



# Administrative Report

H.8., File # 22-3872

Meeting Date: 5/3/2022

**To:** MAYOR AND CITY COUNCIL  
**From:** TED SEMAAN, PUBLIC WORK DIRECTOR

## **TITLE**

APPROVE THREE-YEAR AGREEMENTS WITH PCI STRIPING AND SUPERIOR PAVEMENT MARKINGS TO PROVIDE CITYWIDE STREET STRIPING SERVICES FOR A COST NOT TO EXCEED \$54,000 PER AGREEMENT, FOR THE TERM MAY 3, 2022 TO MAY 2, 2025

## **EXECUTIVE SUMMARY**

Approval of the recommended action would award three-year agreements to PCI Striping and Superior Pavement Markings to provide Citywide street striping services. The not to exceed amount for each agreement is \$54,000.

## **BACKGROUND**

The Public Works Department is responsible for maintaining pavement markings, street striping and crosswalks throughout the City. However, the department does not have the staffing resources to perform the high volume of striping maintenance tasks required on annual basis. Therefore, the City periodically retains outside vendors to provide these services. The most recent multi-year contract was secured in Fiscal Year 2016-2017.

To address long term striping needs, the City has incorporated the installation of long-lasting thermoplastic striping installation as a component of roadway resurfacing projects, such as the slurry seal and residential street rehabilitation projects. Thermoplastic has a significantly longer life span in comparison to paint. As a result, the need to restripe roadways on a regular basis continues to decrease as more roadway surfaces are improved through the capital improvement program.

On January 6, 2022, the Financial Services Department, on behalf of the Public Works Department, solicited proposals for pavement markings, street striping and crosswalk maintenance services in both paint and thermoplastic material. Responses to RFP #2122-011 were received from two vendors:

- Superior Pavement Markings
- PCI Striping

In evaluating the proposals, the following criteria were considered:

- Qualifications/experience
- Resources

- References
- Cost

Both companies were determined to have extensive experience providing the desired services in Southern California. Regular than select one contractor, the Public Works Department concluded that it would be in the City's best interest to retain both vendors. Having the two vendors on contract is beneficial as it would provide staff with flexibility in directing the work and reduce wait times for maintenance efforts. If there is a need for striping and one contractor is busy on other projects, the City can deploy the alternative vendor.

Each contract would have a three-year term and an initial not to exceed amount of \$54,000, as only \$108,000 is currently available in the project budget. However, the contracts can be adjusted in future years as additional funds are appropriated. The estimated cost to provide new markings, striping and crosswalks citywide is approximately \$1 million.

### **COORDINATION**

The item was coordinated by the Public Works and Financial Services Departments. The City Attorney's Office approved the agreements as to form.

### **FISCAL IMPACT**

The total cost for the two agreements will not exceed \$108,000. Funding for the initial not to exceed amounts is available in the Budget through CIP project 41180, Citywide Street Striping. Funding can be added to the agreements as part of future fiscal year appropriations.

### **APPROVED BY:**

*Mike Witzansky, City Manager*

### **ATTACHMENTS**

Agreement - Superior Pavement Markings

Agreement - PCI Striping