Authorized Resellers will be responsible for paying the Transaction Fee for Authorized Resellers' transactions unless the Awarded Vendor notifies the eCommerce Consultant of its intent to pay the Transaction Fee on behalf of their Authorized Resellers. Awarded Vendors shall remain responsible for paying the Transaction Fee on behalf of its Authorized Resellers if the Authorized Reseller fails to remit the Transaction Fee. By way of clarification, the immediately preceding sentence does not apply to an Awarded Vendor's Authorized Reseller where such Authorized Reseller is itself an Awarded Vendor for a different Product Line and is selling to the Eligible Entity in its capacity as an Awarded Vendor for such different Product Line.

Transaction Fees publicly disclosed here will not be charged to or paid by the Eligible Entities themselves but are an Awarded Vendor's cost of doing business. Awarded Vendor or its Authorized Resellers shall not include any additional itemized amount corresponding to the Transaction Fees in the bid responses, awarded Contract prices, or any other quote including E-rate mini-bids to Eligible Entities.

Failure to pay Transaction Fees within thirty (30) days of an order may result in suspension or termination of the Awarded Vendor's Contract whether sales were processed directly by the Awarded Vendor or its Authorized Resellers. The Awarded Vendor shall reimburse the Agency for any costs and expenses (including, without limitation, attorney's fees) arising out of any claims or actions taken on behalf of the Agency to collect any unpaid Transaction Fees.

# IV.5 Fees Related to CMAS Conversions

Any vendor using this Contract to obtain a separate California Multiple Awards Schedule (CMAS) contract from the state of California is responsible for paying both the CMAS fee and the 1.75 percent Transaction Fee described in this section for all orders submitted through the CMAS program. Any vendor using this Contract, and its copyrighted language to obtain a separate CMAS contract must provide a quarterly report to PEPPM detailing the dollar amount of its sales under the CMAS contract. Based on the report, the CMAS contractor will be billed the PEPPM Transaction Fee. Public records from CMAS may be used to verify amounts listed in the contractor's report.

# IV.6 Fees in Nonconforming Jurisdictions

Notwithstanding Section IV.4, no Transaction Fee is authorized to be collected or charged to Awarded Vendors for sales within any jurisdiction where prohibited by law or local-government policy. Instead, the cost of Products, services, licenses, and goods sold under this Contract in such jurisdictions

shall be the same as for LEAs in all other counties of California. However, any Eligible Entity using this Contract where Section IV.4 fees are not permitted shall be required to pay directly an additional 1.75 percent fee for use of the Contract, imposed by KCSOS on the authority of Public Contract Code 20118, which allows KCSOS to charge reasonable costs to the public corporation or Eligible Entity for furnishing the services incidental to the purchase of items under Contact.

# IV.7 Maintenance

In many instances, an Eligible Entity issuing Purchase Order under a PEPPM-affiliated Contract may consent to a related ongoing service, a maintenance plan, data storage, subscription, renewal, change order, voice plan, upgrade, or similar conveyance. In practice these purchases may be covered by a blanket Purchase Order and billed in installments. Sometimes they are covered by agreements that cross fiscal years.

These ongoing serial procurements, change orders, and subscriptions are subject to bid protection when the Eligible Agency establishes an original nexus to the PEPPM-affiliated Contract. As such, these purchases are also subject to the Transaction Fee described in Section IV.4.

# IV.8 Cost of Bid Preparation

The Agency will not reimburse Bidders for the cost of developing, presenting, or responding to this Request for Bids.

# V Bidder Qualifications (<u>Return to Top</u>)

# V.1 Declaration of Non-Collusion

Assuring that prices are arrived at independently and without collusion is so crucial that this RFB requires the Bidder to affirmatively and truthfully answer "Yes" to the non-collusion question in the Question Section of the electronic bid form. Otherwise, the bid may not be submitted to Agency.

By submitting a bid, the person named on the electronic bid form declares that he or she has authority to offer the prices bid and agrees that:

- The price(s) and amount of the bid have been arrived at independently and without consultation, communication, or agreement with any other contractor, Bidder, or potential Bidder
- Neither the prices nor the amount of the bid, and neither the approximate prices nor the approximate amount of the bid have been disclosed to any other firm or person who is a Bidder or potential Bidder, and they will not be disclosed before bid opening
- No attempt has been made or will be made to induce any firm or person to refrain from bidding on this Contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of a complementary bid
- The bid of Bidder is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive bid
- Neither Bidder nor its affiliates, subsidiaries, officers, directors, or employees are under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion regarding bidding on any public contract except as set forth in a separate attachment to your bid; and
- The representations above are material and important. They will be relied on by the Agency in awarding the Contract(s) for which this bid is submitted. Any misstatement is and shall be

treated as fraudulent concealment from the Agency of the true facts relating to the submission of bids for this Contract

#### V.2 Suspension or Debarment

By submitting a bid, the Bidder certifies for itself and all its Authorized Resellers that, within the past five years, they have not been under suspension, debarment or otherwise lawfully precluded from participating in any public-sector procurement activity.

At any time after Bidder's submission and during the term of any Contracts or Purchase Orders, Agency and Eligible Entities may inquire whether any Bidder, Awarded Vendor or Authorized Reseller has been suspended or debarred or is otherwise lawfully precluded from participating in any public-sector procurement activity.

# V.3 Overdue Tax Liabilities and Other Delinquent Obligations

The Bidder certifies by submission of its bid that it does not know of any overdue tax liabilities of Bidder or its intended Authorized Resellers or other delinquent obligations owed to Agency, including, but not limited to, unpaid Transaction Fees or other fees from previous contracts.

# V.4 Notice of Any Changes

An Awarded Vendor must inform the Agency if it changes its address or become delinquent in taxes. Also, the Awarded Vendor must tell the Agency if another government agency suspends one of its Contracts or if another government agency debars it. All notices must be in writing and received by the Agency within fifteen (15) days of the change, delinquency, suspension, or debarment.

#### V.5 Americans With Disabilities Act

Pursuant to federal regulations promulgated under the authority of The Americans With Disabilities Act, 28 CFR § 35.101 et seq., the Awarded Vendor agrees that it shall not cause any individual with a disability to be excluded from participation in the Contract or Purchase Order or from activities provided for under the Contract or Purchase Order on the basis of the disability. As a condition of accepting any Contract or Purchase Order, the Awarded Vendor agrees to comply with the "General Prohibitions Against Discrimination," 28 CFR § 35.130, and all other regulations promulgated under Title II of The Americans with Disabilities Act which are applicable to all benefits, services, programs, and activities relevant to the Contract or Purchase Order.

# V.6 Covenant Against Contingent Fees

The Awarded Vendor warrants that, no person or selling agency has been employed or retained to solicit or secure the Contract or Purchase Order upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide Authorized Resellers maintained by the Awarded Vendor for the purpose of securing business. For breach or violation of this warranty, the Agency or Eligible Entity, as applicable, shall have the right to terminate the Contract or Purchase Order without liability or in its discretion to deduct from the Contract price or consideration, or otherwise recover the amount of such commission, percentage, brokerage, or contingent fee.

# V.7 Sole Source of Responsibility

Agency desires a "Sole Source of Responsibility" vendor, meaning the Awarded Vendor will take sole responsibility for the sale and delivery of the broadest scope of Products across the largest possible geographic area, and to the largest possible cross-section of Eligible Entities.

Having status as the "Sole Source of Responsibility," an Awarded Vendor may establish relationships with Authorized Resellers to execute its contractual duties. The Awarded Vendor assumes all responsibility for the Products and ancillary services provided by its Authorized Reseller, the actions of its Authorized Reseller, and Transaction Fees of any Authorized Reseller. By way of clarification, the immediately preceding sentence does not apply to an Awarded Vendor's Authorized Reseller where such Authorized Reseller is itself an Awarded Vendor for a different Product Line and is selling to the Eligible Entity as an Awarded Vendor for such different Product Line.

#### V.8 Authorization for Resellers

Vendors who are awarded a Contract for a specific Product Line may establish Authorized Resellers to offer and sell Products to Eligible Entities. Awarded Vendors must ensure that their Authorized Resellers sell any contracted Product and any ancillary services at or below bid pricing. They must also ensure that their resellers obey all Terms and Conditions of the Contract and corresponding Purchase Order and pay all Transaction Fees unless the Awarded Vendor has agreed to pay the Transaction Fees on the Authorized Reseller's behalf.

If an Authorized Reseller does not pay its Transaction Fees, the Awarded Vendor becomes responsible for the payment of the Transaction Fees. The Awarded Vendor is responsible for maintaining the Ordering Instructions, which include the list of Authorized Resellers. Additional Authorized Resellers may be added after bid award subject to prior approval of the Agency.

Agency reserves the right to reject an Awarded Vendor's proposed Authorized Reseller based on such Authorized Reseller's unsatisfactory performance or behavior under past PEPPM contracts, including, without limitation, unsatisfactory performance, or behavior of an Authorized Reseller in connection with the PEPPM Mini-Bid process under past PEPPM contracts. Agency further reserves the right to require an Awarded Vendor to remove an Authorized Reseller from the Contract in its entirety, or from participating in the PEPPM Mini-Bid process, due to such Authorized Reseller's unsatisfactory performance or behavior under the PEPPM-affiliated Contract, including, without limitation, unsatisfactory performance, or behavior of an Authorized Reseller in connection with any applicable PEPPM Mini-Bid process.

# V.9 Bidder Profiling

By answering the questions in the Question Section, Bidders must give satisfactory evidence they:

- Maintain permanent places of business
- Have a legal source of supply to furnish the Products offered
- Will provide customer sales support and service to all LEAs and applicable Eligible Organizations
- Have relationships with LEAs for verification of customer satisfaction
- Can demonstrate an active sales network
- Will serve all selected LEAs and applicable Eligible Organizations

#### V.10 Historically Underutilized Businesses (HUBs)

To identify businesses owned by minorities, women or disabled veterans, the Agency requests any minority-owned, women-owned, or disabled-veteran-owned business to identify their status as such so that it can be made known to interested Eligible Entities. A HUB may identify itself in its answer to a HUB question in the Question Section.

# V.11 Insurance

The Awarded Vendor must purchase and maintain insurance for the protection of claims for damages because of bodily injury, including personal injury, sickness, disease, or death of any of the Awarded Vendor's employees for claims of damages due to injury or destruction of tangible property, including loss of use resulting therefrom, and from claims arising out of the performance of the Contract or Purchase Order or caused by negligent acts for which the Awarded Vendor is legally liable. The Awarded Vendor must maintain throughout the term of the Contract and throughout the term of any outstanding Purchase Orders with an Eligible Entity at least \$1,000,000 per occurrence commercial general liability insurance (basic and umbrella coverage) covering the services and work contemplated by the Contract and Purchase Order.

The Awarded Vendor must purchase and maintain throughout the term of the Contract and throughout the term of any outstanding Purchase Orders with an Eligible Entity automobile and truck liability coverage with a minimum combined single limit liability of \$300,000.

If requested by the Agency or an Eligible Entity, the Awarded Vendor must provide a certificate of insurance evidencing all required coverage with a provision that notice of cancellation shall be provided in accordance with policy provisions. All required insurance must be written on an occurrence basis and maintained with a carrier authorized to conduct business in the state of California or the state in which the Eligible Entity resides, having a minimum "excellent" rating of A.M. Best A-. The Agency and Eligible Entity shall be included as additional insureds as respects insurable liabilities assumed by Awarded Vendor under this Agreement on the Commercial General Liability policy of insurance required to be carried by Awarded Vendor under the Contract or Purchase Order.

The Awarded Vendor is required throughout the term of the Contract and through the term of any outstanding Purchase Orders to comply with the California worker's compensation laws and any such worker compensation acts from other states in which the Eligible Entity resides, and any supplements or amendments thereto, which may have been or may hereafter be passed.

# V.12 Definitions Related to Vendor Integrity

For purposes of the sections numbered V.12 through V.23 only, the following definitions shall apply:

- "Confidential information" means information that is not public knowledge, or available to the public on request, disclosure of which would give an unfair, unethical, or illegal advantage to another desiring to contract with the Agency or Eligible Entity
- "Consent" means written permission signed by a duly authorized officer or employee of the Agency or Eligible Entity, provided that where the material facts have been disclosed, in writing, by prequalification, bid, proposal, or contractual terms, the Agency or Eligible Entity shall be deemed to have consented by virtue of execution of the Contract or Purchase Order, as applicable
- "Vendor" means Awarded Vendor or Authorized Reseller who may be an individual or entity that has entered into the Contract or a Purchase Order with an Eligible Entity, including directors, officers, partners, managers, key employees, and owners of more than a five percent interest
- "Financial interest" means: a) ownership of more than a five percent interest in any business; or
   b) holding a position as an officer, director, trustee, partner, employee, or the like, or holding any position of management
- "Gratuity" means any payment of more than nominal monetary value in the form of cash, travel, entertainment, gifts, meals, lodging, loans, subscriptions, advances, deposits of money, services, employment, or contracts of any kind

# V.13 Highest Standards of Integrity

The vendor shall maintain the highest standards of integrity in the performance of the Contract and Purchase Order and shall take no action in violation of state or federal laws, regulations, or other requirements that govern contracting with the Agency or any Eligible Entity.

#### V.14 Confidential Information

The vendor shall not disclose to others any confidential information gained by virtue of the Contract or Purchase Order.

#### V.15 Pecuniary Benefit

The vendor shall not, in connection with the Contract or any other agreement with the Agency or the Purchase Order or any other agreement with any Eligible Entity directly, or indirectly, offer, confer, or agree to confer any pecuniary benefit on anyone as consideration for the decision, opinion, recommendation, vote, other exercise of discretion, or violation of a known legal duty by any officer or employee of the Agency or any Eligible Entity.

#### V.16 Giving Gratuities

The vendor shall not, in connection with the Contract, Purchase Order or any other agreement with the Agency or Eligible Entity, directly or indirectly, offer, give, or agree or promise to give to anyone any gratuity for the benefit of or at the direction or request of any officer or employee of the Agency or Eligible Entity.

#### V.17 Accepting Gratuities

Except with the consent of the Agency or Eligible Entity, neither the vendor nor anyone in privity with the vendor shall accept or agree to accept from, or give or agree to give to, any person, any gratuity from any person in connection with the performance of work under the Contract or a Purchase Order except as provided therein.

#### V.18 Supplemental Financial Interests

Except with the consent of the Agency or Eligible Entity, the vendor shall not have a financial interest in any other vendor, designated partner, or supplier providing services, labor, or material on a project under a Contract or Purchase Order.

#### V.19 Notification of Violations

The vendor, upon being informed that any violation of these provisions (i.e., Sections V.12 through V.23) has occurred or may occur, shall immediately notify the Agency or Eligible Entity in writing.

#### V.20 Certification of Non-Violation

The vendor, by execution of the Agreement and Purchase Order and by the submission of any bills or invoices for payment pursuant thereto, certifies, and represents that it has not violated any of these provisions (i.e., Sections V.12 through V.23).

#### V.21 Cooperation with Authorities

The vendor, upon the inquiry or request of the appropriate state official of any participating state or any of that official's agents or representatives, shall make promptly available for inspection, any information of any type or form relevant to the vendor's integrity or responsibility, as those terms are defined by relevant statutes, or regulations. Such information may include, but shall not be limited to, the vendor's business or financial records, documents or files of any type or form which must be disclosed pursuant to applicable law and refers to or concerns the Contract or Purchase Order. Such

information shall be retained by the vendor for a period of three years beyond the termination of the Contract or Purchase Order unless a longer period is otherwise provided by law. For example, E-rate rules require E-rate applicants and service providers to maintain all E-rate related documents including but not limited to procurement, billing, and communications, for a period of ten years from the last date to receive service in a particular funding year.

# V.22 Rights and Remedies in the Event of Violation

For violation of any of the above provisions (i.e., Sections V.12 through V.23), the Agency or Eligible Entity may terminate the Contract, Purchase Order and any other agreement with the vendor, claim damages equal to the value of anything received in breach of these provisions, claim damages for all expenses incurred in obtaining another vendor to complete performance hereunder, and debar and suspend the vendor from doing business with the Agency or Eligible Entity; provided that before any termination action under this Section, vendor shall be provided with written notice of the violation and thirty (30) days to cure the violation. These rights and remedies are cumulative, and the use or nonuse of any one shall not preclude the use of all or any other. These rights and remedies are in addition to those the Agency or Eligible Entity may have under law, statute, regulation, or otherwise.

# V.23 Right of Vendor Employee Rejection

LEAs that are school districts, nonpublic schools, charter schools, or public technology schools reserve the right to reject any person they deem unfit to be permitted on school grounds and in proximity to students. Upon written notice from the Eligible Entity or Agency, the Awarded Vendor shall have such persons performing services pursuant to the Purchase Order removed from the site immediately. The Eligible Entity's right to declare such person unfit shall not be limited to the required exclusion of such persons from federal and state laws legislated as child protective services.

# V.24 Separation of Employer Responsibilities

It is understood that the Awarded Vendor, in performing services and providing Products pursuant to the Contract or any Purchase Order, is acting as an independent contractor and is not an agent, servant, partner, nor employee of Agency or Eligible Entity. The Awarded Vendor has control over the services and Products it delivers under the Contract and any Purchase Order and shall be solely responsible for its own federal, state, and local income taxes, salary, social security payments, and any other payments incurred by the Awarded Vendor in the performance of the Contract and any Purchase Order, and adhere to all necessary legal requirements governing employment. None of the benefits provided by Agency or Eligible Entities to their own employees, including but not limited to retirement benefits, workers' compensation insurance, disability insurance, medical insurance, and unemployment insurance, are available from them to the Awarded Vendor and/or any of the Awarded Vendor's agents, servants, and employees. The Awarded Vendor has no authority under the Contract or any Purchase Order to assume or create any such obligation or responsibility, expressed or implied, on the behalf or in the name of Agency or Eligible Entities, or to bind Agency or Eligible Entities.

# V.25 Nondiscrimination and Sexual Harassment

During the term of the Contract and any Purchase Order, the Awarded Vendor agrees as follows:

 In the hiring of any employees for the manufacture of supplies, performance of work, or any other activity required under the Contract or any Purchase Order or any subcontract, the Awarded Vendor, designated partner or any person acting on behalf of the Awarded Vendor or designated partner shall not by reason of gender, race, creed, or color discriminate against any citizen of the state within which the award is made who is qualified and available to perform the work to which the employment relates.

- Neither the Awarded Vendor nor any designated partner nor any person on their behalf shall in any manner discriminate against or intimidate any employee involved in the manufacture of supplies, the performance of work or any other activity required under the Contract or any Purchase Order on account of gender, race, creed, or color.
- The Awarded Vendor and any designated partners shall establish and maintain a written sexual harassment policy and shall inform their employees of the policy. The policy must contain a notice that sexual harassment will not be tolerated and employees who practice it will be disciplined.
- The Awarded Vendor shall not discriminate by reason of gender, race, creed, or color against any designated partner or supplier qualified to perform the work to which the Contract relates.
- If the Agency or Eligible Entity have reason to suspect that the Awarded Vendor violated the Nondiscrimination/Sexual Harassment Clause, the Agency or Eligible Entity may request, and the Awarded Vendor shall promptly provide, applicable information to prove compliance. If the Awarded Vendor or any designated partner does not possess documents or records reflecting the information requested, it shall furnish such information on reporting forms supplied by the Agency, Eligible Entity, or appropriate departments of state government.
- The Awarded Vendor shall include the provisions of this Nondiscrimination/Sexual Harassment Clause in every subcontract that specifically is undertaken to support the Contract or any Purchase Order so that such provisions will be binding upon each designated partner.
- The Agency or Eligible Entity may cancel or terminate the Contract or Purchase Order and all money due or to become due under the Purchase Order may be forfeited for violating the Terms and Conditions of this Nondiscrimination/Sexual Harassment Clause. In addition, the Agency may proceed with debarment or suspension of that Awarded Vendor from the PEPPM program.

# V.26 References and Past Performance

A Bidder must be responsible and capable of executing all duties to be covered under the Contract.

To evaluate a Bidder's qualifications to perform under the Contract, Agency will require the submission of three signed reference forms. Also, the Agency will consider performance of Bidder on previously awarded PEPPM contracts and Bidder's past conformance to bid terms and conditions, including submission of pricing updates, submission of Ordering Instructions, customer service, and payment of fees.

# VI Product Specifications (<u>Return to Top</u>)

# VI.1 Product Lines Sought

This RFB seeks formula pricing for technology and technology-related Products provided by reliable national manufacturers and service providers in specific brand-name categories. Each brand of Product Line named–and its corresponding description–are the specifications for the desired Products manufactured or offered under that named brand.

Each requested Product Line category is listed on a table within the electronic bid form. For convenience, the specified Product Lines are also listed within a bid announcement on the website at <a href="https://www.PEPPM.org/bids">www.PEPPM.org/bids</a>.

By law, equivalent product lines may be offered and will be duly considered, and no penalty shall result in evaluation of bids. If receiving a bid for an equivalent to the specification, AGENCY reserves the right to request detailed specifications and samples, provided at Bidder's expense within three business days of request. Samples maybe used, tested, opened, or destroyed in the process of establishing equivalency.

#### VI.2 New Products Provisions

Products offered by a Bidder and those sold by an Awarded Vendor or Authorized Reseller must be new and may not be refurbished.

Any serialized Products and licenses must feature new and unique serial numbers, unaltered from the manufacturing source.

Agency accepts that some manufacturers may use some recycled, incidental components meeting like-new standards.

Awarded Vendors must ensure that all Products sold contain the components parts and features meeting commercial standards for their awarded Product Lines. All components inside a Product must be manufacturer approved, unless otherwise noted, and subject to the full manufacturer's warranty.

Also, an Awarded Vendor must make sure that any Products offered or sold in response to this RFB are the same models indicated by their external label and source of manufacture.

#### VI.3 Necessary Supplies

Bidders are encouraged to include bid pricing for all related or necessary supplies required to use the Products within a Product Line category. A Bidder may use variable discounts or markups to address pricing variances among supplies, equipment, and services.

# VI.4 Sale of Demonstration Products

Products that have never been sold or leased, but have been used for demonstration purposes may be sold under the Contract under three conditions:

- The price of the Product is further discounted below the PEPPM bid price
- The Eligible Entity has full knowledge of length of time the Product was in service
- A warranty policy is described

#### VI.5 Installation and Service

Any Products needing to be installed or any ancillary services rendered shall be provided in accordance with the manufacturer's instructions and in accordance with the schedule mutually agreed upon between Awarded Vendor and the Agency or Eligible Entity.

# VI.6 New Technology and Product Additions

An Awarded Vendor may request to add newly invented Products, newly marketed Products, and other new Products for sale under its contracted Product Line category under the following conditions:

- The new Products fit within the Product Line's brand specifications
- A clear pricing formula was originally bid and applies to the new Products
- Substitute or replacement Products are equal to or superior to the original offerings
- No request is made to subvert competitive procurement procedures

The Agency may reject any requests for additions or replacement in its sole discretion–with or without cause.

#### VI.7 Replacement Parts

Through their supply sources, Awarded Vendors must be able to provide or sell replacement, component parts for Products during any warranty period and two years thereafter. Replacement parts may be the same or a functional equivalent. They may be provided by the manufacturer, a manufacturer's designated representative, or a maintenance service provider designated by an Eligible Entity, so long as such maintenance service provider is authorized by the Awarded Vendor.

An Awarded Vendor and Eligible Entity may enter into a maintenance service agreement with respect to the provision of repair parts.

#### VI.8 Proof of Supply

A Bidder must offer proof they have access to a legal and legitimate supply of goods for every category of Product Lines they are bidding. Awarded Vendors must not change this supply chain without notice and approval of the Agency.

Agency accepts that a manufacturer who is bidding has access to its own Products. Manufacturers may answer that it is its own supply source on the appropriate question on the electronic bid form.

All other Bidders–such as resellers, distributors, dealers, aggregators, and wholesalers–must submit a letter of authorization from a manufacturer. A separate letter is required for each Product Line being bid. A model letter for this purpose is included as an attachment on the electronic bid form. The components of the model letter include the following components and attributes:

- Dated within the bidding period
- Addressed specifically to PEPPM or the Agency
- Written on manufacturer's letterhead
- States that Bidder is authorized to sell the manufacturer's Products
- Describes the relationship between the manufacturer and the Bidder
- Indicates which states the Bidder is authorized to sell in
- Is signed by a management employee who represents they have the authority to sign the letter on behalf of the manufacturer
- The signatory identifies the contact information of a supervisor if the letter needs to be verified

#### VI.9 Alternative Evidence of Supply

If a manufacturer refuses to provide a proof-of-supply letter to a Bidder, that Bidder may attach alternative evidence of access to a legal supply of goods in their bidding categories. A generic letter from a wholesale distributer is not sufficient evidence. Acceptable alternative evidence can be a letter from a wholesale distributor that has the same information for each specific Product Line that would have come from manufacturers if available.

The Agency reserves the right to withdraw an award if a third party shows contractual or legal proof that an Awarded Vendor is prohibited from selling to Eligible Entities.

#### VI.10 Liens

All Products offered and sold shall be free from all liens.

# VI.11 Licenses

Awarded Vendor (and its Authorized Resellers) shall maintain all federal, state, and local licenses, certifications, bonds, and permits applicable and required for operations in California and in all other states in which Awarded Vendor does business under the Contract.

#### VI.12 Standard Warranty

The Awarded Vendor who is not the manufacturer of the Product shall pass through to the Eligible Entity the manufacturer's warranty for each Product sold.

The Awarded Vendor warrants that, to its knowledge, all Products furnished under the authority of the Contract shall at the time of delivery be free and clear of any defects in material and workmanship and shall conform to the published specifications of the manufacturer of the Products. The manufacturer's warranty shall apply during the applicable warranty period.

Awarded Vendors selling laptops, personal computers, desktops, and servers must provide a standard manufacturer's warranty of at least one year. If the standard manufacturer's warranty is longer than one year, the longer warranty period will apply.

For each Product Line being bid, a Bidder must attach a manufacturer's warranty statement on the bid form or provide links to the applicable warranty, so that Eligible Entities will understand their warranty rights for the Products offered. The statement must also clarify any discrete responsibilities of the Awarded Vendor versus the manufacturer.

Awarded Vendors selling computers must maintain certifications that the manufacturers have about compatibility and compliance with up-to-date operating systems, and federal safety and communications guidelines.

# VI.13 Onsite Warranty Service

Bidders offering personal computers and servers must have the capability, either directly or through the manufacturer or a manufacturer's representative, to perform onsite warranty service (warranty is defined as the standard provided by the manufacturer for the period of time indicated in the Contract). Awarded Vendors must perform warranty services at the Eligible Entity's site of the equipment needing such service when requested by the Eligible Entity. Eligible Entities are responsible for payment of onsite warranty services which do not fall within the scope of the manufacturer's standard warranty. Manufacturer's "depot service only" Products or "customer replaceable parts" are excluded from this requirement.

# VI.14 Direct Relationships with Providers for Services Other Than Onsite Warranty Services

For Bidders offering personal computers, offsite warranty service locations may be a branch or satellite office of the Bidder or manufacturer service and support facilities, or facilities of some other third party whose relationship the Bidder will maintain to provide the services required within the scope of Contract. The Contract may be terminated for default if, at any point during the term of the Contract, the Awarded Vendor fails to maintain these relationships. These relationships may, but are not required to, infer ownership and/or franchise relationships. They only require that an ongoing affirmative business relationship exists. Agency reserves the right to inquire into the extent of these business relationships maintained, and listed herein, by the Bidder up to the extent that confidentiality is not compromised. The Awarded Vendor is ultimately responsible for the satisfactory and timely completion of all service requirements and activities and is under a duty to monitor all service performances of the service providers.

# VI.15 Ancillary Services Related to Products

As part of their bids, Bidders may offer pricing for ancillary services advantageous or necessary for the planning, use, deployment, and maintenance of the Products they sell.

The provision of ancillary services is not a requirement for a bid to be responsive, except where a Bidder is required to provide such services at no additional cost under a contractual arrangement with its supplier or manufacturer.

However, the Agency will evaluate bids for the presence either a) an ancillary service spreadsheet form alongside each Product Line being bid of b) a statement the Bidder is not offering ancillary services. If awarded, any ancillary services offered will be part of the Contract and presumed bid-protected as allowed by law.

Such ancillary services may include, but are not limited to analysis and design, asset tagging, consulting, equipment configuration, heat mapping, cloud-based configuration, engineering, hard drive removal and retention, help desk support, image loading, installation, maintenance, training, and travel.

If offering ancillary services, a Bidder must submit a PEPPM Ancillary Services Form, quoting a discounted bid price compared to the vendor's standard rate card fees. Agency will use this form to evaluate and determine the bid price of any ancillary services offered. Stating prices "will be negotiated" is not acceptable; such offers will not be considered for inclusion in an award.

Bidders must submit a separate spreadsheet form for each respective Product Line being bid with an offer of ancillary services.

Bidders are cautioned to not lower per-unit Product purchase prices and offer above-market ancillary service prices. Agency staff will review the availability and reasonableness of ancillary services and prices in when evaluating bids.

For Awarded Vendors that offer ancillary services provided indirectly through an Authorized Reseller or designated service provider, the pricing for the services provided by the designated service provider must be at or below the prices provided by the Awarded Vendor as part of their bid.

Pricing that is based on "per-hour" rates or similar units does not determine final cost to the Eligible Entity-just the rate. If an Awarded Vendor has offered ancillary services in conjunction with the bidawarded Contract Products it provides to the Eligible Entity, the Awarded Vendor and the Eligible Entity shall mutually agree upon the scope of the ancillary services to be provided at the PEPPM-discounted price.

In several jurisdictions Eligible Entities are required to pay Prevailing Wage for certain ancillary services. Bidders may include two sets, or side by side schedules, of ancillary service pricing with their bids-one for projects not subject to the payment of prevailing wages, and one for projects subject to the payment of prevailing wages.

# VI.16 E-rate Program Mini-Bid Process and Compliance

Awarded Vendors for Product Lines eligible for discounts under the federal E-rate Program will comply with all requirements of the Universal Service Program of the Telecommunications Act of 1996, commonly referred to as the E-rate Program, as the same may be amended from time to time. These requirements include, but are not limited to, submitting the annual FCC Form 473 to USAC, providing

E-rate SPIN numbers for the Awarded Vendor and all Authorized Resellers to Agency for publication, adhering to the E-rate 10-year document retention requirement, and offering the "Lowest Corresponding Price" as defined in federal rules and regulations.

Further, because the E-rate Program defines the PEPPM Product Line Contracts as a 'multi-award contract,' LEAs must conduct a mini-bid procurement (a "PEPPM Mini-Bid") prior to signing a contract (the "PEPPM Mini-Bid Contract") and requesting E-rate discounts. The PEPPM Mini-Bid process consists of the following steps:

- LEA will draft a Product mini-bid list itemizing the Products and approximate quantities being sought to purchase.
- The Product mini-bid list may specify a particular manufacturer, but all Awarded Vendors or their Authorized Resellers that can provide equivalent Products under another PEPPM Product Line Contract may submit proposals for consideration. Equivalent is defined as a Product that is identical in functionality and quality, and which is compatible with any existing Product that may be specified in the mini-bid.
- LEA will email the mini-bid Product list to each Awarded Vendor that sells the same type or component of Products as those listed in the Product mini-bid list. Awarded Vendors or their Authorized Resellers may submit proposals to the LEA in the manner and in the format prescribed in the mini-bid cover email. The LEA will conduct a min-bid evaluation of all qualified proposals submitted, with the price of E-rate eligible Products being the most heavily weighted evaluation factor. Price is not required to be the sole evaluation factor.
- LEA will sign a PEPPM Mini-Bid Contract with the Awarded Vendor or its Authorized Reseller specifying the Products, quantities, and prices. The PEPPM Mini-Bid Contract will be in addition to any subsequent Purchase Orders submitted by the Eligible Entity for actual purchases to be made under the PEPPM Mini-Bid Contract after all contingencies (including, without limitation, E-rate funding approval) set forth in the PEPPM Mini-Bid Contract are satisfied. Quantities may be adjusted to meet the current needs of the LEA.
- PEPPM Mini-Bid Contracts are typically signed Awarded Vendor/Authorized Reseller proposals, but may be a contract, signed notice of bid acceptance, or other document memorializing the LEA's acceptance of the proposal. Acceptance may be contingent on the LEA's receipt of E-rate funding approval.
- Vendors awarded PEPPM Mini-Bid Contracts must extend such Contracts beyond the expiration of the PEPPM Product Line Contract for LEAs to use their E-rate funding.
- Upon request, vendors must provide the LEA, E-rate Program administrator or the Federal Communications Commission with additional documentation needed to complete the application or invoice review, or in the event of an audit.
- Vendor must agree to provide discounted billing to the LEA and invoice the E-rate administrator for the discounted portion of the service, upon request.

# VI.17 Returned Goods Policy

Bidders must have a policy regarding how they handle the return of goods from Eligible Entities. A document describing the policy must be attached alongside the name of each Product Line being bid.

# VI.18 Equivalent Product Lines

California law requires that when specific manufacturers are identified in a procurement, Bidders must be able to submit bids for equivalent Products and services. Any Bidder offering an equivalent substitute

as part of its bid must give notice of the substitution in the "Additional Response Information" on the electronic bid form.

# VI.19 Hazardous Materials

Awarded Vendors and their Authorized Resellers are required to comply with state statutes-regarding hazardous materials, and chemicals, labeling and availability of material safety data sheets in the states they are selling in.

# VI.20 Export Restrictions and Statement of Assurance

PEPPM-affiliated Contracts may involve Products, software, and technical data that are governed by the provisions of the U.S. Export Administration Regulations ("EAR") and all other applicable U.S. export control laws and regulations.

Each Awarded Vendor and Eligible Entity shall comply with all U.S. export laws and all other applicable U.S. export control laws and regulations, as amended from time to time, including, but not limited to, § 736 (General Prohibitions), § 742 (Control Policy), § 744 (End-user and End-use Based), § 746 (Embargoes and Other Special Controls), and § 774 (Commerce Control List) of the EAR, as they pertain to export or re-export. Each Eligible Entity certifies that, unless authorized by U.S. laws and regulations (either by specific regulation or written authorization from the U.S. Government), it shall not export or re-export the Products, software, technical data purchased under an Agency Contract from the Awarded Vendor, or the direct Product thereof in violation of applicable U.S. export control laws and regulations.

Each Eligible Entity acknowledges that:

- It is unlawful to export or re-export (without written U.S. Government authorization) Awarded Vendor's Products, technology, or software if they know that they will be used:
  - In the design, development, production, or use of missiles in or by a country listed in Country Group D:4
  - In the design, development, production, stockpiling, or use of chemical or biological weapons in or by a country listed in Country Group D:3
  - In the design, development, production, stockpiling, or use of nuclear weapons in or by a country listed in Country Group D:2 (Supplement No. 1 to EAR § 740); and
- Export or re-export of Awarded Vendor's technology, software, source codes, or direct Products thereof to a country or national thereof listed in Country Group D:1 or E:2 may be prohibited, unless authorized by U.S. regulations (§ 740 of the EAR) or written authorization from the U.S. Government.

The provisions of this section shall survive the term and termination of the Contract and Purchase Order.

# VI.21 Products Not Intended for Critical Application

The Products sold under PEPPM-affiliated Contracts are not designed for any "Critical Applications." "Critical Applications" means life support systems, medical applications, human implantation, commercial aviation, nuclear facilities, or systems or any other applications where Product failure could lead to injury to persons or loss of life or catastrophic property damage.

Awarded Vendors disclaim any and all liability arising out of the use of the Products in any Critical Applications. If Eligible Entity uses the Products in a Critical Application, such Eligible Entity, and not Awarded Vendor, assumes full responsibility for such use.

# VII Ordering Procedures and Requirements (Return to Top)

# VII.1 An Overview of the Ordering Process

To put the following Contract provisions into context, Agency provides this simplified overview of the normal PEPPM ordering process (unless Agency has granted exceptions or unless conducting a PEPPM Mini-Bid process which has additional procedures):

- Awarded Vendors submit their Contract pricing to PEPPM on an approved template
- PEPPM converts pricing into a hosted electronic catalog on PEPPM.org
- Some Awarded Vendors may be approved to manage their pricing by way of Punchout technology
- Eligible Entities shop on PEPPM or Epylon websites, create shopping lists, talk with Awarded Vendors, or get quotations from Awarded Vendors
- Eligible Entities address their Purchase Orders to Awarded Vendors, itemizing desired Products and Contract pricing
- Eligible Entities forward their Purchase Orders to the PEPPM Clearinghouse for review, archiving, and electronic transmission to appropriate vendors
- Awarded Vendors fulfill orders as directed on the Purchase Order
- Awarded Vendors invoice Eligible Entities at Contract pricing or below
- Eligible Entities pay Awarded Vendors directly

# VII.2 Display of Contract Pricing

Awarded Vendors must provide Contract pricing, along with descriptions, keywords, and other relevant data on an approved PEPPM template. The information will be loaded into PEPPM's electronic catalog on PEPPM.org, Epylon.com, and affiliated websites. In displaying contracted line items, PEPPM will:

- Make actual prices blind to non-registered users
- Display relevant pricing to users according to their relevant buyer profiles
- Make line items searchable by keyword, Stock Keeping Unit (SKU), Product Line, or category

# VII.3 Punchout and Direct Receipt of Orders

An Awarded Vendor may ask Agency for its Contract pricing to be displayed by standard Punchout technology and/or to receive orders directly. Before approval, Awarded Vendors must agree in writing to comply with all PEPPM protocols, including accurate sales reporting. Approvals are at Agency's sole discretion.

# VII.4 Instruments for Orders

The standard method for ordering is for Eligible Entities to issue a Purchase Order to the Awarded Vendor or Authorized Reseller. Eligible Entities shall precisely address their Purchase Orders to the proper vendors, following posted Ordering Instructions. Some Eligible Entities may use alternative purchase instruments, such as formal contracts or procurement cards, as may be allowed by these Terms and Conditions.

# VII.5 Submission of Purchase Orders

Unless instructed differently, Eligible Entities must send their Purchase Orders to the PEPPM Clearinghouse, which will review and archive orders, and then transmit Purchase Orders to the company designated on the Purchase Order. An Eligible Entity may scan all relevant documents and transmit the Purchase Order by email to <u>Orders@peppm.org</u>, or it may send the Purchase Order and all its attachments by fax to (800) 636-3779.

Posted Ordering Instructions will inform Eligible Entities of any alternative order process in cases where Awarded Vendors have been given written permission from Agency to receive orders directly.

# VII.6 Electronic Transmissions

Except where companies are authorized to receive orders directly, all Purchase Orders shall be transmitted electronically to vendors through the eCommerce software maintained by the eCommerce Consultant. Eligible Entities will either enter their orders directly into this system or the PEPPM Clearinghouse will enter orders on behalf of the Eligible Entities.

Vendors, upon receipt of a Purchase Order in their eCommerce inbox, shall promptly and properly transmit an acknowledgment and order status by using tools provided on the site.

To the maximum extent permitted by law, the parties agree to accept an electronic Purchase Order submission and acceptance, executed by an authorized user of the eCommerce system, as representing any necessary "<u>electronic signature</u>" required by law.

#### VII.7 Authority of the Purchase Order

Receipt of a Purchase Order constitutes authority to the Awarded Vendor or Authorized Reseller to sell and make delivery of the ordered Products, according to these Terms and Conditions and directions listed on the Purchase Order.

#### VII.8 Awarded Vendor Is an Independent Contractor

In performing its obligations under a Purchase Order, the Awarded Vendor will act as an independent contractor and not as an employee or agent of the Agency or any Eligible Entity.

# VII.9 Term of the Purchase Order

The term of the Purchase Order shall start on the date that the Awarded Vendor receives a Purchase Order executed by the Eligible Entity. This is the "Effective Date."

Subject to any other provisions stipulated in the document, the Purchase Order shall end on the later of:

- Complete delivery and acceptance of the awarded Products
- The expiration of any specified warranty and maintenance period
- Payment by the Eligible Entity for the Product(s) received
- The expiration date identified on the Purchase Order

The Awarded Vendor shall not start the performance under the Purchase Order before the Effective Date and the Eligible Entity shall not be liable to pay the Awarded Vendor for any service or work performed or expenses incurred before the Effective Date. No Eligible Entity employee has the authority to orally direct the shipment of any Product(s) or the commencement of any work under the Purchase Order before the Effective Date.

#### VII.10 Orders Near a Contract Expiration Date

The fulfillment of a Purchase Order may extend beyond the Contract's expiration date if the Eligible Entity issues a Purchase Order or E-rate Mini-Bid Contract before the Contract's expiration.

The expiration date of the Contract term is to be considered the final date to enter into a valid Purchase Order under the Contract.

As such, all Purchase Orders received by the Awarded Vendor up to and including the expiration date of the Contract term are acceptable and must be shipped under the delivery time specified in the Contract. If normal delivery time cannot be met, Awarded Vendor must notify Eligible Entity, which has the option to accept or reject the extended delivery time.

#### VII.11 Invoice Requirements

Unless otherwise agreed between Eligible Entity and Awarded Vendor:

- The Awarded Vendor shall send (which may include via email) an itemized invoice to the "Bill To" address on the Purchase Order promptly after the Product(s) are delivered. For hardware "delivery" shall be the date the hardware arrives on Eligible Entity's premises. For software, "delivery" shall be the date the software features are enabled and ready for Eligible Entity to use.
- In the case where Products are being installed or implemented by the Awarded Vendor, the
  installation or implementation services invoice shall be presented after the Products are installed,
  have successfully completed diagnostic routines, and are available for Eligible Entity's use. The
  foregoing does not preclude the Eligible Entity and the Awarded Vendor from agreeing to a different
  invoicing schedule depending on the scope and length of such installation or implementation
  services (for example, implementing a project in phases, with each phase having distinct
  milestones and payment obligations).
- Time and material services will be invoiced monthly in arrears.
- Maintenance, management type services and cloud services will be invoiced monthly in advance unless otherwise agreed.

Invoices should include only amounts due under the Purchase Order. The Purchase Order number shall be prominently noted on all invoices, and the amounts invoiced must be at or below the bid Contract prices.

#### VII.12 Payments

Eligible Entities will directly pay Awarded Vendors upon receipt of invoice and confirmation that Products have been delivered.

All invoices are to be sent directly to the Eligible Entity, which will normally pay invoices within thirty (30) days of receipt or in compliance with their board policy on bill payment. The Agency will encourage Eligible Entities to arrange for prompt payment where possible and for payments of partial shipments.

Payment shall not be deemed as acceptance of the Products furnished by the Awarded Vendor. Where the Awarded Vendor is responsible for installation of the Products, acceptance of delivered Products is deemed to occur when the equipment is installed, has successfully completed diagnostic routines and is available for Eligible Entity's use.

The Awarded Vendor agrees that the Eligible Entity may deduct any state tax liability not required by law or other unauthorized obligation of the Awarded Vendor or its subsidiaries to the Eligible Entity from any payments due the Awarded Vendor under any Purchase Order with the Eligible Entity, subject to the Eligible Entity providing any tax exemption certificate or other documentation to support the deduction.

At the discretion of the Awarded Vendor, the Eligible Entity may use a valid purchasing card to pay for the Products at the time of purchase. Any fees related to this payment are the responsibility of the Awarded Vendor. In no case will the Awarded Vendor increase Contract or invoiced prices to offset purchasing card fees incurred by the Awarded Vendor.

### VII.13 Tax Exemptions

No charge will be allowed for federal, state, or local taxes from which the Eligible Entity is exempt. Prices shall be net and shall not include any such tax. Exemption certificates, if required, will be furnished on forms provided by the Eligible Entity. LEAs are exempt from all sales and excise taxes imposed by the Internal Revenue Service and have registered with or been recognized by the Internal Revenue Service to make tax-exempt purchases. In California, all Eligible Entities are subject to sales and use tax.

### VII.14 Delivery

All Products ordered shall be delivered FOB Destination, with the Awarded Vendor selecting the shipping company. All Products should be delivered within the time period specified on the Purchase Order.

In situations where delivery cannot be made within the time period specified on the Purchase Order, Eligible Entity should be notified in writing or by telephone of the delay and of an estimated delivery date.

Delivery must be made to the place designated on each respective Purchase Order. Direct delivery to buildings must be placed at a point in the building as directed at the place of delivery. The Awarded Vendor will be required to furnish proof of delivery upon request from any Eligible Entity. All materials and supplies must be securely packed in uniform containers, adequately marked as to contents, Purchase Order number, and delivered without damage or breakage to such units as specified.

Any system configurations ordered shall be delivered as a complete system, unless otherwise agreed by the ordering Entity. When required by the ordering Entity, it will be the responsibility of the Awarded Vendor to stage the equipment delivery so that all components are delivered as a single unit simultaneously.

Awarded Vendors receiving Purchase Orders with delivery requirements that cannot be met have the right to refuse the order. The Awarded Vendor must return the Purchase Order with an explanation of why it was refused within five (5) business days of receiving the Purchase Order from the Eligible Entity.

Awarded Vendor's PEPPM prices include the cost of normal delivery. If non-standard rigging charges apply to equipment purchases (or leases), a quote will be provided to the Eligible Entity within five (5) business days of receiving the Purchase Order from the Eligible Entity, or as soon as possible thereafter upon Awarded Vendor learning the order involves a non-standard delivery.

The Eligible Entity has five (5) business days after receipt of the quote for non-standard rigging charges to cancel the Purchase Order. Eligible Entity shall not be responsible for non-standard rigging charges

not made known to the Eligible Entity before delivery of the equipment and Awarded Vendor shall bear the cost.

### VII.15 Inspection and Rejection

No Products received by the Eligible Entity shall be deemed accepted until the Eligible Entity has had a reasonable opportunity to inspect the Products. The Awarded Vendor and the Eligible Entity agree that a reasonable timeframe to inspect the Products shall not exceed thirty (30) calendar days from date of delivery. Products not rejected during such 30-day period shall be deemed accepted. If a defect or nonconforming item is discovered during the foregoing inspection period, the Eligible Entity will promptly notify the Awarded Vendor of the defect or nonconformance. It shall then become the duty of the Awarded Vendor to arrange for the rejected Products to be removed from the premises or returned without expense to the Eligible Entity within fifteen (15) days after notification, or such longer time period mutually agreed upon by Awarded Vendor and Eligible Entity. Rejected Products left longer than fifteen (15) days or such mutually agreed upon time period will be regarded as abandoned, and the Eligible Entity shall have the right to dispose of them as its own property and shall retain that portion of the proceeds of any sale, which represents the Eligible Entity's costs and expenses in regard to the storage and sale of the Products. Upon notice of rejection, the Awarded Vendor shall promptly replace all such rejected Products with others conforming to the specifications and which are not defective. If the Awarded Vendor fails, neglects or refuses to do so, the Eligible Entity shall then have the right, without limitation, to a refund or credit (if not yet paid) of the purchase price of the rejected Products.

Notwithstanding the foregoing, where the Awarded Vendor is responsible for installation of the Products, acceptance of delivered installation services is deemed to occur when the Products are installed, have successfully completed diagnostic routines and are available for Eligible Entity's use, provided that the deemed acceptance in the foregoing paragraph will control if Eligible Entity requests that such installation not take place during the 30 day period following delivery of the applicable Products. Notwithstanding acceptance, for Products covered by warranty or a maintenance service agreement, the Products will be covered by the applicable warranty or maintenance service agreement.

# VII.16 Shipping Errors

Awarded Vendor agrees that its shipping errors will be covered at its own expense. Eligible Entities are financially responsible for shipping errors originating from its Purchase Orders or written instructions. No oral shipping instructions should be accepted by either party.

# VII.17 Title and Risk of Loss

Title to ordered merchandise that is leased shall remain with Awarded Vendors or lessor. Title to ordered merchandise that is purchased may transfer to an Eligible Entity at the time of shipment or delivery. Notwithstanding such transfer of title, Awarded Vendors agree to bear the risk of loss, injury, or destruction of the Products ordered before receipt of the Products by the Eligible Entity provided Awarded Vendor or its Authorized Reseller selected the carrier. Such loss, injury, or destruction shall not release the Awarded Vendor from any contractual obligations.

# VIII Pricing Specifications (Return to Top)

# VIII.1 Pricing Methodology

This RFB requires responsive bid pricing to be offered by way of pricing formulas. These formulas form the foundation of a bid. The pricing formulas must be calculated against a price basis to show final effective prices. The final effective prices, correctly calculated, will form the data for evaluation and comparison to competing bids.

# VIII.2 Pricing Formulas

A Bidder may opt to use one of two discount formulas:

- Percent discounts off of a published and identifiable price list or a commercially available catalog
- Markup percentages over the documentable wholesale cost of Products (this option is not available to Bidders who are manufacturers)

# VIII.3 Identification of the Price Basis

The price basis is the foundation for discount formulas. Bidders must identify their price basis on the Quote Sheet Tab of the official PEPPM Pricing Template.

If bidding by the Discount-from-List method, the Bidder must describe the published list or commercially available catalog-along with its last published date-from which discounts will be calculated. Some examples of an acceptable price basis include Manufacturer's Suggested Retail Price (MSRP), retail web catalogs, paper catalogs, and manufacturer's national education pricing.

Likewise, if bidding by the Markup-over-Cost method, a non-manufacturer Bidder must describe the type of documentation that will substantiate the basis for markups. Some examples include wholesaler catalogs or websites, gold-level pricing schedules from manufacturers, paid invoices, pricing contracts, and manufacturer pricing formulas.

# VIII.4 Variable Percentage Formulas

Bidders may offer varying formula percentages within a single Product Line category. However, the Bidder must correlate a specific formula percentage alongside a well-described category of Products within the Product Line category.

As a theoretical example, a single Bidder may bid 10 percent off list for inkjet printers, 15 percent off list for laser printers, 30 percent off list for ink and toner cartridges, and 22 percent off list for extended maintenance agreements.

The Quote Sheet Tab of the PEPPM Pricing Template has space for 30 subcategories of percentage formulas. If that space is insufficient, a Bidder may add an additional spreadsheet to the bid form or combine descriptions on one line where percentages are equal.

# VIII.5 Effective Bid Pricing for Evaluation

Bidders must apply their pricing formula to actual Products within a respective Product Line category, creating final effective bid prices that evaluators will use to determine the lowest bid.

For Products within a Product Line category, a Bidder must either enter or cut and paste information for each Product into an approved PEPPM template to include:

• True Manufacturer Stock Keeping Unit (SKU)

- Manufacturer Name
- Product Name
- Product Description
- Unit of Measure
- Basis Price for the Product
- Percentage Discount or Markup

The spreadsheet will automatically calculate the final effective bid price from cells containing the price basis and the percentage formula.

Therefore, if bidding by Discount-from-List, a Bidder would enter a negative percentage (e.g., -.10.5%) because the formula is subtracting from a list price.

Alternatively, if bidding Markup-over-Cost, a Bidder would enter a positive percentage figure (*e.g.,* 10.5%) because the formula is adding to a cost basis.

If the Bidder's discount or markup is zero, the value "0.0%" would be entered in the appropriate discount or markup column.

### VIII.6 PEPPM Pricing Template (also Called "SKU Template")

The official PEPPM Pricing Template is the Microsoft Excel workbook that Bidders must use to submit their pricing formulas and calculate effective bid pricing. The template contains two working spreadsheets, the Quote Sheet Tab, and the Bid Response Tab.

The template can be downloaded from the electronic bid form. It is located under the instructions in the section titled "Requested Product Lines." Bidders may download this form as often as necessary, using one workbook for every Product Line to be bid. The spreadsheets must not be modified, copied, or unlocked. Otherwise, Bidders run the risk that their spreadsheets will not load correctly when they submit their bids.

# VIII.7 Importance of Final Effective Price

It is the Bidder's responsibility to look at the final, calculated, effective prices on the Bid Response Tab spreadsheet to see that they are calculated correctly. These are the official bid prices. If they are not correct, then either the price basis or the percent entered is incorrect because the spreadsheet automatically calculates the accurate effective prices based on Bidder's entries.

#### VIII.8 Extent of Product Offered

Products and prices listed will be used to establish both the extent of a manufacturer's line available from a particular Bidder and the effective bid price per item. Bidders should enter a full range of Products to best represent the scope of Products available under any Product Line category.

Bid pricing formulas and base pricing cannot be changed after bids are opened. However, the Agency reserves the right to request more sample SKUs so evaluators can apply a Bidder's bid formulas and base prices across a broader range of Products.

#### VIII.9 Importance of Correct Manufacturer SKUs

When adding Product information to the Bid Response Tab on the PEPPM Pricing Template, Bidders must enter the correct and accurate manufacturer SKU for each Product.

Using software, the first phase of the evaluation process identifies a manufacturer SKU number, after stripping away hyphens, spaces, and leading zeros, to compare pricing between competing companies.

Any Bidder-created identifiers that change a manufacturer's SKU must be removed before submission. Bidders must make their best efforts to match their "Manufacturer SKUs" to the manufacturer's published SKUs including or excluding identifier characters for such things as government or education pricing, country of use, color, or other manufacturer Product identifiers. Bidder should note that these requirements are for their PEPPM Bid-Price Submission Templates submitted at the time of the bid.

Irregularities in listing the manufacturer's SKU numbers in a Bidder's bid proposal may result in a bid being deemed non-responsive.

### VIII.10 New Product Pricing

The Bidder's quoted pricing formulas will also apply to any new Products created, invented, introduced, and made available through PEPPM during the Contract period. New Products and associated supplies to be added must be priced according to the original bid discount or markup pricing structure.

If a new Product or Product group does not fit into one of its formula categories, an Awarded Vendor may appeal to Agency in writing for consideration to include the new Products on Contract. The written request must include an explanation of the circumstances that prevent the new Products from logically falling into an existing category of formula pricing.

The Agency reserves the right to reject any requests for additional Products to be added to an Awarded Vendor's Contract Product list and corresponding price structure. No consideration will be given for requests that circumvent competitive bidding requirements.

#### VIII.11 Pricing for Bundles

Awarded Vendors may provide for bundles that include third-party Products related to the branded Products under Contract. Examples are cases or monitors purchased to accompany a laptop computer. However, all Products in the bundle must be ordered from and invoiced by the Bidder under a single Purchase Order in which the third-party Products are ordered on a one-for-one basis with the bidawarded Products.

Third-party Products cannot be offered individually and purchased separately with PEPPM bid protection.

Price for the third-party Product must be consistent with the same formula pricing structure corresponding to the contracted Product. For example, if a computer is sold at a 5 percent discount from a vendor's catalog, then the third-party case must be sold at least 5 percent off the catalog price.

Bid-awarded Products bundled with third-party Products must represent a greater value than the thirdparty Products themselves. For example, a bid-awarded network interface card cannot be bundled with a third-party computer to create a complete computer bundle. Software Bidders may not bundle hardware with a software offering without permission from the Agency.

# VIII.12 Errors on the Bid Response Tab

If a Bidder makes an error by expressing percentage formulas on the Bid Response Tab not described on the Quote Sheet, its bid may be non-responsive. Likewise, a bid may be non-responsive if a Bidder neglects to list Products on the Bid Response Tab for which a percentage formula is described on the Quote Sheet.

# VIII.13 Allowances for Freight

Awarded Vendors should never identify standard freight charges separately when submitting Contract prices to PEPPM for publication. If bidding Markup-over-Cost, Bidders must ensure the allowance for freight is built into either the cost of the Product or the markup percent. Likewise, Bidders offering a Discount-from-List must ensure the allowance for delivery is to be built into the list price of the Product or the discount percent.

### VIII.14 Minimum Order for Free Shipping

The minimum order qualifying for FOB Destination delivered price via Awarded Vendor's standard shipping method shall be \$500 to the same shipping address. Orders for less than \$500 to the same address may be accepted by the Awarded Vendor to ship prepaid with actual shipping charges added to invoice as a separate item.

Shipping prices added must be actual documented costs of shipping. Awarded Vendor may charge for expedited, other special shipping circumstances or methods, if requested by the Eligible Entity. Shipping from or to the continental United States to or from Hawaii, Alaska, or overseas U.S. territories may also be considered as special shipping. Eligible Entity must be notified on quotes if and when a shipping charge will be applied to their cost of purchase.

An Awarded Vendor may appeal in writing to Agency for relief from the free-shipping threshold when the requirement disadvantages a buyer or forces an Awarded Vendor to sell at a loss. Any exceptions shall be at Agency's sole discretion. If granted, notice shall be provided in an Awarded Vendor's Ordering Instructions to Buyers.

### VIII.15 Large-Volume Purchase and Voluntary Price Reductions

An Awarded Vendor, upon request from an Eligible Entity, may offer a voluntary price reduction or a quotation for a large-volume discount from the listed PEPPM bid price. Such price decreases are discretionary by the Awarded Vendor who is under no obligation to give the same or similar discount to another Eligible Entity unless required under federal E-rate Lowest Corresponding Price (LCP) rules.

When offering any such additional discounts, the Awarded Vendor will provide a written quotation to the requesting agency, indicating that the discounted price is an "As per PEPPM" bid-price quote. The Eligible Entity shall include the quotation as an attachment to its Purchase Order.

Agency reserves the right to research, conduct, and execute electronic reverse auctions or requests for quotes or proposals for aggregated numbers of specific Products under the Contract with interested or selected Agency Awarded Vendors in conformance with applicable laws.

Bidders are urged to stipulate any additional, predetermined discounts according to Bidderdesignated criteria on its Pricing Templates so that Eligible Entities can quickly see if any additional discounts are available as a standard practice.

# VIII.16 Request to Cancel or Rebid a Product Line or Adjust MSRP

Should an Awarded Vendor's bid percentage-off-MSRP be subsequently lowered by the manufacturer resulting in the Awarded Vendor's financial loss, an Awarded Vendor may request that the Agency cancel or rebid the Product Line or adjust the percentage-off-MSRP. This decision to cancel, rebid or adjust shall be made at the Agency's sole discretion. Should the Agency decide to adjust the percentage-off-MSRP, then the Agency will work with the Awarded Vendor to equitably adjust the percentage-off-MSRP by balancing the competing interests of the Awarded Vendors and the Eligible Entities.

The following procedure shall apply when an Awarded Vendor requests that the Agency cancel, rebid, or make an adjustment pursuant to this paragraph.

- Along with the Awarded Vendor's written request to cancel, rebid or adjust, the Awarded Vendor shall provide all documentation needed for the Agency to make a decision
- Within seven (7) days of receipt of the written request and supporting documentation, the Agency shall provide a written determination indicating whether the Awarded Vendor's request was accepted or rejected, or whether additional information is needed to make a determination

# VIII.17 Public Works and Prevailing Wage Rates

If a project for a California Eligible Entity involves construction or a service defined as a public work, an Eligible Entity may be required to bid labor services separately from the purchase of Products allowed and bid-protected under this Contract. In such instances, an Awarded Vendor may be required to comply with Prevailing Wage laws, licenses, and permits. To the extent applicable to an Eligible Entity from another state, such state's Prevailing Wage rate act, regulations and minimum wage rates are made a part of the Purchase Order. When applicable, use Davis-Bacon wage rates for federally assisted projects.

# IX Bid Procedures and Directions (Return to Top)

# IX.1 Help on Submitting a Responsive Bid

To assist Bidders in submitting responsive bids, PEPPM provides directions, access to help files, a bid checklist, and contacts for technical support in filling out the electronic bid form.

Bidders must examine the entire bid package, then seek clarification of any item or requirement that may not be clear. They must check all their responses for accuracy before submitting a bid. Negligence in preparing a bid confers no right of withdrawal after the due date and time.

The following sections provide an overview of bid procedures, requirements, and directions leading to a responsive bid.

# IX.2 Registration

Vendors interested in bidding must obtain a supplier account at <u>www.Epylon.com</u> if they do not already have one. The entire bidding process will be conducted electronically using Epylon's eBid software. Epylon imposes no fee to register or use its eBid software.

# IX.3 Delivery of the PEPPM Bid Form

Bid forms will be sent automatically to all those vendors who have accounts and have indicated an interest in receiving technology bids on the Epylon system. Newly registered vendors will find the bid form shortly after their account application has been approved. If vendors reviewing their inbox do not see the PEPPM bid form, there are three possible reasons:

- Another employee under the company's account has accepted the bid form on behalf of the company. Only one bid form may be active for any given company, but any employee can forward the bid form to another company representative. Contact Epylon Customer Service to see if another company employee has opened the bid form
- The company has not categorized itself as a technology-related supplier. Contact Epylon Customer Service to be added as a "technology supplier." Then the bid form will be promptly forwarded to the company's inbox

• The company has divided its employees into geographic territories, and the bid has been directed to employees designated for California

For assistance in finding the bid form, Bidders should contact Customer Service at (888) 211-7438 or at <u>Service@Epylon.com</u>.

### IX.4 Prebid Meetings

No Prebid meeting will be held for this RFB.

### IX.5 Bidders' Questions

Bidders who have bid questions about the bid or its Terms and Conditions may submit them to <u>BidQuestions@PEPPM.org</u> no later than 4:00 p.m. Pacific Time on the <u>Questions Due Date</u>. Bidders are advised to look on PEPPM.org for frequently asked questions.

Bidders who have questions or trouble using the bidding software may contact Epylon Customer Service any time at (888) 211-7438 or <u>Service@Epylon.com</u>. Be advised, that Customer Service operators work on Pacific time and wait times grow longer as the bid deadline approaches. Customer Service will not answer policy questions about the bid or its Terms and Conditions.

It is the Bidder's responsibility to check the FAQs list on <u>www.PEPPM.org/bids</u> and External Notes on the electronic bid form before submitting their bid to learn of any clarifications or interpretations related to the bid requirements or procedures that may be addressed.

#### IX.6 Exceptions to Terms and Conditions

Any proposed exception from the requirements indicated in this Request for Bids or from the Terms and Conditions must be stated in writing and submitted by email by the Exceptions Due Date to BidQuestions@PEPPM.org.

Any exceptions accepted by the Agency will be incorporated into a bid addendum to be published in the electronic bid documents within ten (10) days of the Exceptions Due Date. To ensure a fair and equal bidding process, any addendum will apply to all Bidders and all bids or a specified Product Line and Bidders bidding on the specified Product Line.

No material exceptions will be accepted with final electronic bid submissions received on the Bid Due Date. Any exceptions submitted by Bidder with final electronic bid submission may disqualify the bid from consideration at the sole discretion of the Agency.

Following the award of a Contract to an Awarded Vendor, Agency reserves the right to amend the Terms and Conditions of this Request for Bids with the mutual consent of the Awarded Vendor solely to make non-material changes, correct errors, or craft minor adjustments that would not have had any material effect on any potential bid prior to awards or the results of the bid evaluation process.

# IX.7 An Overview of the Bid Form

Completing a bid requires opening an electronic bid form starting from an inbox on the Epylon eCommerce system. Users may work on their bids at any time and save their work as they progress. There are three major components to the bid:

• Answers to Questions: If a question is tagged as required, a response must be provided, or the user will get an error message when saving their work. Some questions accept answers with file attachments.

- Choosing Product Lines to Be Bid: Bidders may bid upon one, several, or all Product Lines specified by checking a box alongside a Product Line name and description. For every Product Line checked, the Bidder must attach several files alongside that particular Product Line description.
- Completion of the Pricing Template: The template is a spreadsheet with three tabs. Bid discount formulas must be entered on the Quote Sheet Tab. Data for calculating bid formulas into effective prices are entered on the Bid Response Tab. More information on filling out the form is located in the Pricing Specification Section.

### IX.8 Required Attachments

Some questions prompt Bidders to upload file attachments to the bid form. Attachments must be attached to one of three places on the electronic bid form.

1. Attachments that go alongside the name of each Product Line being bid are:

- Returned Goods Policy
- Statement of Warranties
- Proof-of-Supply Letter
- Ancillary Services Form
- State Selection Form
- Signed Awarded Vendor Agreement
- PEPPM Pricing Template

2. Attachments that go alongside a required question are:

- Reference Forms (containing at least three references)
- Detailed marketing plan
- Any optional files to expand upon an answer to a question
- Leasing information (optional)

3. Attachments that can be uploaded to the Additional Response Information section are:

• Any optional files to provide the Agency more information

### IX.9 Marketing Plan

Agency requests that all Awarded Vendors develop a marketing program to promote knowledge of their awarded Contracts by way of activities and media such as printed materials, web-based information, e-mails, advertising, social media, telemarketing, webinars, trade shows, and other commercial avenues of communication. This plan should be described or attached to the bid form in response to a question in the Question Section.

#### IX.10 Danger of Procrastination

It is in the best interests of Bidders to submit their bids far enough before the <u>Bid Due Date</u> to avoid any hindrances out of the control of the Bidder, eCommerce Consultant, or Agency. Such impediments could include, extremely heavy Internet traffic, phone line disruption, busy circuits, unexpected computer outages or weather-related obstacles. Agency assumes no responsibility for impediments out of its control and encourages Bidders to submit early to avoid any possibility their bids may be late.

# IX.11 Submission

When Bidders complete their bids, clicking on the Continue button at the bottom of the page enables the Bidders to make one last review of their work before submission. When satisfied, Bidders must click the Submit button to send the bid electronically to the Agency. Once successfully transmitted, the bid will display as "Sent" in the user's inbox.

# IX.12 Electronic Signature

In submitting a bid, the person named as the Bidder's representative on the electronic bid form declares that using his/her Username and Password constitute his/her Electronic Signature and that he/she is solely liable for full control and access to the password. Neither the Agency nor eCommerce Consultant has access to the user's password. By submitting the electronic bid form, he/she declares that he/she has the authority to submit the bid to the Agency and to bind his/her company to the Contract, including, without limitation to all Terms and Conditions, final pricing, statements, and all other commitments submitted to Agency.

# IX.13 Status of Submitted Bids

After Bidder clicks the Submit button all answers and submissions are locked, encrypted, sealed, and sent to the Agency inbox. The Agency cannot open them until the Bid Opening Date. However, Bidders can access their own submissions to print out a complete and accurate record of their responses precisely as will be seen by the Agency when the bids can legally be opened.

# IX.14 Withdrawal

A bid must be complete and final before a Bidder clicking the Submit button and sending it to the Agency. If a Bidder wishes to withdraw a bid, a Bidder can open their submitted electronic form, scroll to the bottom of the page, and click the Retract Response Button before the Bid Opening Date.

After the bid has been opened, it may not be withdrawn, and the Bidder must supply the awarded Products and ancillary services, if applicable, at the bid price and in accordance with the Terms and Conditions.

# IX.15 Receipt and Opening of Bids

Electronically sealed bids must be received by the <u>Bid Due Date</u>. Bids will be electronically unsealed and publicly read at the Bid Opening Date and time. Opening and public reading will consist of PEPPM staff clicking to open the submitted bids in front of any interested members of the public and staff in a public setting.

The Agency reserves the right to reject any or all bids not prepared in accordance with these or the following instructions or to waive any such informalities.

# IX.16 Late Bids

The Agency will not consider late bids.

# IX.17 Length of Time the Bidder's Offer Is Good For

After the public opening, bids will be evaluated. The Agency will conduct this process as quickly as possible so that award recommendations can be formulated. Bidder's bid, including responses to the RFB, bid formulas, discount formulas, and pricing shall be valid and irrevocable for ninety (90) days after the <u>Bid Due Date</u>.

# IX.18 Protests

Protests shall be filed with the Agency and shall be resolved following applicable law. A protest must be in writing and must be filed with the Agency. A protest of solicitation must be received at the Agency before the <u>Bid Opening Date</u>. A protest of a proposed award or of an actual award must be filed within ten (10) days after the protester knows or should have known the basis of the objection, and in any event within fifteen (15) days after KCSOS awards the Contract.

A protest must include:

- The name, address, and telephone number of the protester
- The original signature of the protester or its representative
- Identification of the solicitation
- A detailed statement of the legal and factual grounds of protest, including copies of any relevant documents; and the form of relief requested

# IX.19 Use of Submitted Documents

Everything submitted by a Bidder as part of a bid may be part of a public record. Bidders should not attach files or information to their bids that contain trade secrets or non-disclosable information. If documents, files, or information submitted are copyrighted, Bidders, by submitting, give the Agency and Eligible Entities a license to reproduce the material as part of bid documentation with the copyright notice as initially provided. Agency shall have the right to reproduce and publish any bid submission information, documents, and files. To the extent allowed by law, it is Agency's policy not to release Bidder's financial information, customer names, or references that, if public, would give an advantage to a competitor or be disadvantageous to a Bidder's business.

# IX.20 State Selection Form

Awarded Vendors are obliged to serve all LEAs in California. Although the Agency is bidding primarily on behalf of LEAs, it is the Agency's intent to extend, where feasible, the bid protections and price discounts to LEAs in states other than California, and to Eligible Organizations in California and other states to the extent permitted by law, and with the Awarded Vendor's approval.

Alongside each Product Line listed on the electronic bid form, a Bidder must attach a State Selection Form, indicating–in addition to California LEAs–which, if any, of the following Eligible Entities, by state, that it will sell to:

- LEAs
- Universities and other higher education agencies
- Local government, municipalities, and other non-education Eligible Entities

# X Bid Evaluation and Award Process (Return to Top)

# X.1 Qualification for Evaluation

Following applicable California state law and accepted standards for competitive, sealed bidding, the Agency will make awards, in each Product Line category, to the lowest, responsive, responsible Bidder.

# X.2 Creation of Contracts

Evaluated bids recommended for award do not become formal Contracts until the Agency's elected Superintendent of Schools or designated signatory makes the awards and an authorized representative signs the Contracts.

### X.3 Bid Evaluation Process

Bids received on time will be evaluated. A high-level overview of the evaluation process is as follows:

- Bids will be evaluated to determine if the Bidder is responsive and that all required attachments and documents are present
- Bidder's responses to questions will be examined to ensure the Bidder is responsible and capable of providing Products to LEAs and other Eligible Organizations under Agency's Terms and Conditions
- Any bidding company deemed not responsible will be notified and entitled to a hearing
- Pricing will be compared to competing bids for the same Product Line to rank pricing from lowest to highest
- A low-price Bidder will be identified
- Lowest, responsive bids from responsible Bidders will be recommended for an award

### X.4 Rejection of Bids

The Agency reserves the right to accept or reject any bids, or any part thereof or items therein and to waive informalities and/or technicalities, as it deems best to protect its interests. Without limiting the foregoing, the Agency may reject:

- Late bids
- Bids that are non-responsive
- Bids from Bidders deemed not responsible
- Bids in which quoted prices are higher than street prices or are unreasonable compared to other contracts

#### X.5 Ambiguities

If a bid is responsive but contains ambiguities the Agency may engage in "Clarification." Bidders should submit any requested supplementary information promptly. Failure to respond is grounds for rejection of the bid as non-responsive.

# X.6 Evaluation of Responsiveness

Submissions by Bidders must pass a test for responsiveness before the Bidders will be evaluated for responsibility and before the bids will move on to be evaluated for price. The following factors will be evaluated for responsiveness:

#### Factors related to a vendor's bid as whole:

- □ The bid was received on time
- Bid Terms and Conditions were accepted
- **C** Reference forms for the Bidder were attached from at least three agencies

# Factors related to any Product Line category being bid:

- Products offered were for the Products specified
- □ A signed Awarded Vendor Agreement was attached for each Product Line being bid
- □ A returned goods policy for each Product Line was attached
- □ A statement of warranties for each Product Line was attached, and if no explicit manufacturer warranty is offered, the attachment informed about the absence of any warranty offering
- □ A dated, proof-of-supply document was attached for each Product Line, or the Bidder gave evidence it was the manufacturer of the Product Line being bid
- □ A State Selection Form was attached alongside any Product Line being bid
- Quote sheets for each Product Line indicated pricing formulas and a price basis
- All pricing formulas were represented and correctly applied on the Bid Response Tab of the pricing template
- Manufacturer SKU numbers were present, accurate, and representative of the Product Line being bid so effective prices could be compared to those of competing Bidders
- □ The Bidder attached an Ancillary Services Form spreadsheet to each Product Line being bid or stated in an answer to questions that it was not providing any ancillary services

### X.7 Evaluation of Responsibility

Bidders must pass a test for responsibility before its bids will move on to be evaluated for price. The following factors will be evaluated for Bidder responsibility:

- □ Provided evidence of a permanent place of business
- □ Is not insolvent or involved in bankruptcy
- □ Has no known overdue tax liabilities
- □ Owes no overdue PEPPM Transaction Fees
- Certifies it has not colluded in submitting its bid or developing pricing
- □ Is not under suspension or debarment or is otherwise lawfully precluded from participating in any public-sector procurement activity
- □ Maintains sales representatives or a sales network of resellers, as described on the bid form
- □ Has provided positive references from buying agencies or has past PEPPM experience
- □ Has given evidence of previous sales in the public sector
- Deploys system of customer support and service to all chosen Eligible Entities as described on the bid form
- Complied with any previous or existing PEPPM contracts

# X.8 Evaluation of Pricing

Effective pricing of common SKUs from competing, responsive and responsible Bidders will be compared to identify the low-cost Bidder. Awards will be made to the lowest, responsive, responsible Bidder. In the event of tie bids, the winning Bidder will be decided by the flip of a coin or another method of chance selected by Agency.

# X.9 Non-Material Deviations

In evaluating bids, the Agency may waive Bidders' minor errors or non-material deviations where no competitive advantage is obtained, and the information submitted by a Bidder can lead to a fair award decision among competing bids.

# XI Uniform Guidance Requirements (Return to Top)

# XI.1 Federal Rules May Apply to Purchases with Grant Funds

When an Eligible Entity seeks to procure goods and services through an Agency Contract using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR § 200 (sometimes referred to as the "Uniform Guidance," "UG" or new "EDGAR"), and Elementary and Secondary School Emergency Relief Fund (sometimes referred to as "ESSER I" or "ESSER II" funds). All Awarded Vendors must agree to comply with certain requirements which may apply to specific purchases using federal grant funds. Eligible Entity must advise Awarded Vendor if an order will utilize funds under a federal grant or contract, in which case Sections XI.1 through XI.18 shall apply.

# XI.2 Awarded Vendor Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils), as authorized by 41 U.S.C. § 1908, must address administrative, contractual, or legal remedies where contractors violate or breach Contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Awarded Vendor default are included in the Contract Documents. Any Contract award will be subject to such Contract Documents. The remedies under the Contract are in addition to any other remedies that may be available under law or in equity.

# XI.3 Termination for Cause or Convenience

For any purchase or contract more than \$10,000 made using federal funds, the Awarded Vendor agrees that the following term and condition shall apply:

The Eligible Entity may terminate or cancel any Purchase Order under the Contract at any time, without cause, by providing seven (7) business days advance written notice to the Awarded Vendor. If this Agreement is terminated for convenience in accordance with this paragraph, the Eligible Entity shall only be required to pay Awarded Vendor for goods or services delivered to the Eligible Entity before the termination and not otherwise returned in accordance with Awarded Vendor's return policy. If the Eligible Entity has paid the Awarded Vendor for goods or services not yet provided as of the date of termination, the Awarded Vendor shall immediately refund such payment(s).

The Eligible Entity may terminate or cancel any Purchase Order under the Contract with cause pursuant to Section XIII.6.

# XI.4 Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all Eligible Entity purchases or Contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause provided under 41 CFR § 60-1.4(b) is hereby incorporated by reference. The Awarded Vendor

agrees that such provision applies to any Eligible Entity purchase or Contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and the Awarded Vendor agrees that it shall comply with such provision.

# XI.5 Davis-Bacon Act

When required by federal program legislation, the Awarded Vendor agrees that, for all Eligible Entity prime construction Contracts/purchases more than \$2,000, the Awarded Vendor shall comply with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the Awarded Vendor must pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, the Awarded Vendor shall pay wages not less than once a week.

Current Prevailing Wage determinations issued by the Department of Labor are available at <u>http://www.wdol.gov</u>.

The Awarded Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Awarded Vendor is conditioned upon the Awarded Vendor's acceptance of the wage determination. The Awarded Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or sub-recipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

# XI.6 Contract Work Hours and Safety Standards Act

Where applicable, for all Eligible Entity Contracts or purchases more than \$100,000 that involve the employment of mechanics or laborers, the Awarded Vendor agrees to comply with 40 U.S.C. § 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. § 3702 of the Act, the Awarded Vendor must compute the wages of every mechanic and laborer based on a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 apply to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or Contracts for transportation or transmission of intelligence.

# XI.7 Rights to Inventions Made Under a Contract or Agreement

If the Eligible Entity's federal award meets the definition of "funding agreement" under 37 CFR § 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. The Awarded Vendor agrees to comply with the above requirements when applicable, but expressly retains

as much of the entire right, title, and interest throughout the world to each subject invention as allowed by applicable law.

# XI.8 Clean Air Act and Federal Water Pollution Contract Act

Clean Air Act (42 U.S.C. § 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. § 1251-1387), as amended–Contracts and sub-grants of amounts more than \$150,000 must contain a provision that requires the non-federal award to comply with all standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. § 1251-1387). Violations must be reported to the federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Awarded Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

# XI.9 Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689)–A contract award (see 2 CFR § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR § 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, and parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. The Awarded Vendor certifies that the Awarded Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. The Awarded Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. The Awarded Vendor if the Awarded Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory other than Executive Order 12549.

# XI.10 Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352)–Bidders who bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress in connection with obtaining any federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federalaward. As applicable, Bidders agree to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

# XI.11 Procurement of Recovered Materials

For Eligible Entity's purchases utilizing federal funds, the Awarded Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as the district may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity

acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

# XI.12 Profit as a Separate Element of Price

For purchases using federal funds more than \$250,000, the Eligible Entity may be required to negotiate profit as a separate element of the price. See, 2 CFR § 200.324(b). When the Eligible Entity makes a reasonable determination that such information is required by law, the Awarded Vendor agrees to provide information and negotiate with the Eligible Entity regarding profit as a separate element of the price for a particular purchase. However, the Awarded Vendor agrees that the total price, including profit, charged by the Awarded Vendor to the Eligible Entity shall not exceed the awarded pricing.

# XI.13 Bonding Requirements

Pursuant to 2 CFR § 326, the Agency requires applicable bid security, performance, and payment bonds on construction projects. As such, for construction or facility improvement Contracts or subcontracts exceeding the simplified acquisition threshold currently set at \$250,000, the federal awarding agency or pass-through entity may accept the bonding policy and requirements of the Eligible Entity, provided that the federal awarding agency or pass-through entity has made a determination that the federal interest is adequately protected. If such a determination has not been made, the minimum requirements must be as follows:

- A bid guarantee from each Bidder equivalent to five percent of the bid price. The "bid guarantee" must consist of a firm commitment such as a bid bond, certified check, or other negotiable instrument accompanying a bid as assurance that the Bidder will, upon acceptance of the bid, execute such contractual documents as required within the time specified.
- A performance bond on the part of the contractor for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract.
- A payment bond on the part of the contractor for 100 percent of the contract price. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided for in the contract.

# XI.14 Not-To-Exceed Price

If requested by the Eligible Entity, on any Contract based on time and materials, the Awarded Vendor shall set a ceiling price that the Awarded Vendor exceeds at its own risk pursuant to 2 CFR § 200.318(j).

# XI.15 Contracting with Historically Underutilized Businesses

The Awarded Vendor shall take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible. Affirmative steps include:

- Placing qualified small and minority businesses and women's business enterprises on solicitation lists
- Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources
- Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises

- Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises
- Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce
- Requiring any subcontractor, if subcontracts are to be let, to take the affirmative steps listed in the foregoing bulleted items of this section

# XI.16 Equivalent Products

Comparable (Alternate) Products: Where the specification states a named Product followed by "or equal," an alternate or comparable Product may be bid; however, the burden is on the Bidder to provide evidence that a proposed alternate meets or exceeds the Agency specified named Product and its attributes and that it provides an equal or better warranty. If comparable Product(s) are proposed in the bid, the Bidder must provide a detailed comparison for each to include a list of all the significant qualities of the Product named in the Specification and those of the proposed alternate Product(s). Significant qualities include attributes such as performance, weight, size, durability, visual effect and specific features and requirements indicated. The Agency reserves the right to reject proposed alternate Products if it does not consider them equal to or better than the named Product in the specification. Note: Where a Product equivalent is being offered for an E-rate Product, <u>Section VI.18</u> shall control.

Substitutions for Cause: An Awarded Vendor may only propose substitutions pursuant to a Purchase Order submitted by a purchasing Eligible Entity in the event of unavailability of Product, regulatory changes, or unavailability of required warranty terms. The Awarded Vendor must notify both the Agency and the purchasing Eligible Entity of all substitutions for cause with full documentation at least thirty (30) working days before the commencement of work. All documentation must demonstrate that the proposed substitution is equal to or better than the specified Product on all physical and in-service attributes and warranty provisions and can be implemented by subcontractors as necessary without disruption to the project. The purchasing Eligible Entity must approve all substitutions. The Eligible Entity reserves the right to reject proposed alternate Products if it does not consider them equal to or better than the named Product in the specification.

Substitutions for Convenience: Bidders may not propose substitutions for convenience.

# XI.17 Preference for American Made Materials

Awarded Vendor should, as appropriate and to the extent consistent with law, provide a preference for the purchase, acquisition, or use of goods, Products, or materials produced in the United States, when possible, in connection with any services provided to the Eligible Entity.

# XI.18 General Compliance and Cooperation with Eligible Entity

In addition to the foregoing specific requirements, the Awarded Vendor agrees, in accepting any Purchase Order or Contract from the Eligible Entity, it shall make a good-faith effort to work with the Eligible Entity to provide such information and to satisfy such requirements as may apply to the Eligible Entity's purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements and Contract cost and price analyses required under the Uniform Grant Guidance.

For example, the Eligible Entity must perform a cost or price analysis in connection with every procurement action more than \$250,000, including Contract modifications. Such a cost analysis

generally means evaluating the separate cost elements that make up the total price, while a price analysis means evaluating the total price without looking at the individual cost elements. Thus, the Awarded Vendor agrees to make a good-faith effort to work with the Eligible Entity to complete such a cost or price analysis to comply with law.

# XII Post-Award Requirements (Return to Top)

### XII.1 Audit Requirements

Agency reserves the right to ask Awarded Vendors or Authorized Resellers for proof of correct bid-price posting, quoting, and invoicing. From time to time, Agency will conduct spot checks or hire a third-party accounting firm to statistically sample records to verify the integrity of PEPPM-posted pricing and invoiced sales. Therefore, Awarded Vendors are required to:

- Maintain standard business records for at least three years following any sale or payment
- Store underlying cost-data for pricing if they have bid under a Markup-over-Cost method
- Keep a record of an underlying price-list basis if they have bid under a Discount-from-List method
- Cooperate with PEPPM staff or auditors for any request for records to sample or verify any of their posted pricing or invoiced sales

### XII.2 Minimum Sales

While Agency does not guarantee any minimum sales, Awarded Vendors are expected to achieve at least \$5,000 sales per quarter for each awarded Product Line. When an Awarded Vendor fails to meet a quarterly threshold, Agency may contact the company to obtain a progress report of sales in its pipeline, identify obstacles to sales, or suggest enhanced marketing to PEPPM customers.

#### XII.3 Contact and Ordering Instructions

PEPPM will send newly Awarded Vendors an email with instructions on how to complete a standard template for Buyer Ordering Instructions. Awarded Vendors must fill out and return the document in Microsoft Word format for every Product Line awarded. The instructions will give Eligible Entities advice on how to fill out their Purchase Orders, whom to contact, and what resellers, if any, are authorized to sell under the Contract.

Ordering Instructions must be updated whenever an Awarded Vendor's information changes, especially when contact information changes or when resellers are added or removed.

### XII.4 Price Lists

Awarded Vendors are required to submit price-list spreadsheets, as prescribed in an Agency template. Data presented should include line items for both physical Products and intangible Products. The Agency will provide specific directions in an email notice to newly Awarded Vendors.

Submitted data will be transferred by Agency to electronic catalogs on PEPPM.org and other eCommerce systems. The data will showcase bid-protected Products to Eligible Entities to foster purchases.

Vendor's spreadsheet contents must be written so buyers can easily find and identify Products under Contract. Data that includes abbreviations or lacks keyword descriptions will be disadvantaged compared to other competitor's items covered by another PEPPM contract.

Agency and its eCommerce Consultant reserve the right to use a third-party content provider to describe or expand upon Product descriptions provided by an Awarded Vendor.

# XII.5 Pricing Updates

PEPPM pricing is dynamic, in that formulas accepted from Awarded Vendors are based on discounts from a commercially available price list or a Markup-over-Cost. Therefore, prices may change frequently. Awarded Vendors are required to send PEPPM updated prices whenever their price basis changes. PEPPM will accept updated price lists as often as once per week.

Awarded Vendors must either provide PEPPM a "valid-through" date for posting or certify every five weeks by email that its prices are current.

### XII.6 Semi-Annual Reconciliation Reports

Awarded Vendors and their Authorized Resellers must submit a Sales Reconciliation Report to PEPPM twice a year, once for the period January through June, and the second for the period July through December. Reports are due July 30 and January 31, respectively, or on the following business day when the due date falls on a weekend or designated holiday.

Sales Reconciliation Reports based on an official PEPPM template must detail any PEPPM-affiliated sales not covered on monthly invoices. Awarded Vendors who have been granted permission for self-reporting are not subject to the requirement.

### XII.7 Specials and Promotions

During the term of its Contract, an Awarded Vendor may offer specials and promotions that may be posted on PEPPM.org.

### XII.8 Leasing Information

Awarded Vendors may allow Eligible Entities to enter into rental, lease, or lease purchase agreements, provided that such agreements comply with Agency's state statutes and state Department of Education policies, rules, and regulations, and any state-specific laws and regulations applicable to Eligible Entities in other states. Awarded Vendor agrees that leases will comply with the Uniform Commercial Code for the state in which the Eligible Entity is from.

Agency will not collect lease payments or be involved in the terms and conditions of the lease.

Awarded Vendor must indicate in its terms and conditions if the shipping costs for the return of leased or rented equipment are the responsibility of the Eligible Entity, and what that cost will be. No sale or assignment of a lease contract to a third party will be made without first informing Agency and the Eligible Entity of the sale or assignment. If an Awarded Vendor sells or assigns a lease contract to a third party, the cost of return must not be greater than the cost of return to the original Awarded Vendor.

Awarded Vendors providing lease or rental opportunities must submit a file detailing lease arrangements available to Eligible Entities. PEPPM will post the information on the PEPPM website. (Awarded Vendor shall be required to provide such information electronically such as Microsoft Word or Adobe PDF document.) If the Awarded Vendor changes their terms and conditions during the term of the Agency Contract, the new document must be filed with PEPPM for archiving and posting.

Lease or rental proposals to Eligible Entities under the Agency Contract must clearly demonstrate that the base price of the equipment and services in the lease or rental proposal was derived using the

PEPPM bid-discounted-pricing or better. The Eligible Entity shall submit a copy of all leasing documents, any associated PEPPM quotes, and any other Awarded Vendor required document(s) with a Purchase Order or letter of intent to lease provided on school or agency letterhead and signed.

Awarded Vendor may use a state procurement agency-approved lease agreement terms and conditions or may substitute its own leasing terms and conditions with the approval of the Eligible Entity.

Any financing arrangements (including lease purchasing arrangements) will be made directly between an Eligible Entity and the Awarded Vendor or applicable lender. Financing arrangements may be subject to additional laws, rules, and regulations, terms and conditions not described in this document and are subject to separate negotiation with each Eligible Entity interested in such an arrangement. Each Eligible Entity should seek its own legal advice before entering into a financing arrangement. All financing arrangements are between the Eligible Entity and the Awarded Vendor or the lender only, and Agency will not be involved in any way.

### XII.9 Contract Promotion, Advertising, and Marketing

An Awarded Vendor shall not advertise or publish information concerning an award or Contract before an announcement being made by the Agency. However, after the Agency signs and announces new Contracts, an Awarded Vendor may make truthful and accurate marketing statements regarding its Agency awards.

Before an Awarded Vendor issues a press release about its Contracts, the Agency or PEPPM must give prior approval.

To Awarded Vendors for the term of its Contract, PEPPM extends a license to use the PEPPM logo on the vendor's website and in marketing collateral. Advance permission and review are required. However, the Agency may cause the Awarded Vendor to recall any collateral or any use of the PEPPM logo not in conformance with guidelines, untruthful, or inaccurate.

For each awarded Product Line, Awarded Vendors are required to carry out any marketing plans specified in their bid submissions. At any time, PEPPM may telephone or email an Awarded Vendor for a progress report and evidence of activities conducted under their marketing plans.

# XII.10 Request for Voluntary Discounts and Promotions

Awarded Vendors are required to provide an answer, even if no, to requests from LEAs for voluntary, additional discounts or volume discounts—in particular, from any requests deriving from the Agency or eCommerce Consultant's websites. When extending an optional discount, the Awarded Vendor is not obligated to provide a similar or equal discount to another LEA, unless required by federal E-rate Lowest Corresponding Price rules.

# XII.11 Punchout Functionality

By default, the Products to be sold by Awarded Vendors will be listed in a hosted marketplace at <u>www.PEPPM.org</u> and other affiliated websites. However, an Awarded Vendor may petition Agency, by email, for a Punchout technology solution. Under this arrangement, a vendor would host its Products on its own website and provide necessary data back to PEPPM to ensure compliance with its Contract with the Agency. Before approval, an Awarded Vendor must demonstrate its ability to meet standards set by Agency and its eCommerce Consultant, which are available upon request. Permissions are granted at Agency's or PEPPM's sole discretion.

# XII.12 Training of the Sales Force and Authorized Resellers

Awarded Vendor is responsible to inform and train its sales force and Authorized Resellers on the use of its Agency Contracts for sales under Agency's bid-protection provisions.

# XII.13 Contract Extension

Where California allows continuing contracts for equipment for up to five years, Agency reserves the right to extend any eligible bid award beyond the <u>Contract Term</u>, one year at time for a period of up to two years. The extension of any awarded bid will be optional upon the agreement of the Agency and the Awarded Vendor.

Within the allowable time frame allowed for a continuing contract, the Agency reserves the right to offer month-by-month extensions until a new contract is awarded. These month-by-month extensions of the awarded Contract will be optional upon the agreement of the Agency and the Awarded Vendor.

# XIII Other Terms and Conditions (Return to Top)

### XIII.1 Entire Agreement

The Contract will represent the complete Agreement between the Agency and the Awarded Vendor, superseding any other prior or contemporaneous written or oral agreements. Any changes, corrections, or additions to the Contract shall be in writing in the form of an amendment signed by Agency and Awarded Vendor (and the eCommerce Consultant if the eCommerce Consultant is a necessary party).

The Purchase Order will represent the complete Agreement between the Eligible Entity and the Awarded Vendor, superseding any other prior or contemporaneous written or oral agreements. Any changes, corrections, or additions to the Purchase Order shall be in writing in the form of an amendment signed by Eligible Entity and Awarded Vendor.

# XIII.2 Default Related to the Contract

The Agency or Eligible Entity may, subject to the provisions of Force Majeure, and in addition to its other rights under the Contract or Purchase Order, at law or in equity, declare the Awarded Vendor in default by written notice thereof to the Awarded Vendor, and terminate the whole or any part of the Contract (including, without limitation, for one or more states) or Purchase Order for any of the following reasons:

- Failure to deliver the awarded item(s) within the time period specified under a Purchase Order or as otherwise specified
- Improper delivery
- Failure to provide an item in conformance with the specifications referenced in the Request for Bids
- Delivery of a defective item, where such defect is not cured subject to Section VII.15
- Failure or refusal to remove and replace any item(s) rejected as defective or nonconforming within fifteen (15) days after notification
- Insolvency
- Assignment made for the benefit of creditors
- Failure to protect, to repair, or to make good any damage or injury to property as required by the Contract
- Breach of any provision, term, or condition of the Contract or Purchase Order, or failure to perform any obligation, requirement, covenant or condition of the Contract or Purchase Order if such

breach, violation, non-compliance, or failure of performance is not cured within thirty (30) days of receipt of written notice thereof

- Failure to make progress in the performance of the Contract or Purchase Order and/or giving Agency or Eligible Entity reason to believe that Awarded Vendor will not or cannot perform to the requirements of the Contract or Purchase Order, if such failure is not cured within thirty (30) days of receipt of written notice thereof
- Failure to pay Transaction Fees when due
- Failure to follow the established procedure for Purchase Orders, invoices, and receipt of funds as stipulated by the Agency and/or Eligible Entity
- Failure to maintain its baseline catalog online
- Failure to update prices
- Nonperformance in sales
- Failure to meet E-rate Program Compliance requirements including suspension or debarment
- Suspension or Debarment during the term of the Contract
- The Awarded Vendor or Authorized Reseller is debarred or suspended or otherwise lawfully precluded from participating in any public-sector procurement activity
- The Awarded Vendor, Authorized Reseller, or awarded Product Line has been identified by the U.S. Government as posing a national security threat to the integrity of communications networks or the communications supply chain

# XIII.3 Default Related to the Purchase Order

The Eligible Entity may, subject to the provisions of Force Majeure, and in addition to its other rights under the Purchase Order, at law or in equity, declare the Awarded Vendor in default by written notice of it to the Awarded Vendor, and terminate the whole or any part of a Purchase Order for any of the following reasons:

- Failure to deliver the awarded item(s) within the time period specified on the Purchase Order or as otherwise specified
- Improper delivery
- Failure to provide an item in conformance with the specifications referenced in the Request for Bids
- Delivery of a defective item, where such defect is not cured subject to Section VII.15
- Failure or refusal to remove and replace any item(s) rejected as defective or nonconforming within fifteen (15) days after notification
- Insolvency
- Assignment made for the benefit of creditors
- Failure to protect, to repair, or to make good any damage or injury to property as required by the Contract
- Breach of any provision of the Purchase Order
- Failure to adequately perform the services set forth in the Purchase Order
- Failure to make progress in the performance of the Purchase Order and/or giving LEA reason to believe that Awarded Vendor will not or cannot perform to the requirements of the Purchase Order
- Failure to observe any of the Terms and Conditions of the Contract or Purchase Order
- Failure to follow the established procedure for Purchase Orders, invoices, and receipt of funds as stipulated by the Eligible Entity
- Suspension or Debarment occurring during the term of the Purchase Order

• The Awarded Vendor, Authorized Reseller, or awarded Product Line has been identified by the U.S. Government as posing a national security threat to the integrity of communications networks or the communications supply chain

If the Eligible Entity terminates the Purchase Order in whole or in part as provided above, the Eligible Entity may procure, upon such terms and in such manner as it determines, any Products similar or identical with the Products so terminated.

If the Purchase Order is terminated as provided in above, the Eligible Entity, in addition to any other rights provided in this paragraph, may require the Awarded Vendor to transfer title and deliver immediately to the Eligible Entity in the manner and to the extent directed by the Eligible Entity, any partially manufactured or delivered Products as the Awarded Vendor has specifically produced or specifically acquired for the performance of the Purchase Order as has been terminated. Except as provided below, payment for any partially manufactured or delivered Products accepted by the Eligible Entity shall be in an amount agreed upon by the Awarded Vendor for any partially manufactured or delivered Products, such sum as the Eligible Entity reasonably determines to be necessary to protect the Eligible Entity against loss due to the Awarded Vendor's default.

### XIII.4 Remedies

The rights and remedies of the Agency or Eligible Entity provided in these Terms and Conditions shall not be exclusive and are in addition to any other rights and remedies provided by law, in equity, or under the Contract or Purchase Order.

The Agency's or Eligible Entity's failure to exercise any rights or remedies provided in these Terms and Conditions, at law, in equity, or under the Contract or Purchase Order shall not be construed to be a waiver by the Agency or Eligible Entity of its rights and remedies in regard to the event of default or any succeeding event of default.

If an Eligible Entity has an administrative dispute resolution process mandated by law, the Awarded Vendor agrees to adhere to such process.

# XIII.5 Force Majeure

Neither party to the Contract or a Purchase Order will incur any liability to the other if its performance of any obligation pursuant to the Contract or Purchase Order, as applicable, is prevented or delayed by causes beyond its reasonable control and without the fault or negligence of such party. Causes beyond a party's reasonable control may include, but are not limited to, acts of God or war, changes in controlling law, regulations, orders or the requirements of any governmental entity, severe weather conditions, civil disorders, natural disasters, fire, epidemics and quarantines, general strikes throughout the trade, and freight embargoes.

The Awarded Vendor shall notify the Agency regarding obligations pursuant to the Contract or the Eligible Entity regarding obligations pursuant to the Purchase Order orally within five (5) business days and in writing within ten (10) business days of the date on which the Awarded Vendor becomes aware, or should have reasonably become aware, that such cause would prevent or delay its performance. Such notification shall:

• Describe fully such cause(s) and its effect on performance

- State whether performance under the Contract or Purchase Order, as applicable, is prevented or delayed, and
- If performance is delayed, state a reasonable estimate of the duration of the delay if the nature of the Force Majeure event does not prevent Awarded Vendor from reasonably making such estimation.

The Awarded Vendor shall have the burden of proving that such cause(s) delayed or prevented its performance despite its diligent efforts to perform and shall produce within ten (10) business days of Agency's or Eligible Entity's written request such supporting documentation as the Agency or Eligible Entity may reasonably request. After receipt of such notification, the Agency or Eligible Entity may elect either to cancel the Contract or Purchase Order, as applicable, or to extend the time for performance as reasonably necessary to compensate for the Awarded Vendor's delay.

In the event of a declared emergency by competent governmental authorities, the Eligible Entity by notice to the Awarded Vendor, may suspend all or a portion of the Purchase Order, and resume activities when the suspension ends, including making any delayed payments resulting from the suspension.

# XIII.6 Termination of Purchase Order

In addition to the other rights of termination set forth in this RFB, the Eligible Entity has the right to terminate a Purchase Order for the following reasons. Termination shall be effective upon written notice to the Awarded Vendor.

- Termination for Cause: The Eligible Entity shall have the right to terminate a Purchase Order for Awarded Vendor default upon written notice to the Awarded Vendor unless the Awarded Vendor promptly commences a cure of its default and diligently and completely cures its default within thirty (30) days after receipt of the Eligible Entity's notice of default. Notwithstanding any termination for cause, the Awarded Vendor shall be paid for work satisfactorily completed before the Effective Date of the termination, less the Eligible Entity's damages due to the Awarded Vendor's default.
- Non-Appropriation: If the Eligible Entity purchasing from the Awarded Vendor or an Authorized Reseller is a state or local agency under laws of the state applicable to such Eligible, the Eligible Entity's obligation to make payments during any agency fiscal year succeeding the current fiscal year shall be subject to availability and appropriation of funds. When funds (state and/or federal) are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year period, the Eligible Entity shall have the right to terminate the Purchase Order (including any applicable lease). In such event, Eligible Entity must: (1) certify that its governing body did not appropriate funds for the applicable fiscal year; (2) certify that the canceled equipment is not being replaced by similar equipment or equipment performing similar functions during the ensuing fiscal year; and (3) return the equipment to Awarded Vendor, free from all liens and encumbrances, in good condition to a location designated by the Awarded Vendor (which location must be within the Eligible Entity's state, if so requested by Eligible Entity), whereupon Eligible Entity will be released from its obligations to make any further payments to Awarded Vendor, with Awarded Vendor retaining sums paid to date.

# XIII.7 Termination of Contract

In addition to the other rights of termination expressly set forth in this RFB, the Agency shall have the right to terminate the Contract, in whole or in part, without penalty, for Agency's convenience upon thirty (30) days written notice to the Awarded Vendor, and upon receipt of said notice, the parties shall

have no further obligations to each other (except for those obligations that expressly survive the termination of this Contract).

At any time, the Agency reserves the right to review the Awarded Vendor's performance of Contract responsibilities with the possibility of cancellation of the whole or any part of this Contract due to failure by the Awarded Vendor to carry out any obligation, term, or condition. The Agency may, but is not obligated to, follow the following procedure:

- Step 1: Issue a warning Letter of Concern outlining the violations and length of time to correct the problems
- Step 2: Issue a letter of intent to cancel Contract, if the problems are not resolved by a given date
- Step 3: Issue letter to cancel Contract

Upon receipt of the written Letter of Concern, the Awarded Vendor shall have ten (10) business days to provide a satisfactory response to Agency detailing how Awarded Vendor intends to address Agency's concerns. Failure on the part of the Awarded Vendor to address adequately all issues of concern may result in Contract cancellation.

If termination of the Awarded Vendor Contract by Agency occurs, each Purchase Order then in effect shall remain in full force and effect until the end of its scheduled term and shall be governed by the Terms and Conditions of the Contract and Purchase Order as if the Contract were still in effect. No new Purchase Orders shall be entered into after the Effective Date of the termination of the Contract.

### XIII.8 Assignability and Subcontracting

The Contract and Purchase Order shall be binding upon the parties and their respective successors and assigns.

The Awarded Vendor shall not subcontract with any person or entity to perform all or substantially all of the work to be performed under the Contract or a Purchase Order, without notifying the Agency and Eligible Entity, as applicable. Using delivery/removal carriers does not constitute subcontracting. Awarded Vendor may use subcontractors regularly retained by Awarded Vendor in the ordinary course of business to perform cost, freight, and insurance, custom factory integration (CFI), warranty, break/fix, administrative and back office services, provided such subcontractors shall not have access to Eligible Entity's confidential information other than billing and contact information, and Awarded Vendor shall indemnify and hold harmless Agency and Eligible Entity from any claims, penalties, damages, and expenses of any nature (including attorneys' fees and costs) arising out of or relating to such subcontractors.

The Awarded Vendor may not assign, in whole or in part, the Contract or any Purchase Order or its rights, duties, obligations, or responsibilities thereunder without the prior written consent of the Agency and Eligible Entity, as applicable, which consent shall not be unreasonably withheld, conditioned, or delayed.

For the purposes of the Contract and Purchase Order, the term "assign" shall include, but shall not be limited to, the sale, gift, assignment, pledge, or other transfer of a majority ownership interest in the Awarded Vendor provided that the term shall not apply to the sale or other transfer of stock of a publicly traded company.

Any assignment consented to by Agency or Eligible Entity shall be evidenced by a written assignment agreement executed by the Awarded Vendor and its assignee in which the assignee agrees to be legally bound by the Terms and Conditions of the Contract or Purchase Order, as applicable, and to assume the duties, obligations, and responsibilities being assigned. Unless the Agency or Eligible Entity has consented to an assignment and agreed in writing to release the assignor from liability under the Contract or Purchase Order, no assignment shall release the Awarded Vendor from liability under the Contract or Purchase Order.

A change of name by the Awarded Vendor, following which the Awarded Vendor's federal identification number remains unchanged, shall not be considered to be an assignment hereunder. The Awarded Vendor shall give the Agency and any Eligible Entities holding outstanding Purchase Orders written notice of any such change of name.

Notwithstanding the foregoing, the Awarded Vendor may, without the consent of the Eligible Entity, assign the Agreement to a successor entity in connection with a merger, consolidation or dissolution of all or substantially all of Awarded Vendor's assets or business, provided that Awarded Vendor's successor entity assumes in writing all of Awarded Vendor's obligations under this Agreement and agrees in writing to be bound by this Agreement, assign its rights to payment to be received pursuant to the Purchase Order, provided that the Awarded Vendor provides written notice of such assignment to the Eligible Entity together with a written acknowledgment from the assignee that any such payments are subject to the Terms and Conditions of the Purchase Order.

Further, notwithstanding the foregoing, the Awarded Vendor may, without the consent of Agency or Eligible Entity, assign leases to a third party for the purposes of securitization or factoring.

### XIII.9 Intellectual Property Indemnity

Awarded Vendor shall defend, indemnify and hold harmless the Agency and Eligible Entity (collectively, "Indemnitees") from and against all claims, damages, losses and expenses, including without limitation reasonable attorney's fees and legal costs, that Indemnitees incur as a result of any thirdparty claims, demands, or actions arising out of or resulting from a claim or allegation that any Products provided by Awarded Vendor in connection with the Contract or a Purchase Order ("Covered Product") infringe upon or misappropriate any patent, copyright, trademark, trade secret or other intellectual property right of any third party enforceable in the United States (each a "Covered Claim"). Awarded Vendor shall have no obligation for Covered Claims to the extent they are caused by: (i) the combination of a Covered Product with third-party Products with which such Covered Product was not intended to be used; (ii) the unauthorized modification of a Covered Product; (iii) the use of a Covered Product for a purpose or in a manner for which such Covered Product was not designed; or (vi) the use of a Covered Product after Awarded Vendor has informed Eligible Entity of modifications or changes to the Covered Product that do not result in a material loss of functionality and that are required to avoid such Covered Claim, and has offered to promptly implement such modifications or changes free of charge, if such Covered Claim would have been avoided by implementation of such modifications or changes. To obtain the benefit of the foregoing indemnification, Indemnitees must (a) promptly notify Awarded Vendor of a Covered Claim; (b) provide Awarded Vendor with such reasonable assistance as Awarded Vendor reasonably requires from time to time, provided Awarded Vendor shall pay for all Indemnitees' out of pocket costs; and (c) give Awarded Vendor full control of the defense and settlement of the Covered Claim, provided that no settlement shall require the payment of any amount not indemnified for hereunder. If a Covered Claim is made, or in Awarded Vendor's opinion is likely to occur, Awarded Vendor, at its sole discretion and expense, may perform one of the following: (a) use its reasonable

endeavors to procure for Indemnitees the right to continue using the Covered Products; (b) use its reasonable endeavors to replace or modify the Covered Products so they become non-infringing, without material loss of functionality; or (c) if neither (a) or (b) are practicably available to Awarded Vendor acting reasonably, reimburse to Indemnitees all prepaid amounts, and reimburse Indemnitees for the total cost of such Covered Products depreciated on a straight-line basis over a period of five years.. This section states the exclusive and entire liability of Awarded Vendor to Indemnitees for Covered Claims and the obligations of Awarded Vendor hereunder shall survive termination of the Contract or Purchase Order.

### XIII.10 Indemnification

To the fullest extent allowed by law, the Awarded Vendor shall indemnify and hold harmless the Agency and Eligible Entity from and against all claims, damages, losses and expenses, including without limitation reasonable attorney's fees and legal costs that Agency or Eligible Entity incur as a result of any third-party claims, demands, or actions arising out of or resulting from the Awarded Vendor's actual or alleged gross negligence, willful misconduct, or breach of the Contract or a Purchase Order.

This includes, without limitation, claims, damages, losses or expenses attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, including loss of use resulting therefrom, caused in whole or in part by acts or omissions or gross negligence of the Awarded Vendor, its Authorized Resellers, anyone directly employed by them, or anyone for whose actions they are held to be legally liable.

The indemnification obligations under the Contract and Purchase Order shall not be limited by amount or type of damages, compensation, or benefits payable by or for the Awarded Vendor or Authorized Reseller under workers' or workmen's compensation acts, disability benefit acts or other employee benefit acts.

Further, nothing in these indemnification provisions is intended to waive or extinguish the immunity protections of Agency or Eligible Entity, its agents or employees as set forth in California law or other similar state or federal laws or Constitutional provisions. Awarded Vendor's indemnity obligations shall be in addition to any insurance requirements under the Contract or Purchase Order. The obligations shall survive the expiration or earlier termination of the Contract or Purchase Order.

# XIII.11 Limits of Awarded Vendor Liability

The Awarded Vendor's liability to Agency under the Contract shall be limited to the greater of \$3,000,000 or two times the total amount ordered by all Eligible Entities from Awarded Vendor during the 12-month period preceding the date that the dispute first arose. The Awarded Vendor's liability to any Eligible Entity shall be limited to the greater of \$500,000 or two times the total amount ordered by such Eligible Entity from Awarded Vendor during the 12-month period preceding the date that the dispute first arose.

Unless stated otherwise in this section, this limitation will apply regardless of the form of action, whether in contract or in tort, including negligence. This limitation does not apply, however, to damages for bodily injury (including death) or damage to real property or tangible personal property for which the Awarded Vendor is legally liable. Nor will the limitation apply to the Awarded Vendor's intellectual property indemnity — subject, however, to the disclaimer of any consequential damages and other related categories of damages as set forth elsewhere in this section. In no event shall Awarded Vendor, Agency or any Eligible Entity be liable for any special, indirect, incidental, exemplary, reliance,

consequential or punitive damages, or loss of profits or revenue, whether based on breach of Contract, tort (including negligence), Product liability or otherwise.

# XIII.12 Governing Law; Jurisdiction and Venue, and Severability

The Agreement between the Agency and the Awarded Vendor and its Authorized Resellers will be governed and construed in the courts with the laws of the state of California without giving effect to its conflict-of-laws' provisions. Claimants submit to the exclusive jurisdiction of the courts of Kern County in the state of California and any United States courts located within Agency's jurisdiction for purposes of any and all litigation arising out of or relating to this Agreement or the use of the PEPPM website. Claimants waive any objections to the forum of California for lack of venue, *forum non-conveniens*, or any other jurisdictional ground.

When claims, disputes, or other matters arise between an Eligible Entity and an Awarded Vendor, the Agreement or Purchase Order shall be governed, construed, and enforced in the courts and under the laws of the state, district, or territory in which the Eligible Entity is located. Again, claimants waive any objections to the forum of the respective Eligible Entity for lack of venue, *forum non-conveniens*, or any other jurisdictional ground.

Should any term of the Contract or Purchase Order be rendered unlawful by a court of competent jurisdiction or any legislative act, then the parties shall give effect to the balance of the Contract or Purchase Order to the extent possible. If such invalidity shall be caused by the length of any period of time set forth in any part of the Contract or Purchase Order, such period of time shall be considered to be reduced or increased, as necessary, to a period which would cure such invalidity.

# XIII.13 Rights of Eligible Entities

The rights and remedies of the Agency and Eligible Entities provided in these Terms and Conditions shall not be exclusive and are in addition to any other rights and remedies provided by law, at equity, under the Contract and any Purchase Order.

# XIII.14 Legal Notices

All notices explicitly or implicitly required by the Contract or Purchase Order shall be delivered by certified mail or other commercial carrier offering proof of delivery to the parties at the address referred to in the Awarded Vendor Agreement or Purchase Order. Unless proven to the contrary by the recipient, notice shall be considered received no more than two (2) business days after its postmark by the postal service or proof of delivery by a commercial carrier.

# XIII.15 Binding Nature and Survival

The Contract and each Purchase Order shall bind and inure to the benefit of the respective parties thereto and their respective successors and assigns. It is understood and agreed, whether or not specifically provided herein, any provision of the Contract or Purchase Order, which by its nature and effect is required to be observed, kept, or performed after the expiration or termination of the Contract or Purchase Order shall survive the expiration or termination of the Contract or Purchase Order.

# XIII.16 Copyright

This Request for Bids, its Terms and Conditions, the electronic bid form, and all attachments are copyrighted by Agency, CSIU, and the Epylon Corporation (©2022, KCSOS, CSIU & Epylon).

[END]

# Partial List of Eligible Agencies Kern County Office of Education

# *PEPPM 2023 Product Line Bid – California Electronic Bid # 535122*

### **County Offices of Education**

#### County

#### Agency Name Alameda County Office of Education

Alameda Alpine Amador **Butte** Calaveras Colusa Contra Costa Del Norte El Dorado Fresno Glenn Humboldt Imperial Invo Kern Kings Lake Lassen Los Angeles Madera Marin Mariposa Mendocino Merced Modoc Mono Monterey Napa Nevada Orange Placer Plumas Riverside Sacramento San Benito San Bernardino San Diego San Francisco San Joaquin

Alpine County Office of Education Amador County Office of Education Butte County Office of Education Calaveras County Office of Education Colusa County Office of Education Contra Costa County Office of Eduction Del Norte County Office of Education El Dorado County Office of Education Fresno County Office of Education Glenn County Office of Education Humboldt County Office of Education Imperial County Office of Education Invo County Office of Education Kern County Office of Education Kings County Office of Education Lake County Office of Education Lassen County Office of Education Los Angeles County Office of Education Madera County Office of Education Marin County Office of Education Mariposa Conty Office of Education Mendocino Conty Office of Education Merced County Office of Education Modoc County Office of Education Mono County Office of Education Monterey County Office of Education Napa County Office of Education Nevada County Office of Education Orange County Office of Education Placer County Office of Education Plumas County Office of Education Riverside Cnty., Office of Education Sacramento County Office of Education San Benito County Office of Education San Bernardino County Office of Education San Diego County Office of Education San Francisco County Office of Education San Joaquin County Office of Education

Page 1 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

# School Districts and State-Authorized Schools

# County School District or Agency

Alameda Alameda Alameda Alameda	California School for the Blind (State Special Schl) California School for the Deaf-Fremont (State Special Schl) Alameda Unified Albany City Unified
Alameda	Berkeley Unified
Alameda	Castro Valley Unified
Alameda	Emery Unified
Alameda	Fremont Unified
Alameda	Hayward Unified
Alameda	Livermore Valley Joint Unified
Alameda	Mountain House Elementary
Alameda	Newark Unified
Alameda	New Haven Unified
Alameda	Oakland Unified
Alameda	Piedmont City Unified
Alameda	San Leandro Unified
Alameda	San Lorenzo Unified
Alameda	Tri-Valley ROP
Alameda	Eden Area ROP
Alameda	Mission Valley ROC/P
Alameda	Dublin Unified
Alameda	Pleasanton Unified

Page 2 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Alameda	Sunol Glen Unified	
Alpine	Alpine County Unified	
Amador	Amador County Unified	
Amador	Amador County ROP	
Butte	Bangor Union Elementary	
Butte	Biggs Unified	
Butte	Chico Unified	
Butte	Durham Unified	
Butte	Feather Falls Union Elementary	
Butte	Golden Feather Union Elementary	
Butte	Manzanita Elementary	
Butte	Oroville City Elementary	
Butte	Oroville Union High	
Butte	Palermo Union Elementary	
Butte	Paradise Unified	
Butte	Thermalito Union Elementary	
Butte	Pioneer Union Elementary	
Butte	Butte County ROP	
Butte	Gridley Unified	
Calaveras	Bret Harte Union High	
Calaveras	Calaveras Unified	
Calaveras	Mark Twain Union Elementary	
Calaveras	Vallecito Union	
Colusa	Colusa Unified	
Colusa	Maxwell Unified	
Colusa	Pierce Joint Unified	
Colusa	Williams Unified	
Contra Costa Acalanes Union High		
Contra Costa Antioch Unified		
Contra Costa I	Brentwood Union Elementary	
, Contra Costa Byron Union Elementary		
Contra Costa Canyon Elementary		
Contra Costa J	lohn Swett Unified	
Contra Costa Knightsen Elementary		
Contra Costa Lafayette Elementary		
Contra Costa Liberty Union High		
Contra Costa Martinez Unified		
Contra Costa Moraga Elementary		
Contra Costa Mt. Diablo Unified		
Contra Costa Oakley Union Elementary		
Contra Costa Orinda Union Elementary		
Contra Costa Pittsburg Unified		
	-	

Page 3 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122 Contra Costa West Contra Costa Unified Contra Costa San Ramon Valley Unified Contra Costa Walnut Creek Elementary Contra Costa Contra Costa County ROP Del Norte **Del Norte County Unified** Del Norte **Del Norte County ROP** El Dorado Buckeye Union Elementary El Dorado Camino Union Elementary El Dorado El Dorado Union High El Dorado Gold Oak Union Elementary El Dorado Gold Trail Union Elementary El Dorado Indian Diggings Elementary El Dorado Lake Tahoe Unified El Dorado Latrobe El Dorado Mother Lode Union Elementary El Dorado **Pioneer Union Elementary** El Dorado Placerville Union Elementary El Dorado **Pollock Pines Elementary** El Dorado **Rescue Union Elementary** El Dorado Silver Fork Elementary El Dorado Black Oak Mine Unified El Dorado Central Sierra ROP Fresno **Alvina Elementary** Fresno **Big Creek Elementary Burrel Union Elementary** Fresno Fresno Clay Joint Elementary Fresno **Clovis Unified** Fresno **Coalinga-Huron Unified Fowler Unified** Fresno Fresno Fresno Unified Fresno **Kingsburg Elementary Charter Kingsburg Joint Union High** Fresno Fresno Kings Canyon Joint Unified Laton Joint Unified Fresno Fresno Monroe Elementary Fresno **Orange Center** Fresno **Pacific Union Elementary Parlier Unified** Fresno Fresno Pine Ridge Elementary Fresno **Raisin City Elementary** Fresno Sanger Unified Selma Unified Fresno

> Page 4 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Fresno	Washington Colony Elementary
Fresno	West Park Elementary
Fresno	Westriak Elementary
Fresno	Firebaugh-Las Deltas Unified
Fresno	Central Unified
Fresno	Kerman Unified
Fresno	Valley ROP
Fresno	Fresno ROP
Fresno	Mendota Unified
	Golden Plains Unified
Fresno	Sierra Unified
Fresno	Riverdale Joint Unified
Fresno	
Fresno	Caruthers Unified
Fresno	Washington Unified
Glenn	Capay Joint Union Elementary
Glenn	Lake Elementary
Glenn	Plaza Elementary
Glenn	Princeton Joint Unified
Glenn	Stony Creek Joint Unified
Glenn	Willows Unified
Glenn	Glenn County ROP
Glenn	Orland Joint Unified
Glenn	Hamilton Unified
Humboldt	Arcata Elementary
Humboldt	Northern Humboldt Union High
Humboldt	Big Lagoon Union Elementary
Humboldt	Blue Lake Union Elementary
Humboldt	Bridgeville Elementary
Humboldt	Cuddeback Union Elementary
Humboldt	Cutten Elementary
Humboldt	Fieldbrook Elementary
Humboldt	Fortuna Union High
Humboldt	Freshwater Elementary
Humboldt	Garfield Elementary
Humboldt	Green Point Elementary
Humboldt	Hydesville Elementary
Humboldt	Jacoby Creek Elementary
Humboldt	Klamath-Trinity Joint Unified
Humboldt	Kneeland Elementary
Humboldt	Loleta Union Elementary
Humboldt	Maple Creek Elementary
Humboldt	McKinleyville Union Elementary

Page 5 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122 Humboldt **Orick Elementary** Humboldt Pacific Union Elementary Humboldt Peninsula Union Humboldt **Rio Dell Elementary** Humboldt Scotia Union Elementary Humboldt South Bay Union Elementary Humboldt Southern Humboldt Joint Unified Humboldt **Trinidad Union Elementary** Humboldt Humboldt County ROP Ferndale Unified Humboldt Humboldt Mattole Unified Humboldt **Eureka City Schools** Humboldt Fortuna Elementary Imperial **Brawley Elementary** Imperial **Brawley Union High** Imperial **Calexico Unified Calipatria Unified** Imperial Imperial **Central Union High** Imperial El Centro Elementary Imperial Heber Elementary Imperial Holtville Unified Imperial Imperial Unified Magnolia Union Elementary Imperial McCabe Union Elementary Imperial Meadows Union Elementary Imperial Imperial Mulberry Elementary Imperial San Pasqual Valley Unified Imperial Seeley Union Elementary Imperial Westmorland Union Elementary Imperial Imperial Valley ROP **Big Pine Unified** Invo **Death Valley Unified** Inyo Lone Pine Unified Inyo **Owens Valley Unified** Inyo **Round Valley Joint Elementary** Inyo Inyo **Bishop Unified** Kern Arvin Union Kern **Bakersfield City Beardsley Elementary** Kern **Belridge Elementary** Kern **Blake Elementary** Kern Panama-Buena Vista Union Kern

> Page 6 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

.,	
Kern	Buttonwillow Union Elementary
Kern	Caliente Union Elementary
Kern	Delano Union Elementary
Kern	Delano Joint Union High
Kern	Di Giorgio Elementary
Kern	Edison Elementary
Kern	Elk Hills Elementary
Kern	Fairfax Elementary
Kern	Fruitvale Elementary
Kern	General Shafter Elementary
Kern	Greenfield Union
Kern	Kern High
Kern	Kernville Union Elementary
Kern	Lakeside Union
Kern	Lamont Elementary
Kern	Richland Union Elementary
Kern	Linns Valley-Poso Flat Union
Kern	Lost Hills Union Elementary
Kern	Maple Elementary
Kern	Maricopa Unified
Kern	McKittrick Elementary
Kern	Midway Elementary
Kern	Mojave Unified
Kern	Muroc Joint Unified
Kern	Norris Elementary
Kern	Pond Union Elementary
Kern	Rosedale Union Elementary
Kern	Semitropic Elementary
Kern	Southern Kern Unified
Kern	South Fork Union
Kern	Standard Elementary
Kern	Taft City
Kern	Taft Union High
Kern	Tehachapi Unified
Kern	Vineland Elementary
Kern	Wasco Union Elementary
Kern	, Wasco Union High
Kern	Rio Bravo-Greeley Union Elementary
Kern	Sierra Sands Unified
Kern	McFarland Unified
Kern	West Side ROP
Kern	North Kern Vocational Training Center

Page 7 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Kern	Kern County ROP
Kern	Kern High ROC
Kern	El Tejon Unified
Kings	Armona Union Elementary
Kings	Central Union Elementary
Kings	Corcoran Joint Unified
Kings	Hanford Elementary
Kings	Hanford Joint Union High
Kings	Island Union Elementary
Kings	Kings River-Hardwick Union Elementary
Kings	Kit Carson Union Elementary
Kings	Lakeside Union Elementary
Kings	Lemoore Union Elementary
Kings	Lemoore Union High
Kings	Pioneer Union Elementary
Kings	Reef-Sunset Unified
Kings	Kings County ROP
Lake	Kelseyville Unified
Lake	Konocti Unified
Lake	Lakeport Unified
Lake	Lucerne Elementary
Lake	Middletown Unified
Lake	Lake County ROP
Lake	Upper Lake Unified
Lassen	Big Valley Joint Unified
Lassen	Janesville Union Elementary
Lassen	Johnstonville Elementary
Lassen	Lassen Union High
Lassen	Ravendale-Termo Elementary
Lassen	Richmond Elementary
Lassen	Shaffer Union Elementary
Lassen	Susanville Elementary
Lassen	Westwood Unified
Lassen	Lassen ROP
Lassen	Fort Sage Unified
Los Angeles	ABC Unified
Los Angeles	Antelope Valley Union High
Los Angeles	Arcadia Unified
Los Angeles	Azusa Unified
Los Angeles	Baldwin Park Unified
Los Angeles	Bassett Unified
Los Angeles	Bellflower Unified

Page 8 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles **Beverly Hills Unified Bonita Unified** Los Angeles Los Angeles **Burbank Unified** Los Angeles Castaic Union Los Angeles Centinela Valley Union High Los Angeles Charter Oak Unified Los Angeles **Claremont Unified Covina-Valley Unified** Los Angeles Los Angeles **Culver City Unified** Los Angeles **Downey Unified** Los Angeles **Duarte Unified** Los Angeles Eastside Union Elementary East Whittier City Elementary Los Angeles Los Angeles El Monte City Los Angeles El Monte Union High Los Angeles El Rancho Unified El Segundo Unified Los Angeles Los Angeles **Garvey Elementary** Los Angeles Glendale Unified **Glendora Unified** Los Angeles Los Angeles Gorman Joint Los Angeles Hawthorne Los Angeles Hermosa Beach City Elementary Los Angeles Hughes-Elizabeth Lakes Union Elementary Los Angeles Inglewood Unified Los Angeles **Keppel Union Elementary** Los Angeles La Canada Unified Lancaster Elementary Los Angeles Los Angeles Las Virgenes Unified Los Angeles Lawndale Elementary Los Angeles Lennox Little Lake City Elementary Los Angeles Long Beach Unified Los Angeles Los Angeles Unified Los Angeles Los Nietos Los Angeles Los Angeles Lowell Joint Lynwood Unified Los Angeles Monrovia Unified Los Angeles Los Angeles Montebello Unified Mountain View Elementary Los Angeles Los Angeles Newhall Norwalk-La Mirada Unified Los Angeles

> Page 9 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles Palmdale Elementary Palos Verdes Peninsula Unified Los Angeles Los Angeles Paramount Unified Los Angeles Pasadena Unified Los Angeles Pomona Unified Los Angeles **Rosemead Elementary** San Marino Unified Los Angeles Santa Monica-Malibu Unified Los Angeles Saugus Union Los Angeles Los Angeles South Pasadena Unified South Whittier Elementary Los Angeles Los Angeles Sulphur Springs Union Los Angeles **Temple City Unified** Los Angeles **Torrance Unified** Los Angeles Valle Lindo Elementary Los Angeles West Covina Unified Westside Union Elementary Los Angeles Los Angeles Whittier City Elementary Los Angeles Whittier Union High Los Angeles William S. Hart Union High Los Angeles Wilsona Elementary **Compton Unified** Los Angeles Hacienda la Puente Unified Los Angeles Los Angeles **Rowland Unified** Los Angeles Walnut Valley Unified Los Angeles La Puente Valley ROP Los Angeles Southeast ROP East San Gabriel Valley ROP Los Angeles Los Angeles **Tri-Cities ROP** Los Angeles Southern California ROC Los Angeles Long Beach Unified ROP Los Angeles Los Angeles Unified ROCP Los Angeles Los Angeles County ROP Hart ROP Los Angeles Los Angeles Antelope Valley ROP Los Angeles **Compton Unified ROP** Los Angeles San Antonio ROP San Gabriel Unified Los Angeles Los Angeles Acton-Agua Dulce Unified Manhattan Beach Unified Los Angeles Los Angeles **Redondo Beach Unified** Alhambra Unified Los Angeles

> Page 10 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles	Wiseburn Unified
Los Angeles	California Advancing Pathways for Students in Los Angeles County
ROC/P	
Madera	Alview-Dairyland Union Elementary
Madera	Bass Lake Joint Union Elementary
Madera	Chowchilla Elementary
Madera	Chowchilla Union High
Madera	Madera Unified
Madera	Raymond-Knowles Union Elementary
Madera	Golden Valley Unified
Madera	Chawanakee Unified
Madera	Yosemite Unified
Marin	Bolinas-Stinson Union
Marin	Dixie Elementary
Marin	Kentfield Elementary
Marin	Laguna Joint Elementary
Marin	Lagunitas Elementary
Marin	Larkspur-Corte Madera
Marin	Lincoln Elementary
Marin	Mill Valley Elementary
Marin	Nicasio
Marin	Novato Unified
Marin	Reed Union Elementary
Marin	Ross Elementary
Marin	San Rafael City Elementary
Marin	San Rafael City High
Marin	Sausalito Marin City
Marin	Tamalpais Union High
Marin	Shoreline Unified
Marin	Marin County ROP
Marin	Ross Valley Elementary
Mariposa	Mariposa County Unified
Mendocino	Anderson Valley Unified
Mendocino	Arena Union Elementary
Mendocino	Fort Bragg Unified
Mendocino	Manchester Union Elementary
Mendocino	Mendocino Unified
Mendocino	Point Arena Joint Union High
Mendocino	Round Valley Unified
Mendocino	Ukiah Unified
Mendocino	Willits Unified
Mendocino	Potter Valley Community Unified
	Page 11 of /7

Page 11 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

	La La Alla La C <b>C</b> ad
Mendocino	Laytonville Unified
Mendocino	Mendocino County ROC/ROP
Mendocino	Leggett Valley Unified
Merced	Atwater Elementary
Merced	Ballico-Cressey Elementary
Merced	El Nido Elementary
Merced	Hilmar Unified
Merced	Le Grand Union Elementary
Merced	Le Grand Union High
Merced	Livingston Union
Merced	Los Banos Unified
Merced	McSwain Union Elementary
Merced	Merced City Elementary
Merced	Merced Union High
Merced	Plainsburg Union Elementary
Merced	Planada Elementary
Merced	Snelling-Merced Falls Union Elementary
Merced	Weaver Union
Merced	Winton
Merced	Gustine Unified
Merced	Merced River Union Elementary
Merced	Merced County ROP
Merced	Dos Palos Oro Loma Joint Unified
Merced	Delhi Unified
Modoc	Surprise Valley Joint Unified
Modoc	Modoc Joint Unified
Modoc	Tulelake Basin Joint Unified
Modoc	Modoc County ROP
Mono	Eastern Sierra Unified
Mono	Mammoth Unified
Mono	Mono County ROC/P
Monterey	Alisal Union
Monterey	Bradley Union Elementary
Monterey	Carmel Unified
Monterey	Chualar Union
Monterey	Graves Elementary
Monterey	Greenfield Union Elementary
Monterey	King City Union
Monterey	South Monterey County Joint Union High
Monterey	Lagunita Elementary
Monterey	Mission Union Elementary
Monterey	Monterey Peninsula Unified
wonterey	Monteley remisua omneu

Page 12 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Monterey	Pacific Grove Unified
Monterey	Salinas City Elementary
Monterey	Salinas Union High
Monterey	San Antonio Union Elementary
Monterey	San Ardo Union Elementary
Monterey	San Lucas Union Elementary
Monterey	Santa Rita Union Elementary
Monterey	Spreckels Union Elementary
Monterey	Washington Union Elementary
Monterey	North Monterey County Unified
Monterey	Mission Trails ROP
Monterey	Big Sur Unified
Monterey	Soledad Unified
Monterey	Gonzales Unified
Napa	Calistoga Joint Unified
Napa	Howell Mountain Elementary
Napa	Napa Valley Unified
Napa	Pope Valley Union Elementary
Napa	Saint Helena Unified
Napa	Napa County ROP
Nevada	Chicago Park Elementary
Nevada	Clear Creek Elementary
Nevada	Grass Valley Elementary
Nevada	Nevada City Elementary
Nevada	Nevada Joint Union High
Nevada	Pleasant Ridge Union Elementary
Nevada	Union Hill Elementary
Nevada	Twin Ridges Elementary
Nevada	Penn Valley Union Elementary
Orange	Anaheim Elementary
Orange	Anaheim Union High
Orange	Brea-Olinda Unified
Orange	Buena Park Elementary
Orange	Capistrano Unified
Orange	Centralia Elementary
Orange	Cypress Elementary
Orange	Fountain Valley Elementary
Orange	Fullerton Elementary
Orange	Fullerton Joint Union High
Orange	Garden Grove Unified
Orange	Huntington Beach City Elementary
-	Huntington Beach Union High
Orange	

Page 13 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Orango	Laguna Beach Unified
Orange	La Habra City Elementary
Orange	Magnolia Elementary
Orange	Newport-Mesa Unified
Orange	Ocean View
Orange	Orange Unified
Orange	Placentia-Yorba Linda Unified
Orange	Santa Ana Unified
Orange	Savanna Elementary
Orange Orange	Westminster
Orange	Saddleback Valley Unified
Orange	Tustin Unified
Orange	Irvine Unified
Orange	Los Alamitos Unified
Orange	North Orange County ROP-Adult
Orange	Coastline ROP
Orange	Central Orange County CTE Partnership (CTEp)
Placer	Ackerman Charter
Placer	Alta-Dutch Flat Union Elementary
Placer	Auburn Union Elementary
Placer	Colfax Elementary
Placer	Dry Creek Joint Elementary
Placer	Eureka Union
Placer	Foresthill Union Elementary
Placer	Loomis Union Elementary
Placer	Newcastle Elementary
Placer	Placer Hills Union Elementary
Placer	Placer Union High
Placer	Roseville City Elementary
Placer	Roseville Joint Union High
Placer	Tahoe-Truckee Unified
Placer	Western Placer Unified
Placer	Forty-Niner ROP
Placer	Rocklin Unified
Plumas	Plumas Unified
Plumas	Plumas County ROP
Riverside	California School for the Deaf-Riverside (State Special Schl)
Riverside	Alvord Unified
Riverside	Banning Unified
Riverside	Beaumont Unified
Riverside	Corona-Norco Unified
Riverside	Desert Center Unified

Page 14 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Riverside **Desert Sands Unified** Riverside Hemet Unified Riverside Jurupa Unified Riverside Menifee Union Elementary Riverside Moreno Valley Unified Riverside Nuview Union Riverside Palm Springs Unified Palo Verde Unified Riverside Riverside Perris Elementary Riverside Perris Union High **Riverside Unified** Riverside Riverside **Romoland Elementary** San Jacinto Unified Riverside Riverside Coachella Valley Unified Riverside **Riverside County Office Of Education ROP** Riverside Lake Elsinore Unified Riverside **Temecula Valley Unified** Riverside Murrieta Valley Unified Riverside Val Verde Unified Sacramento Arcohe Union Elementary Sacramento Elk Grove Unified Elverta Joint Elementary Sacramento Sacramento Folsom-Cordova Unified **Galt Joint Union Elementary** Sacramento Sacramento Galt Joint Union High Sacramento **River Delta Joint Unified** Sacramento **Robla Elementary** Sacramento Sacramento City Unified San Juan Unified Sacramento Sacramento Center Joint Unified Sacramento County ROP Sacramento Natomas Unified Sacramento **Twin Rivers Unified** Sacramento **Bitterwater-Tully Elementary** San Benito San Benito **Cienega Union Elementary** San Benito Hollister San Benito Jefferson Elementary San Benito North County Joint Union Elementary San Benito Panoche Elementary San Benito San Benito High San Benito Southside Elementary San Benito **Tres Pinos Union Elementary** 

> Page 15 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Benito Willow Grove Union Elementary San Benito Aromas/San Juan Unified San Bernardino Adelanto Elementary San Bernardino Alta Loma Elementary San Bernardino **Barstow Unified** San Bernardino **Bear Valley Unified** San Bernardino Central Elementary **Chaffey Joint Union High** San Bernardino San Bernardino **Chino Valley Unified** San Bernardino **Colton Joint Unified** San Bernardino Cucamonga Elementary San Bernardino Etiwanda Elementary San Bernardino Fontana Unified San Bernardino Helendale Elementary San Bernardino Morongo Unified San Bernardino Mountain View Elementary San Bernardino Mt. Baldy Joint Elementary San Bernardino **Needles Unified** San Bernardino Ontario-Montclair San Bernardino **Oro Grande Elementary** San Bernardino **Redlands Unified Rialto Unified** San Bernardino Rim of the World Unified San Bernardino San Bernardino San Bernardino City Unified San Bernardino **Trona Joint Unified** San Bernardino Victor Elementary San Bernardino Victor Valley Union High San Bernardino Yucaipa-Calimesa Joint Unified San Bernardino **Baker Valley Unified** San Bernardino Silver Valley Unified San Bernardino **Snowline Joint Unified** Colton-Redlands-Yucaipa ROP San Bernardino San Bernardino **Baldy View ROP** San Bernardino San Bernardino County ROP San Bernardino **Hesperia Unified** San Bernardino Lucerne Valley Unified San Bernardino Upland Unified San Bernardino Apple Valley Unified San Diego Alpine Union Elementary San Diego **Borrego Springs Unified** San Diego **Cajon Valley Union** Cardiff Elementary San Diego

> Page 16 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

с <b>Б</b> .	
San Diego	Chula Vista Elementary
San Diego	Coronado Unified
San Diego	Dehesa Elementary
San Diego	Del Mar Union Elementary
San Diego	Encinitas Union Elementary
San Diego	Escondido Union
San Diego	Escondido Union High
San Diego	Fallbrook Union Elementary
San Diego	Fallbrook Union High
San Diego	Grossmont Union High
San Diego	Jamul-Dulzura Union Elementary
San Diego	Julian Union Elementary
San Diego	Julian Union High
San Diego	Lakeside Union Elementary
San Diego	La Mesa-Spring Valley
San Diego	Lemon Grove
San Diego	Mountain Empire Unified
San Diego	National Elementary
San Diego	Poway Unified
San Diego	Ramona City Unified
San Diego	Rancho Santa Fe Elementary
San Diego	San Diego Unified
San Diego	San Dieguito Union High
San Diego	San Pasqual Union Elementary
San Diego	Santee
San Diego	San Ysidro Elementary
San Diego	Solana Beach Elementary
San Diego	South Bay Union
San Diego	Spencer Valley Elementary
San Diego	Sweetwater Union High
San Diego	Vallecitos Elementary
San Diego	, Vista Unified
San Diego	Carlsbad Unified
San Diego	Oceanside Unified
San Diego	San Marcos Unified
San Diego	San Diego County ROP
San Diego	Warner Unified
San Diego	Valley Center-Pauma Unified
San Diego	SBC - High Tech High
San Diego	Bonsall Unified
-	San Francisco Unified
	San Francisco County ROP
Jan Hancisco	

Page 17 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122 San Joaquin Banta Elementary **Escalon Unified** San Joaquin San Joaquin Jefferson Elementary San Joaquin Lincoln Unified Linden Unified San Joaquin San Joaquin Lodi Unified Manteca Unified San Joaquin San Joaquin New Hope Elementary San Joaquin New Jerusalem Elementary San Joaquin **Oak View Union Elementary Ripon Unified** San Joaquin San Joaquin Stockton Unified San Joaquin County ROP San Joaquin San Joaquin **Tracy Joint Unified** San Joaquin Lammersville Joint Unified San Luis Obispo Atascadero Unified San Luis Obispo Cayucos Elementary San Luis Obispo Lucia Mar Unified San Luis Obispo Pleasant Valley Joint Union Elementary San Luis Obispo San Luis Coastal Unified San Luis Obispo San Miguel Joint Union Shandon Joint Unified San Luis Obispo **Templeton Unified** San Luis Obispo Paso Robles Joint Unified San Luis Obispo San Luis Obispo Coast Unified San Mateo **Bayshore Elementary** San Mateo Belmont-Redwood Shores Elementary San Mateo Brisbane Elementary San Mateo **Burlingame Elementary** San Mateo Cabrillo Unified San Mateo Hillsborough City Elementary San Mateo Jefferson Elementary San Mateo Jefferson Union High Pacifica San Mateo San Mateo La Honda-Pescadero Unified San Mateo Las Lomitas Elementary San Mateo Menlo Park City Elementary San Mateo Millbrae Elementary San Mateo Portola Valley Elementary **Ravenswood City Elementary** San Mateo San Mateo **Redwood City Elementary** San Mateo San Bruno Park Elementary

> Page 18 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Mateo San Carlos Elementary San Mateo San Mateo-Foster City San Mateo San Mateo Union High San Mateo Sequoia Union High San Mateo South San Francisco Unified San Mateo Woodside Elementary San Mateo San Mateo County ROP Santa Barbara Ballard Elementary Santa Barbara Blochman Union Elementary Santa Barbara Santa Maria-Bonita Santa Barbara Buellton Union Elementary Santa Barbara Carpinteria Unified Santa Barbara Cold Spring Elementary Santa Barbara College Elementary Santa Barbara Goleta Union Elementary Santa Barbara Guadalupe Union Elementary Santa Barbara Hope Elementary Santa Barbara Lompoc Unified Santa Barbara Los Olivos Elementary Santa Barbara Montecito Union Elementary Santa Barbara Orcutt Union Elementary Santa Barbara Santa Maria Joint Union High Santa Barbara Santa Ynez Valley Union High Santa Barbara Solvang Elementary Santa Barbara Vista del Mar Union Santa Barbara Santa Barbara County ROP Santa Barbara Cuyama Joint Unified Santa Barbara Santa Barbara Unified Santa Clara Alum Rock Union Elementary Santa Clara Berryessa Union Elementary Santa Clara Cambrian Santa Clara **Campbell Union** Santa Clara Campbell Union High Santa Clara **Cupertino Union** Santa Clara East Side Union High Santa Clara **Evergreen Elementary** Santa Clara Franklin-McKinley Elementary Santa Clara Fremont Union High Santa Clara **Gilroy Unified** Santa Clara Lakeside Joint Santa Clara Loma Prieta Joint Union Elementary Santa Clara Los Altos Elementary

> Page 19 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Santa Clara Los Gatos Union Elementary Santa Clara Los Gatos-Saratoga Joint Union High Santa Clara Luther Burbank Santa Clara Moreland Santa Clara Morgan Hill Unified Santa Clara Mountain View Whisman Santa Clara Mountain View-Los Altos Union High Santa Clara Mount Pleasant Elementary Santa Clara **Oak Grove Elementary** Santa Clara **Orchard Elementary** Santa Clara Palo Alto Unified Santa Clara San Jose Unified Santa Clara Santa Clara Unified Santa Clara Saratoga Union Elementary Santa Clara Sunnyvale Santa Clara Union Elementary **Milpitas Unified** Santa Clara Santa Clara Metro Education Santa Clara Santa Clara County ROP Santa Clara North County Regional Occupational Center/Program (ROC/P) Santa Cruz Bonny Doon Union Elementary Santa Cruz Happy Valley Elementary Santa Cruz Live Oak Elementary Santa Cruz **Mountain Elementary** Santa Cruz **Pacific Elementary** Santa Cruz Pajaro Valley Unified Santa Cruz San Lorenzo Valley Unified Santa Cruz Santa Cruz City Elementary Santa Cruz Santa Cruz City High Santa Cruz Soquel Union Elementary Santa Cruz Santa Cruz County ROP Santa Cruz Scotts Valley Unified Shasta Anderson Union High Shasta **Bella Vista Elementary** Shasta Black Butte Union Elementary Shasta **Cascade Union Elementary** Shasta Castle Rock Union Elementary Shasta **Columbia Elementary** Shasta Cottonwood Union Elementary Shasta **Enterprise Elementary** Shasta Fall River Joint Unified Shasta French Gulch-Whiskeytown Elementary

Page 20 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Shasta	Grant Elementary
Shasta	Happy Valley Union Elementary
Shasta	Igo, Ono, Platina Union Elementary
Shasta	Indian Springs Elementary
Shasta	Junction Elementary
Shasta	Millville Elementary
Shasta	North Cow Creek Elementary
Shasta	, Oak Run Elementary
Shasta	Pacheco Union Elementary
Shasta	, Redding Elementary
Shasta	Shasta Union Elementary
Shasta	Shasta Union High
Shasta	Whitmore Union Elementary
Shasta	, Mountain Union Elementary
Shasta	, Shasta-Trinity ROP
Shasta	Gateway Unified
Sierra	, Sierra-Plumas Joint Unified
Sierra	WIlliam (R) Rouse ROP
Siskiyou	Big Springs Union Elementary
Siskiyou	Bogus Elementary
Siskiyou	Butteville Union Elementary
Siskiyou	Delphic Elementary
Siskiyou	Dunsmuir Elementary
Siskiyou	Dunsmuir Joint Union High
Siskiyou	Forks of Salmon Elementary
, Siskiyou	Gazelle Union Elementary
Siskiyou	Grenada Elementary
Siskiyou	Happy Camp Union Elementary
Siskiyou	Hornbrook Elementary
Siskiyou	Junction Elementary
Siskiyou	Klamath River Union Elementary
Siskiyou	Little Shasta Elementary
Siskiyou	McCloud Union Elementary
Siskiyou	Montague Elementary
Siskiyou	Mt. Shasta Union Elementary
Siskiyou	Seiad Elementary
Siskiyou	Siskiyou Union High
Siskiyou	Weed Union Elementary
Siskiyou	Willow Creek Elementary
Siskiyou	Yreka Union Elementary
Siskiyou	Yreka Union High
Siskiyou	Butte Valley Unified

Page 21 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Siskiyou	Siskiyou ROP
Siskiyou	, Scott Valley Unified
Solano	, Benicia Unified
Solano	Dixon Unified
Solano	Fairfield-Suisun Unified
Solano	Travis Unified
Solano	Vacaville Unified
Solano	Vallejo City Unified
Sonoma	Alexander Valley Union Elementary
Sonoma	West Sonoma County Union High
Sonoma	Bellevue Union
Sonoma	Bennett Valley Union Elementary
Sonoma	Cinnabar Elementary
Sonoma	Cloverdale Unified
Sonoma	Dunham Elementary
Sonoma	Forestville Union Elementary
Sonoma	Fort Ross Elementary
Sonoma	Geyserville Unified
Sonoma	Gravenstein Union Elementary
Sonoma	Guerneville Elementary
Sonoma	Harmony Union Elementary
Sonoma	Horicon Elementary
Sonoma	Kenwood
Sonoma	Liberty Elementary
Sonoma	Mark West Union Elementary
Sonoma	Monte Rio Union Elementary
Sonoma	Montgomery Elementary
Sonoma	Oak Grove Union Elementary
Sonoma	Old Adobe Union
Sonoma	Petaluma City Elementary
Sonoma	Petaluma Joint Union High
Sonoma	Piner-Olivet Union Elementary
Sonoma	Kashia Elementary
Sonoma	Rincon Valley Union Elementary
Sonoma	Roseland
Sonoma	Santa Rosa Elementary
Sonoma	Santa Rosa High
Sonoma	Sebastopol Union Elementary
Sonoma	Sonoma Valley Unified
Sonoma	Twin Hills Union Elementary
Sonoma	Two Rock Union
Sonoma	Waugh Elementary

Page 22 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

West Side Union Elementary Sonoma Wilmar Union Elementary Sonoma Wright Elementary Sonoma **Cotati-Rohnert Park Unified** Sonoma Sonoma County ROP Sonoma Windsor Unified Sonoma Healdsburg Unified Sonoma **Ceres Unified** Stanislaus Chatom Union Stanislaus **Denair Unified** Stanislaus Stanislaus **Empire Union Elementary Gratton Elementary** Stanislaus Hart-Ransom Union Elementary Stanislaus Hickman Community Charter Stanislaus **Keyes** Union Stanislaus **Knights Ferry Elementary** Stanislaus Modesto City Elementary Stanislaus Modesto City High Stanislaus Paradise Elementary Stanislaus Patterson Joint Unified Stanislaus **Roberts Ferry Union Elementary** Stanislaus Salida Union Elementary Stanislaus Shiloh Elementary Stanislaus Stanislaus Union Elementary Stanislaus Sylvan Union Elementary Stanislaus Valley Home Joint Elementary Stanislaus Newman-Crows Landing Unified Stanislaus **Yosemite ROP** Stanislaus **Hughson Unified** Stanislaus **Riverbank Unified** Stanislaus Oakdale Joint Unified Stanislaus Waterford Unified Stanislaus **Turlock Unified** Stanislaus **Brittan Elementary** Sutter **Browns Elementary** Sutter East Nicolaus Joint Union High Sutter Franklin Elementary Sutter Live Oak Unified Sutter Marcum-Illinois Union Elementary Sutter Meridian Elementary Sutter Nuestro Elementary Sutter Pleasant Grove Joint Union Sutter

> Page 23 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Suttor	Sutter Union High
Sutter Sutter	Winship-Robbins
	Yuba City Unified
Sutter	Tri-County ROP
Sutter	Antelope Elementary
Tehama	Corning Union Elementary
Tehama	Corning Union High
Tehama	
Tehama	Elkins Elementary
Tehama	Evergreen Union
Tehama	Flournoy Union Elementary
Tehama	Gerber Union Elementary
Tehama	Kirkwood Elementary
Tehama	Lassen View Union Elementary
Tehama	Los Molinos Unified
Tehama	Red Bluff Union Elementary
Tehama	Red Bluff Joint Union High
Tehama	Reeds Creek Elementary
Tehama	Richfield Elementary
Tehama	Tehama County ROP
Trinity	Burnt Ranch Elementary
Trinity	Coffee Creek Elementary
Trinity	Douglas City Elementary
Trinity	Junction City Elementary
Trinity	Lewiston Elementary
Trinity	Trinity Center Elementary
Trinity	Southern Trinity Joint Unified
Trinity	Mountain Valley Unified
Trinity	Trinity Alps Unified
, Tulare	Allensworth Elementary
Tulare	Alpaugh Unified
Tulare	Alta Vista Elementary
Tulare	Buena Vista Elementary
Tulare	Burton Elementary
Tulare	Columbine Elementary
Tulare	Cutler-Orosi Joint Unified
Tulare	Ducor Union Elementary
Tulare	, Earlimart Elementary
Tulare	Hope Elementary
Tulare	Hot Springs Elementary
Tulare	Kings River Union Elementary
Tulare	Liberty Elementary
	Lindsay Unified
Tulare	Emosay onnica

Page 24 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Tulare	Monson-Sultana Joint Union Elementary
Tulare	Oak Valley Union Elementary
Tulare	Outside Creek Elementary
Tulare	Palo Verde Union Elementary
Tulare	Pixley Union Elementary
Tulare	Pleasant View Elementary
Tulare	Richgrove Elementary
Tulare	Rockford Elementary
Tulare	Saucelito Elementary
Tulare	Sequoia Union Elementary
Tulare	Springville Union Elementary
Tulare	Stone Corral Elementary
Tulare	Strathmore Union Elementary
Tulare	Sundale Union Elementary
Tulare	Sunnyside Union Elementary
Tulare	Terra Bella Union Elementary
Tulare	Three Rivers Union Elementary
Tulare	Tipton Elementary
Tulare	Traver Joint Elementary
Tulare	Tulare City
Tulare	Tulare Joint Union High
Tulare	Visalia Unified
Tulare	Waukena Joint Union Elementary
Tulare	Woodville Union Elementary
Tulare	Farmersville Unified
Tulare	Porterville Unified
Tulare	Dinuba Unified
Tulare	Woodlake Unified
Tulare	Exeter Unified
Tuolumne	Belleview Elementary
Tuolumne	Columbia Union
Tuolumne	Curtis Creek Elementary
Tuolumne	Jamestown Elementary
Tuolumne	Sonora Elementary
Tuolumne	Sonora Union High
Tuolumne	Soulsbyville Elementary
Tuolumne	Summerville Elementary
Tuolumne	Summerville Union High
Tuolumne	Twain Harte
Tuolumne	Big Oak Flat-Groveland Unified
Ventura	Briggs Elementary
Ventura	Fillmore Unified

Page 25 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

## **Directly Funded Charter Schools**

<u>County</u>	Charter Scshool
Alameda	Envision Academy for Arts & Technology
Alameda	Yu Ming Charter
Alameda	Urban Montessori Charter
Alameda	Oakland Unity Middle
Alameda	Connecting Waters Charter - East Bay
Alameda	Cox Academy
Alameda	Lazear Charter Academy
Alameda	Nea Community Learning Center
Alameda	The Academy of Alameda
Alameda	Alameda Community Learning Center
Alamada	The Academy of Alamada Elamontary

Alameda The Academy of Alameda Elementary

Page 26 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122 Alameda **REALM Charter Middle** Alameda **REALM Charter High** Alameda Leadership Public Schools - Hayward Alameda Impact Academy of Arts & Technology Golden Oak Montessori of Hayward Alameda Knowledge Enlightens You (KEY) Academy Alameda Silver Oak High Public Montessori Charter Alameda Oakland Unity High Alameda Alameda East Oakland Leadership Academy Alameda Bay Area Technology Lighthouse Community Charter High Alameda Alameda Aspire Berkley Maynard Academy Alameda Achieve Academy American Indian Public High Alameda American Indian Model Schools Alameda Conservatory of Vocal/Instrumental Arts Alameda Alameda Oakland Charter High Alameda KIPP Bridge Academy Alameda ARISE High Alameda Civicorps Corpsmember Academy Alameda Learning Without Limits Aspire Golden State College Preparatory Academy Alameda Alameda Aspire ERES Academy Vincent Academy Alameda Alameda LPS Oakland R & D Campus Alameda Aspire College Academy Alameda **Epic Charter** Alameda Downtown Charter Academy East Bay Innovation Academy Alameda Oakland Military Institute, College Preparatory Academy Alameda Alameda Lighthouse Community Charter Aspire Lionel Wilson College Preparatory Academy Alameda Alameda Aspire Triumph Technology Academy Roses in Concrete Alameda Alameda Francophone Charter School of Oakland Alameda Conservatory of Vocal/Instrumental Arts High Lodestar: A Lighthouse Community Charter Public Alameda Alameda Oakland School for the Arts **Oakland Charter Academy** Alameda American Indian Public Charter Alameda Alameda Aspire Monarch Academy North Oakland Community Charter Alameda Alameda ASCEND **KIPP** Summit Academy Alameda **KIPP King Collegiate High** Alameda **CORE Butte Charter** Butte Butte Nord Country Forest Ranch Charter Butte

> Page 27 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Butte Sherwood Montessori Butte Wildflower Open Classroom Chico Country Day Butte Butte Blue Oak Charter Ipakanni Early College Charter Butte Pivot Charter School North Valley Butte Butte STREAM Charter Achieve Charter School of Paradise Inc. Butte Butte HomeTech Charter Paradise Charter Middle Butte Children's Community Charter Butte Contra Costa Making Waves Academy Contra Costa Caliber: Beta Academy Summit Public School K2 Contra Costa Contra Costa Contra Costa School of Performing Arts Contra Costa Clayton Valley Charter High Contra Costa Antioch Charter Academy II Contra Costa Antioch Charter Academy Contra Costa Vista Oaks Charter Contra Costa Leadership Public Schools: Richmond Contra Costa **Richmond College Preparatory Richmond Charter Academy** Contra Costa Contra Costa **Richmond Charter Elementary-Benito Juarez** Contra Costa Aspire Richmond Ca. College Preparatory Academy Contra Costa Aspire Richmond Technology Academy Contra Costa John Henry High Contra Costa Summit Public School: Tamalpais Contra Costa Manzanita Middle Contra Costa Rocketship Futuro Academy Del Norte **Uncharted Shores Academy** El Dorado California Montessori Project-Shingle Springs Campus El Dorado Rising Sun Montessori El Dorado Clarksville Charter El Dorado Camino Science and Natural Resources Charter Crescent View West Charter Fresno Fresno Hume Lake Charter Fresno **Big Picture Educational Academy** Fresno Edison-Bethune Charter Academy Aspen Valley Preparatory Academy Fresno Sierra Charter Fresno University High Fresno Fresno Kepler Neighborhood Aspen Meadow Public Fresno Fresno School of Unlimited Learning Fresno Carter G. Woodson Public Charter California Virtual Academy @ Fresno Fresno Fresno Compass Charter Schools of Fresno Ambassador Phillip V. Sanchez Public Charter Fresno

> Page 28 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Fresno Fresno	Crescent View South Charter Inspire Charter Schools - Central
Fresno	W. E. B. DuBois Public Charter
Glenn	Walden Academy
Humboldt	Northcoast Preparatory and Performing Arts Academy
Humboldt	Fuente Nueva Charter
Humboldt	Union Street Charter
Humboldt	Redwood Coast Montessori
Humboldt	Coastal Grove Charter
Humboldt	Laurel Tree Charter
Humboldt	Alder Grove Charter
Humboldt	Pacific View Charter 2.0
Humboldt	Redwood Preparatory Charter
Imperial	Ballington Academy for the Arts and Sciences
Imperial	Imagine Schools at Imperial Valley
Inyo	YouthBuild Charter School of California
Inyo	The Education Corps
Inyo	College Bridge Academy
Kern	Wonderful College Prep Academy
Kern	Grimmway Academy
Kern	Wonderful College Prep Academy - Lost Hills
Kern	Grimmway Academy Shafter
Kern	California Virtual Academy @ Maricopa
Kern	Insight School of California
Kern	Peak to Peak Mountain Charter
Kern	Inspire Charter School - Kern
Kern	Ridgecrest Charter
Kings	California Virtual Academy @ Kings
Kings	Kings Valley Academy
Kings	Lemoore Middle College High
Lake	Lake County International Charter
Lake	California Connections Academy @ North Bay
Lassen	Long Valley Charter
Los Angeles	Jardin de la Infancia
Los Angeles	Aspire Antonio Maria Lugo Academy
Los Angeles	Los Angeles International Charter High
Los Angeles	Aspire Ollin University Preparatory Academy
Los Angeles	Magnolia Science Academy 3
Los Angeles	Magnolia Science Academy 2
Los Angeles	Environmental Charter Middle
Los Angeles	Environmental Charter Middle - Inglewood
Los Angeles	Optimist Charter
Los Angeles	Valiente College Preparatory Charter
Los Angeles	Intellectual Virtues Academy
Los Angeles	LA's Promise Charter Middle #1
Los Angeles	Alma Fuerte Public
Los Angeles	LA's Promise Charter High #1
Los Angeles	Animo City of Champions Charter High

Page 29 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

**Odyssey Charter** Los Angeles Los Angeles Magnolia Science Academy **Desert Sands Charter** Los Angeles Los Angeles **Opportunities For Learning - Baldwin Park II** Los Angeles **Opportunities for Learning - Baldwin Park** Los Angeles Family First Charter Los Angeles New Opportunities Charter Los Angeles **Opportunities for Learning - Duarte** Los Angeles Gorman Learning Center Wilder's Preparatory Academy Charter Los Angeles Los Angeles Wilder's Preparatory Academy Charter Middle Los Angeles Today's Fresh Start Charter School Inglewood Los Angeles ICEF Inglewood Elementary Charter Academy Los Angeles ICEF Inglewood Middle Charter Academy Children of Promise Preparatory Academy Los Angeles Los Angeles Grace Hopper STEM Academy Los Angeles Animo Inglewood Charter High Los Angeles Community Collaborative Virtual - Keppel Partnership Academy Life Source International Charter Los Angeles Los Angeles iLEAD Lancaster Charter **Environmental Charter High** Los Angeles Los Angeles Lennox Mathematics, Science and Technology Academy Los Angeles Century Community Charter Los Angeles Century Academy for Excellence Los Angeles Animo Leadership High Los Angeles Intellectual Virtues Academy of Long Beach Los Angeles **Clear Passage Educational Center** Los Angeles N.E.W. Academy of Science and Arts Los Angeles Stella Middle Charter Academy Los Angeles High Tech LA Los Angeles Accelerated Charter Elementary Wallis Annenberg High Los Angeles Los Angeles North Valley Military Institute College Preparatory Academy Los Angeles **Central City Value** KIPP Los Angeles College Preparatory Los Angeles Los Angeles View Park Preparatory Accelerated High KIPP Academy of Opportunity Los Angeles Crenshaw Arts-Technology Charter High Los Angeles Oscar De La Hoya Animo Charter High Los Angeles Los Angeles Renaissance Arts Academy Los Angeles **Ocean Charter** Los Angeles PUC Milagro Charter Animo South Los Angeles Charter Los Angeles Los Angeles PUC Lakeview Charter Academy N.E.W. Academy Canoga Park Los Angeles New Designs Charter Los Angeles Los Angeles Ivy Academia Los Angeles Synergy Charter Academy

> Page 30 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles Camino Nuevo Charter High Los Angeles Animo Venice Charter High Los Angeles Animo Pat Brown Los Angeles Alliance Gertz-Ressler Richard Merkin 6-12 Complex Los Angeles Bert Corona Charter Los Angeles Port of Los Angeles High Los Angeles CHAMPS - Charter HS of Arts-Multimedia & Performing Los Angeles Gabriella Charter Los Angeles Alliance Judy Ivie Burton Technology Academy High **Celerity Nascent Charter** Los Angeles Los Angeles Larchmont Charter Los Angeles Alliance Collins Family College-Ready High Los Angeles James Jordan Middle Los Angeles **Our Community Charter** Los Angeles Los Angeles Academy of Arts & Enterprise Charter Los Angeles New Heights Charter New Village Girls Academy Los Angeles Alliance Patti And Peter Neuwirth Leadership Academy Los Angeles Los Angeles Alliance Dr. Olga Mohan High Alliance Jack H. Skirball Middle Los Angeles Los Angeles Animo Ralph Bunche Charter High Los Angeles Animo Jackie Robinson High Los Angeles Animo Watts College Preparatory Academy Los Angeles Alliance Ouchi-O'Donovan 6-12 Complex Los Angeles Alliance Marc & Eva Stern Math and Science Los Angeles PUC Excel Charter Academy Los Angeles Los Feliz Charter School for the Arts Los Angeles Gifted Academy of Mathematics and Entrepreneurial Studies Bright Star Secondary Charter Academy Los Angeles Aspire Junior Collegiate Academy Los Angeles Los Angeles Monsenor Oscar Romero Charter Middle Los Angeles **Global Education Academy** Los Angeles Fenton Primary Center Los Angeles Ivy Bound Academy of Math, Science, and Technology Charter Middle Los Angeles Center for Advanced Learning Los Angeles **Discovery Charter Preparatory School #2** Los Angeles ICEF Vista Middle Academy Los Angeles Alliance Morgan McKinzie High Los Angeles APEX Academy Los Angeles Alliance Piera Barbaglia Shaheen Health Services Academy Los Angeles Alliance Leichtman-Levine Family Foundation Environmental Science High Los Angeles New Los Angeles Charter Los Angeles Magnolia Science Academy 4 Los Angeles Magnolia Science Academy 5 Los Angeles Magnolia Science Academy 6 Los Angeles Magnolia Science Academy 7 Los Angeles Para Los Niños Middle

> Page 31 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles Synergy Kinetic Academy Los Angeles KIPP Raices Academy Los Angeles New Millennium Secondary Los Angeles ICEF Vista Elementary Academy **ICEF Lou Dantzler Preparatory Academy** Los Angeles Los Angeles **ICEF** Innovation Los Angeles Charter Los Angeles **Goethe International Charter** Alain Leroy Locke College Preparatory Academy Los Angeles Los Angeles PUC Santa Rosa Charter Academy Los Angeles Equitas Academy Charter Endeavor College Preparatory Charter Los Angeles Los Angeles Valor Academy Middle Los Angeles Alliance College-Ready Middle Academy 4 Los Angeles Alliance College-Ready Middle Academy 5 Los Angeles New Designs Charter School-Watts Academia Moderna Los Angeles Los Angeles Aspire Titan Academy Watts Learning Center Charter Middle Los Angeles Los Angeles Ararat Charter Los Angeles Ingenium Charter Alliance Cindy and Bill Simon Technology Academy High Los Angeles Los Angeles Alliance Tennenbaum Family Technology High Los Angeles **KIPP Empower Academy** Los Angeles **KIPP** Comienza Community Prep Los Angeles Crown Preparatory Academy Los Angeles **TEACH** Academy of Technologies Animo Jefferson Charter Middle Los Angeles Los Angeles Animo Westside Charter Middle Los Angeles Citizens of the World Charter Hollywood Camino Nuevo Elementary #3 Los Angeles Los Angeles PUC Lakeview Charter High Aspire Gateway Academy Charter Los Angeles Los Angeles Aspire Firestone Academy Charter Los Angeles Para Los Niños - Evelyn Thurman Gratts Primary Los Angeles Celerity Octavia Charter Los Angeles Aspire Pacific Academy Vista Charter Middle Los Angeles Magnolia Science Academy Bell Los Angeles Valley Charter Elementary Los Angeles Los Angeles Valley Charter Middle Los Angeles Camino Nuevo Academy #2 Los Angeles Alliance Susan and Eric Smidt Technology High Los Angeles Alliance Ted K. Tajima High Los Angeles Arts In Action Community Charter Celerity Palmati Charter Los Angeles **Celerity Cardinal Charter** Los Angeles Los Angeles Animo Ellen Ochoa Charter Middle Animo James B. Taylor Charter Middle Los Angeles

> Page 32 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Animo Western Charter Middle Los Angeles Los Angeles Animo Phillis Wheatley Charter Middle Los Angeles Extera Public Los Angeles **Rise Kohyang Middle** Synergy Quantum Academy Los Angeles Aspire Slauson Academy Charter Los Angeles Los Angeles Aspire Juanita Tate Academy Charter Los Angeles Aspire Inskeep Academy Charter Los Angeles Los Angeles Leadership Primary Academy Los Angeles Camino Nuevo Charter Academy #4 Animo College Preparatory Academy Los Angeles Los Angeles Alliance Renee and Meyer Luskin Academy High Los Angeles PUC Early College Academy for Leaders and Scholars (ECALS) Los Angeles Alliance Margaret M. Bloomfield Technology Academy High **KIPP** Philosophers Academy Los Angeles KIPP Scholar Academy Los Angeles **KIPP Sol Academy** Los Angeles Ednovate - USC Hybrid High Los Angeles Math and Science College Preparatory Los Angeles Los Angeles Equitas Academy #2 Citizens of the World 2 Los Angeles Los Angeles Citizens of the World 3 Los Angeles Aspire Centennial College Preparatory Academy Alliance Alice M. Baxter College-Ready High Los Angeles Los Angeles **KIPP Iluminar Academy** Los Angeles Executive Preparatory Academy of Finance Pathways Community Los Angeles Los Angeles **City Language Immersion Charter** Los Angeles Valor Academy High Los Angeles Camino Nuevo High #2 Los Angeles **PREPA TEC - Los Angeles** Los Angeles Metro Charter Los Angeles Ingenium Charter Middle Alliance Leadership Middle Academy Los Angeles Los Angeles Lashon Academy Los Angeles Alliance College-Ready Middle Academy 8 Los Angeles Alliance Kory Hunter Middle Alliance College-Ready Middle Academy 12 Los Angeles **Global Education Academy Middle** Los Angeles Los Angeles Extera Public School No. 2 Los Angeles New Horizons Charter Academy Los Angeles Ivy Bound Academy Math, Science, and Technology Charter Middle 2 **KIPP** Academy of Innovation Los Angeles Los Angeles Animo Mae Jemison Charter Middle **KIPP Vida Preparatory Academy** Los Angeles PUC Inspire Charter Academy Los Angeles Los Angeles PUC Community Charter Elementary Los Angeles **TEACH Tech Charter High** 

> Page 33 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles Equitas Academy #3 Charter Los Angeles **Clemente Charter** Los Angeles **Global Education Academy 2** Los Angeles **Everest Value** Los Angeles Village Charter Academy Community Preparatory Academy Los Angeles Los Angeles Fenton STEM Academy: Elementary Center for Science Technology **Engineering and Mathematics** Los Angeles Fenton Charter Leadership Academy Los Angeles **KIPP** Ignite Academy **KIPP** Promesa Prep Los Angeles Los Angeles Collegiate Charter High School of Los Angeles Los Angeles Summit Preparatory Charter Los Angeles **Public Policy Charter Resolute Academy Charter** Los Angeles Libertas College Preparatory Charter Los Angeles Los Angeles University Preparatory Value High Los Angeles Alliance Marine - Innovation and Technology 6-12 Complex Los Angeles Bert Corona Charter High Ednovate - USC East College Prep Los Angeles PUC Triumph Charter Academy and PUC Triumph Charter High Los Angeles PUC Nueva Esperanza Charter Academy Los Angeles Los Angeles PUC CALS Middle School and Early College High Los Angeles Valor Academy Elementary New Los Angeles Charter Elementary Los Angeles Los Angeles Girls Athletic Leadership School Los Angeles Los Angeles **Rise Kohyang High** Los Angeles California Collegiate Charter Animo Florence-Firestone Charter Middle Los Angeles Los Angeles The City Los Angeles Arts in Action Community Middle PUC International Preparatory Academy Los Angeles Los Angeles Gabriella Charter 2 Los Angeles **KIPP** Corazon Academy Los Angeles Crete Academy Los Angeles WISH Academy High Ednovate - USC Esperanza College Prep Los Angeles Ednovate - USC College Prep, Pico-Union/Westlake Campus Los Angeles Birmingham Community Charter High Los Angeles Los Angeles El Camino Real Charter High Los Angeles Granada Hills Charter High Los Angeles Palisades Charter High Los Angeles Leadership Academy Los Angeles Los Angeles Fenton Avenue Charter Montague Charter Academy Los Angeles Pacoima Charter Elementary Los Angeles Los Angeles Santa Monica Boulevard Community Charter Vaughn Next Century Learning Center Los Angeles

> Page 34 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Accelerated Los Angeles Los Angeles Watts Learning Center PUC Community Charter Middle and PUC Community Charter Early Los Angeles College High Los Angeles View Park Preparatory Accelerated Charter Los Angeles Camino Nuevo Charter Academy Los Angeles Multicultural Learning Center Los Angeles CHIME Institute's Schwarzenegger Community Los Angeles Downtown Value Los Angeles Puente Charter Los Angeles Para Los Niños Charter Los Angeles View Park Preparatory Accelerated Charter Middle Los Angeles Antelope Valley Learning Academy Los Angeles Palmdale Aerospace Academy Los Angeles **Guidance Charter** Los Angeles Aveson Global Leadership Academy Los Angeles Aveson School of Leaders Los Angeles Pasadena Rosebud Academy Los Angeles Learning Works Los Angeles California Virtual Academy @ Los Angeles Los Angeles San Jose Charter Academy **Mission View Public** Los Angeles Los Angeles Santa Clarita Valley International Opportunities for Learning - Santa Clarita Los Angeles Los Angeles Today's Fresh Start-Compton Los Angeles Celerity Achernar Charter iQ Academy California-Los Angeles Los Angeles Los Angeles **Options for Youth San Gabriel** Los Angeles Assurance Learning Academy Los Angeles SCALE Leadership Academy Los Angeles Inspire Charter School Valiant Academy of Los Angeles Los Angeles Los Angeles Albert Einstein Academy for Letters, Arts & Sciences - Agua Dulce Partnership Academy Los Angeles SIATech Academy South Los Angeles Method Schools K-8 Los Angeles Method Schools High Los Angeles iLEAD Hybrid Los Angeles Albert Einstein Academy for Letters, Arts and Sciences-STEAM **Community Collaborative Charter** Los Angeles Los Angeles Albert Einstein Academy for Letters, Arts & Sciences - Odyssey Los Angeles Pathways Academy Charter School Adult Education **Empower Generations** Los Angeles Los Angeles **Compass Charter Schools of Los Angeles** New West Charter Los Angeles Los Angeles School of Arts and Enterprise Los Angeles Lifeline Education Charter Los Angeles Barack Obama Charter

> Page 35 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Los Angeles Da Vinci Science Los Angeles Da Vinci Design Los Angeles Da Vinci Innovation Academy Los Angeles Da Vinci Communications High Anahuacalmecac International University Preparatory of North America Los Angeles Los Angeles Academia Avance Charter Los Angeles Prepa Tec Los Angeles High Yosemite-Wawona Elementary Charter Madera Madera Sherman Thomas Charter Ezequiel Tafoya Alvarado Academy Madera Sherman Thomas Charter High Madera Madera **Glacier High School Charter** Madera Mountain Home Charter (Alternative) Novato Charter Marin Willow Creek Academy Marin Sierra Foothill Charter Mariposa Mendocino Pacific Community Charter Mendocino Three Rivers Charter Eel River Charter Mendocino Mendocino **River Oak Charter** Mendocino Redwood Academy of Ukiah Mendocino Accelerated Achievement Academy Mendocino Tree of Life Charter La Vida Charter Mendocino Mendocino Willits Elementary Charter Mendocino Willits Charter Monterey Monterey Bay Charter Bay View Academy Monterey Millennium Charter High Monterey **Oasis Charter Public** Monterey Uplift Monterev Monterev Uplift California South Charter Monterey Monterey Uplift California North Charter Learning for Life Charter Monterey International School of Monterey Monterey Monterey **Big Sur Charter** Napa Stone Bridge Nevada Nevada City School of the Arts Sierra Montessori Academy Nevada EPIC de Cesar Chavez Nevada Nevada John Muir Charter Schools Sierra Academy of Expeditionary Learning Nevada Samueli Academy Orange Orange Vista Heritage Charter Middle Oxford Preparatory Academy - Saddleback Valley Orange USC College Prep Santa Ana Campus Orange Orange Orange County Academy of Sciences and Arts Scholarship Prep Charter Orange

> Page 36 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Orange	Orange County Workforce Innovation High
Orange	Citrus Springs Charter
Orange	GOALS Academy
Orange	Capistrano Connections Academy
Orange	Community Roots Academy
Orange	Oxford Preparatory Academy - South Orange County
Orange	Journey
Orange	Opportunities for Learning - Capistrano
Orange	Kinetic Academy
Orange	Santiago Middle
Orange	Edward B. Cole Academy
Orange	Nova Academy
Orange	Orange County Educational Arts Academy
Orange	OCSA
Orange	El Sol Santa Ana Science and Arts Academy
Orange	Magnolia Science Academy Santa Ana
Placer	CORE Placer Charter
Placer	John Adams Academy
Placer	Creekside Charter
Placer	Harvest Ridge Cooperative Charter/Placer Academy
Placer	Squaw Valley Preparatory
Placer	Rocklin Academy Gateway
Placer	Sierra Expeditionary Learning
Placer	Partnerships for Student-Centered Learning
Placer	Horizon Charter
Placer	Rocklin Academy at Meyers Street
Placer	Maria Montessori Charter Academy
Placer	Western Sierra Collegiate Academy
Placer	Rocklin Academy
Plumas	Plumas Charter
Riverside	River Springs Charter
Riverside	Imagine Schools, Riverside County
Riverside	Gateway College and Career Academy
Riverside	Highland Academy
Riverside	Santa Rosa Academy
Riverside	Excel Prep Charter - IE
Riverside	REACH Leadership STEAM Academy
Riverside	Encore High School for the Arts - Riverside
Riverside	San Jacinto Valley Academy
Riverside	NOVA Academy - Coachella
Riverside	Sycamore Academy of Science and Cultural Arts
Riverside	Temecula Preparatory
Riverside	Temecula Valley Charter
Riverside	Baypoint Preparatory Academy
Sacramento	California Montessori Project - Elk Grove Campus
Sacramento	Delta Elementary Charter
Sacramento	Paseo Grande Charter
Sacramento	St. HOPE Public School 7

Page 37 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Sacramento Sol Aureus College Preparatory Sacramento Sacramento Charter High Sacramento Aspire Capitol Heights Academy Sacramento The Language Academy of Sacramento California Montessori Project - Capitol Campus Sacramento Yav Pem Suab Academy - Preparing for the Future Charter Sacramento Capitol Collegiate Academy Sacramento Oak Park Preparatory Academy Sacramento Sacramento **Growth Public** California Montessori Project-San Juan Campus Sacramento Sacramento **Golden Valley River** Aspire Alexander Twilight College Preparatory Academy Sacramento Aspire Alexander Twilight Secondary Academy Sacramento Gateway International Sacramento Golden Vallev Orchard Sacramento Atkinson Academy Charter Sacramento **Options for Youth-San Juan** Sacramento Sacramento Natomas Charter **Community Outreach Academy** Sacramento Sacramento **Futures High** Heritage Peak Charter Sacramento **Community Collaborative Charter** Sacramento Sacramento Higher Learning Academy SAVA: Sacramento Academic and Vocational Academy Sacramento Sacramento Highlands Community Charter Sacramento Paramount Collegiate Academy Hollister Prep San Benito San Bernardino Norton Science and Language Academy San Bernardino Desert Trails Preparatory Academy San Bernardino Taylion High Desert Academy/Adelanto San Bernardino Oxford Preparatory Academy - Chino Valley San Bernardino Alta Vista South Public Charter San Bernardino Community Collaborative Virtual - Sage Oak Charter San Bernardino Mojave River Academy San Bernardino Grove San Bernardino ASA Charter San Bernardino Public Safety Academy San Bernardino Casa Ramona Academy for Technology, Community, and Education San Bernardino SOAR Charter Academy San Bernardino New Vision Middle San Bernardino Options for Youth-San Bernardino San Bernardino Excel Prep Charter San Bernardino Hardy Brown College Prep San Bernardino Taft T. Newman Leadership Academy San Bernardino Woodward Leadership Academy San Bernardino Ballington Academy for the Arts and Sciences - San Bernardino San Bernardino Provisional Accelerated Learning Academy San Bernardino California STEAM San Bernardino

> Page 38 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Bernardino Options for Youth-Victorville Charter San Bernardino Excelsior Charter San Bernardino Inland Leaders Charter San Bernardino Summit Leadership Academy-High Desert San Bernardino Pathways to College San Bernardino Mirus Secondary San Bernardino Encore Jr./Sr. High School for the Performing and Visual Arts San Bernardino LaVerne Elementary Preparatory Academy San Bernardino Sky Mountain Charter San BernardinoAcademy for Academic Excellence Literacy First Charter San Diego San Diego Juan Bautista de Anza San Diego Diego Springs Academy San Diego San Diego Workforce Innovation High EJE Elementary Academy Charter San Diego San Diego EJE Middle Academy San Diego Leonardo da Vinci Health Sciences Charter San Diego Howard Gardner Community Charter San Diego Feaster (Mae L.) Charter San Diego Mueller Charter (Robert L.) San Diego **Discovery Charter** San Diego Chula Vista Learning Community Charter San Diego Arroyo Vista Charter San Diego **Diego Hills Charter** San Diego The Heights Charter San Diego Community Montessori Charter San Diego **MethodSchools** San Diego Valiant Academy of Southern California San Diego Inspire Charter School - South Dehesa Charter San Diego San Diego Heritage K-8 Charter San Diego **Epiphany Prep Charter** San Diego Classical Academy San Diego Classical Academy High Escondido Charter High San Diego San Diego Steele Canyon High San Diego Helix High Greater San Diego Academy San Diego San Diego **Diego Valley Charter** San Diego Harbor Springs Charter San Diego Julian Charter San Diego National University Academy **River Valley Charter** San Diego San Diego Barona Indian Charter San Diego Neighborhood Homeschools San Diego San Diego College Preparatory Middle San Diego San Diego Virtual Pivot Charter School - San Diego San Diego

> Page 39 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Diego San Diego San Diego San Diego San Diego San Diego San Diego	Compass Charter Schools of San Diego County Collaborative Charter Integrity Charter High Tech Middle KIPP Adelante Preparatory Academy High Tech High International Learning Choice Academy
San Diego	High Tech Middle Media Arts
San Diego San Diego	lftin Charter High Tech High Media Arts
San Diego	King-Chavez Arts Academy
San Diego	King-Chavez Athletics Academy
San Diego	Magnolia Science Academy San Diego
San Diego	Albert Einstein Academy Charter Middle
San Diego	King-Chavez Preparatory Academy
San Diego San Diego	Health Sciences High Arroyo Paseo Charter High
San Diego	Innovations Academy
San Diego	King-Chavez Community High
San Diego	Gompers Preparatory Academy
San Diego	Evangeline Roberts Institute of Learning
San Diego	SD Global Vision Academy
San Diego	School for Entrepreneurship and Technology
San Diego	Old Town Academy K-8 Charter
San Diego	America's Finest Charter
San Diego San Diego	City Heights Preparatory Charter Epiphany Prep Charter
San Diego	Kavod Elementary Charter
San Diego	e3 Civic High
San Diego	San Diego Cooperative Charter School 2
San Diego	Health Sciences Middle
San Diego	Laurel Preparatory Academy
San Diego	Empower Charter
San Diego	Elevate Elementary
San Diego San Diego	High Tech Elementary Ingenuity Charter
San Diego	Charter School of San Diego
San Diego	Preuss School UCSD
San Diego	High Tech High
San Diego	Audeo Charter
San Diego	Darnall Charter
San Diego	Keiller Leadership Academy
San Diego	Harriet Tubman Village Charter
San Diego San Diego	King-Chavez Primary Academy The O'Farrell Charter
San Diego	McGill School of Success
San Diego	Museum
San Diego	Holly Drive Leadership Academy
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Page 40 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Diego High Tech Elementary Explorer San Diego San Diego Cooperative Charter San Diego King-Chavez Academy of Excellence San Diego Albert Einstein Academy Charter Elementary San Diego Insight @ San Diego California Virtual Academy @ San Diego San Diego San Diego Hawking S.T.E.A.M. Charter San Diego Hawking S.T.E.A.M. Charter School 2 San Diego MAAC Community Charter Taylion San Diego Academy San Diego San Diego SIATech San Diego North County Trade Tech High San Diego Guajome Learning Center San Diego Bella Mente Montessori Academy Guajome Park Academy Charter San Diego San Diego **Pacific View Charter** San Diego **Bayshore Preparatory Charter** San Diego All Tribes Elementary Charter California Pacific Charter Schools - San Diego San Diego San Diego All Tribes Charter San Diego High Tech High Chula Vista High Tech High North County San Diego San Diego High Tech Middle North County San Diego High Tech Middle Chula Vista San Diego High Tech Elementary Chula Vista San Diego High Tech Elementary North County San Diego Pathways Academy Charter San Diego Thrive Public San Diego Audeo Charter II San Diego **Grossmont Secondary Charter** San Francisco KIPP Bayview Academy San Francisco KIPP San Francisco Bay Academy San Francisco Five Keys Charter (SF Sheriff's) San Francisco City Arts and Tech High San Francisco Five Keys Adult School (SF Sheriff's) San Francisco Five Keys Independence HS (SF Sheriff's) San Francisco Gateway Middle San Francisco Mission Preparatory San Francisco KIPP San Francisco College Preparatory San Francisco Leadership High San Francisco Gateway High San Francisco Edison Charter Academy San Francisco Creative Arts Charter San Francisco OnePurpose San Francisco The New School of San Francisco San Joaquin one.Charter San Joaquin San Joaquin Building Futures Academy San Joaquin River Islands Technology Academy II

> Page 41 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

San Joaquin Venture Academy NextGeneration STEAM Academy San Joaquin San Joaquin **Escalon Charter Academy** San Joaquin Aspire Benjamin Holt College Preparatory Academy **Rio Valley Charter** San Joaquin Aspire Benjamin Holt Middle School San Joaquin Aspire Vincent Shalvey Academy San Joaquin Aspire River Oaks Charter San Joaquin San Joaquin Humphreys College Academy of Business, Law and Education California Virtual Academy @ San Joaquin San Joaquin San Joaquin Valley View Charter Prep San Joaquin Insight @ San Joaquin California Connections Academy @ Ripon San Joaquin Aspire Rosa Parks Academy San Joaquin Aspire Port City Academy San Joaquin Dr. Lewis Dolphin Stallworth Sr. Charter San Joaquin Aspire Langston Hughes Academy San Joaquin San Joaquin Stockton Collegiate International Elementary San Joaquin Stockton Collegiate International Secondary San Joaquin Aspire APEX Academy **TEAM Charter** San Joaquin San Joaquin Primary Charter San Joaquin Millennium Charter **Discoverv Charter** San Joaquin Bellevue-Santa Fe Charter San Luis Obispo San Luis Obispo Almond Acres Charter Academy San Mateo California Virtual Academy @ San Mateo San Mateo Summit Public School: Shasta San Mateo Aspire East Palo Alto Charter San Mateo **KIPP Valiant Community Prep** San Mateo **Connect Community Charter** San Mateo KIPP Excelencia Community Preparatory San Mateo Rocketship Redwood City San Mateo San Carlos Charter Learning Center San Mateo Design Tech High San Mateo Summit Preparatory Charter High San Mateo **Everest Public High** East Palo Alto Academy San Mateo Santa Barbara Family Partnership Home Study Charter Santa Barbara Trivium Charter Santa Barbara Santa Ynez Valley Charter Santa Barbara Manzanita Public Charter Santa Barbara California STEAM Santa Barbara Santa Barbara Uplift California Santa Barbara Santa Barbara Peabody Charter Santa Barbara Adelante Charter Santa Barbara Olive Grove Charter Santa Clara **Bullis Charter** 

> Page 42 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Santa Clara **Discovery Charter** Santa Clara University Preparatory Academy Charter Rocketship Mateo Sheedy Elementary Santa Clara Santa Clara ACE Empower Academy Rocketship Si Se Puede Academy Santa Clara Santa Clara Rocketship Los Suenos Academy Santa Clara Downtown College Prep - Alum Rock Santa Clara Rocketship Discovery Prep Santa Clara Summit Public School: Tahoma Santa Clara Sunrise Middle Santa Clara Rocketship Academy Brilliant Minds Santa Clara Rocketship Alma Academy Santa Clara **Discovery Charter II** Santa Clara Summit Public School: Denali Santa Clara Alpha: Jose Hernandez Santa Clara Rocketship Fuerza Community Prep Santa Clara Voices College-Bound Language Academy at Morgan Hill Santa Clara Spark Charter Santa Clara Voices College-Bound Language Academy at Mt. Pleasant Santa Clara Rocketship Rising Stars Santa Clara KIPP Heartwood Academy Santa Clara Alpha: Blanca Alvarado Middle Santa Clara Kipp Prize Preparatory Academy Santa Clara Escuela Popular/Center for Training and Careers, Family Learning Santa Clara **KIPP San Jose Collegiate** Santa Clara Summit Public School: Rainier Santa Clara ACE Charter High Santa Clara Luis Valdez Leadership Academy Santa Clara B. Roberto Cruz Leadership Academy Santa Clara Alpha Cindy Avitia High Santa Clara Latino College Preparatory Academy San Jose Conservation Corps Charter Santa Clara Santa Clara Escuela Popular Accelerated Family Learning Voices College-Bound Language Academy Santa Clara Santa Clara Alpha: Cornerstone Academy Preparatory Santa Clara Rocketship Mosaic Elementary Santa Clara Rocketship Spark Academy Santa Clara KIPP Heritage Academy Santa Clara ACE Franklin McKinley Gilroy Prep (a Navigator School) Santa Clara Santa Clara Charter School of Morgan Hill Santa Clara Downtown College Preparatory Middle Santa Clara ACE Inspire Academy Santa Clara **Downtown College Preparatory** Ceiba College Preparatory Academy Santa Cruz Santa Cruz **Ocean Grove Charter** Shasta **Chrysalis Charter** Shasta Redding STEM Academy

> Page 43 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Shasta	Redding School of the Arts
Shasta	Cottonwood Creek Charter
Shasta	Monarch Learning Center
Shasta	University Preparatory
Shasta	Shasta Charter Academy
Shasta	Northern Summit Academy
Shasta	New Day Academy - Shasta
Shasta	Rocky Point Charter
Shasta	Academy of Personalized Learning
Siskiyou	Golden Eagle Charter
Solano	Dixon Montessori Charter
Solano	Kairos Public School Vacaville Academy
Solano	Caliber: ChangeMakers Academy
Solano	MIT Academy
Solano	Mare Island Technology Academy
Sonoma	Pathways Charter
Sonoma	California Virtual Academy @ Sonoma
Sonoma	California STEAM Sonoma
Sonoma	Pivot Online Charter - North Bay
Sonoma	River Montessori Elementary Charter
Sonoma	Live Oak Charter
Sonoma	Northwest Prep Charter
Sonoma	Olivet Elementary Charter
Sonoma	Morrice Schaefer Charter
Sonoma	Piner-Olivet Charter
Sonoma	Roseland Charter
Sonoma	Kid Street Learning Center Charter
Sonoma	Abraxis Charter
Sonoma	REACH
Sonoma	Sebastopol Independent Charter
Sonoma	Woodland Star Charter
Sonoma	Sonoma Charter
Sonoma	Credo High
Sonoma	Village Charter
Stanislaus	Great Valley Academy
Stanislaus	Valley Charter High
Stanislaus	Aspire Summit Charter Academy
Stanislaus	Aspire Vanguard College Preparatory Academy
Stanislaus	Great Valley Academy - Salida
Stanislaus	Aspire University Charter
Stanislaus	Connecting Waters Charter
Stanislaus	eCademy Charter at Crane
Stanislaus	Fusion Charter
Sutter	South Sutter Charter
Sutter	California Virtual Academy @ Sutter
Sutter	California Prep Sutter K-7
Sutter	California Prep Sutter 8-12
Sutter	Sutter Peak Charter Academy

Page 44 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

## **Community College Districts**

Allan Hancock Joint Community College District Antelope Valley Community College District Barstow Community College District Butte-Glenn Community College District Cabrillo Community College District Cerritos Community College District Chabot-Las Positas Community College District Chaffey Community College District Citrus Community College District Coast Community College District Contra Costa Community College District Copper Mountain Community College District Desert Community College District El Camino Community College District Feather River Community College District Foothill-DeAnza Community College District

> Page 45 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

Gavilan Community College District Glendale Community College District Grossmont-Cuvamaca Community College District Hartnell Community College District Imperial Community College District Kern Community College District Lake Tahoe Community College District Lassen Community College District Long Beach Community College District Los Angeles Community College District Los Rios Community College District Marin Community College District Mendocino-Lake Community College District Merced Community College District MiraCosta Community College District Monterey Peninsula Community College District Mt. San Antonio Community College District Mt. San Jacinto Community College District Napa Valley Community College District North Orange County Community College District Ohlone Community College District Palo Verde Community College District Palomar Community College District Pasadena Area Community College District Peralta Community College District Rancho Santiago Community College District **Redwoods Community College District Rio Hondo Community College District Riverside Community College District** San Bernardino Community College District San Diego Community College District San Francisco Community College District San Joaquin Delta Community College District San Jose-Evergreen Community College District San Luis Obispo County Community College District San Mateo County Community College District Santa Barbara Community College District Santa Clarita Community College District Santa Monica Community College District Sequoias Community College District Shasta-Tehama-Trinity Joint Community College District Sierra Joint Community College District Siskiyou Joint Community College District Solano County Community College District Sonoma County Community College District South Orange County Community College District Southwestern Community College District State Center Community College District Ventura County Community College District Victor Valley Community College District vistawww.peralta.edu West Hills Community College District West Kern Community College District

> Page 46 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122

West Valley-Mission Community College District

Page 47 of 47 Partial List of Eligible Agencies PEPPM 2023 Product Line Bid – California, Electronic Bid # 535122