



- SCHEDULE P -
City of Redondo Beach

Proposal Valid: September 16, 2025 to December 31, 2025

Contract Term: Three (3) Years

YEAR ONE FEES

Medic Clipboard Subscription Fees

October 01, 2025 to September 30, 2026 (System Activation / Go Live)

| | Description | Standard Fee | Discount Fee | Projected PPU Uploads | Fee |
|----------------------------|---|----------------|----------------|-----------------------|-------------|
| | Price per Incident (PPU): The upload projection is based on current client EMS response data. | \$5.50 per PPU | \$4.85 per PPU | 5,300 | \$25,705.00 |
| Subtotal Subscription Fees | | | | | \$25,705.00 |

Note: 1. Price per incident uploaded, (PPU) are ePCRs that have been uploaded to the Back-End System for storage.
3. PPU for Year-One is estimated from the department's EMS medical incidents from the previous fiscal year.
4. See Subscription Agreement for terms of contract.

| | Description | Fee | Term | Quantity | Fee |
|----------------------------|-------------------|----------------|--------|----------|-------------|
| | Faxing (Optional) | \$0.10 per PPU | Yearly | 5,300 | \$530.00 |
| Subtotal Faxing Option Fee | | | | | \$26,235.00 |

SYSTEM SET-UP FEES

Activation/Implementation Fees

| | Description | Fee | Discount | Quantity | Fee |
|---|-----------------------------------|-----|----------|----------|-----|
| | Medic Clipboard System Activation | 0 | 0 | 1 | \$0 |
| Subtotal Activation/Implementation Fees | | | | | \$0 |

Interface Fees

| | Description | Fee | Term | Quantity | Fee |
|-------------------------|-------------------------------------|---------------|--------|----------|-------------|
| | CAD / RMS | \$5,000.00 | 3 Year | 1 | \$5,000.00 |
| | Billing | Included | 3 Year | 1 | \$0 |
| | DHS Reporting | Included | 3 Year | 1 | \$0 |
| | Data Migration WATERS (25 hour Cap) | Up to \$5,000 | 3 Year | 1 | \$5,000.00 |
| Subtotal Interface Fees | | | | | \$10,000.00 |

Note: The cost of any CAD/RMS system changes affecting integration with the *Medic Clipboard* are the responsibility of the client.

Training Fees

| | Description | Fee | Term | Fee |
|------------------------|-----------------|------------|---------------|------------|
| | Onsite Training | \$1,000.00 | Four Sessions | \$1,000.00 |
| Subtotal Training Fees | | | | \$1,000.00 |

Note: Digital EMS provides four training sessions: one for each 56-hour A/B/C shift based personnel (or Train-the-trainer format) and an administrative training session for managers and nurse educators. Training can be up to three hours for each session.



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System Costs and System Dates

YEAR ONE FEES

Medic Clipboard Subscription Fees \$25,705.00

SYSTEM SET-UP FEES

Activation/Implementation Fees \$0

Interface Fees \$10,000.00

Training Fees \$1,000.00

Total \$11,000.00

Faxing Option \$530.00

Grand Total \$37,235.00

System Dates

| | |
|--|--|
| Activation Date (TBD by Customer) | |
| Estimated Go-Live Date (TBD by Customer) | |
| Contract terminates 3 years from the "Go Live" Date | |

Schedule P is a component of the Subscription Agreement. All fees are payable in accordance with Section 3.2.4 of the Agreement. The undersigned agrees to the terms identified in this Schedule P

City of Redondo Beach

Digital EMS Solutions Inc.

Authorized Customer Signature / Date

A handwritten signature in black ink, appearing to read "Ricky Olivarez".

09/16/2025

Authorized Digital EMS Solutions Inc. Signature / Date

Printed Name / Title

Ricky Olivarez, CEO

Printed Name / Title

- SCHEDULE P -
City of Redondo Beach

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Contract Term: Three (3) Years

Costs

YEAR TWO FEE (Projection)

Medic Clipboard Subscription Fees

October 1, 2026 to September 30, 2027 (System Activation / Go Live)

| | Description | Standard Fee | Discount Fee | Projected PPU Uploads | Fee |
|--|---|----------------|----------------|-----------------------|-------------|
| | The uploaded PPUs are for estimation purposes only; the actual upload total may differ. | \$5.50 per PPU | \$4.85 per PPU | 5,300 | \$25,705.00 |

Subtotal Subscription Fees \$25,705.00

| | Description | Fee | Term | Quantity | Fee |
|--|-------------------|----------------|--------|----------|----------|
| | Faxing (Optional) | \$0.10 per PPU | Yearly | 5,300 | \$530.00 |

YEAR TWO FEES

Medic Clipboard Subscription Fees

\$25,705.00

Faxing Option

\$530.00

Estimated Grand Total

\$26,235.00

YEAR THREE FEE (Projection)

Medic Clipboard Subscription Fees

October 1, 2027 to September 30, 2028 (System Activation / Go Live)

| | Description | Standard Fee | Discount Fee | Projected PPU Uploads | Fee |
|--|---|----------------|----------------|-----------------------|-------------|
| | The uploaded PPUs are for estimation purposes only; the actual upload total may differ. | \$5.50 per PPU | \$4.85 per PPU | 5,300 | \$25,705.00 |

Subtotal Subscription Fees \$25,705.00

| | Description | Fee | Term | Quantity | Fee |
|--|-------------------|----------------|--------|----------|----------|
| | Faxing (Optional) | \$0.10 per PPU | Yearly | 5,300 | \$530.00 |

YEAR THREE FEES

Medic Clipboard Subscription Fees

\$25,705.00

Faxing Option

\$530.00

Estimated Grand Total

\$26,235.00

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