



Administrative Report

H.5., File # 22-4358

Meeting Date: 6/21/2022

To: MAYOR AND CITY COUNCIL
From: TED SEMAAN, PUBLIC WORKS DIRECTOR

TITLE

APPROVE A THREE-YEAR AGREEMENT WITH YUNEX TRAFFIC TO PROVIDE TRAFFIC SIGNAL MAINTENANCE SERVICES FOR AN ANNUAL COST NOT TO EXCEED \$154,234 AND A TOTAL COST NOT TO EXCEED \$462,702, FOR THE TERM JULY 1, 2022 TO JUNE 30, 2025

EXECUTIVE SUMMARY

Approval of this item would award a three-year agreement to Yunex Traffic to provide traffic signal maintenance services. The annual cost for the services would not exceed \$154,234, including a 10% contingency. The total not-to-exceed amount for the three-year term would be \$462,702.

BACKGROUND

The City's three-year agreement with Siemens Mobility to maintain 54 traffic signals, 23 flashing red beacons, and 22 flashing yellow beacons throughout Redondo Beach will expire on June 30, 2022. On May 19, 2022, the Financial Services Department, on behalf of the Public Works Department, solicited proposals for a new three-year agreement. Responses to RFP Number 2122-019 were as follows:

St. Francis Electric	\$153,360
Yunex Traffic	\$154,234
Econolite Systems	\$162,264
Bear Electrical Solutions	\$168,604

The figures shown above are annual not-to-exceed costs, including a 10% contingency. In evaluating the proposals the following criteria were considered:

- Qualifications/experience
- Product quality
- References
- Cost

After reviewing all submittals, the Public Works Department concluded the proposal submitted by Yunex Traffic presents the best combination of the evaluative criteria. Siemens Mobility recently went through a restructuring and created Yunex Traffic as it's designated signal maintenance branch. The company has provided the City with quality, reliable services for the last three years. In addition, their proposed pricing is within 1% of the lowest proposal price and represents a 1.6% reduction in cost

from the current agreement.

The proposed three-year agreement would begin on July 1, 2022, and end on June 30, 2025. The City would have the option to extend the agreement for an additional two years with terms to be negotiated.

COORDINATION

The Public Works Department coordinated this item along with the Financial Services Department. The City Attorney's Office prepared and approved the agreement as to form.

FISCAL IMPACT

The FY 2022-23 annual cost for traffic signal maintenance services would not exceed \$154,234, including a 10% contingency, and is 1.6% less than the current agreement's annual expense. The total cost for the three-year term of the agreement would not exceed \$462,702. Funding for the agreement is available in the Public Works Department's annual operating budget.

APPROVED BY:

Mike Witzansky, City Manager

ATTACHMENTS

Agreement